



In a boost to Make in India, Airbus Group's annual procurement from India exceeds US\$500mn in 2015

- Sets its sights on exceeding US\$2 billion in cumulative procurement in the 5 years up to 2020
- The Group is making in India through 45+ suppliers, supporting over 6000 local jobs
- Every Airbus commercial aircraft produced today is partly 'Made in India'

New Delhi, 7 March 2016 — In a first for any foreign aerospace & defence original equipment manufacturer (OEM) in India, Airbus Group exceeded the US\$500 million annual procurement mark from India in 2015. Over 6,000 people at more than 45 suppliers, both public and private, are directly engaged in providing Engineering & IT Services, Aero-structures, Detail parts & Systems, Materials and Cabins to the Group for several of its leading platforms including A380, A350 XWB, A320 Family, A330, C295W, A400M, Eurofighter, Tiger and NH90.

The Group has now set its sights on exceeding US\$2 billion in cumulative procurement, covering both civil and defence, in the five years up to 2020. The last year's figure represents a 15% growth over 2014. Overall, Airbus Group's procurement from India has grown 16 times in the last decade. Today, every Airbus commercial aircraft being produced is partly Made-in-India.

"Indian suppliers are a cornerstone of our globalisation strategy," said Klaus Richter, Chief Procurement Officer, Airbus Group and Airbus. "Many of the projects with our Indian partners have been very successful and we aim to further strengthen these relationships in the future."

"We are already making in India via our suppliers and this is independent of any offset obligations," says Pierre de Bausset, President & MD, Airbus Group India. "If our proposals to produce the C295W military transporter in India together with Tata and military helicopters along with Mahindra materialise, we will help set-up system integration and final assembly lines which will spawn an Indian defence supplier base that will be second to none globally."

Hindustan Aeronautics Limited (HAL) makes half of the entire A320 Family forward passenger doors produced worldwide. Dynamatic Technologies makes flap track beams for the A320 Family on a global single source basis and was given the contract last year to manufacture them for the A330 Family. Flap track beams are the assemblies on which the wings extend and retract every time the aircraft takes-off and lands.

Mahindra Aerospace is on contract from Premium Aerotec, an Airbus Group company, to supply more than a million aero-components per year. Aequs has recently inaugurated a dedicated machining facility in Belagavi, the largest of its kind in India, adding to a pre-existing sheet metal, assembly and forging facility and special process operations for Airbus commercial aircraft programmes.

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UTC Aerospace Systems makes evacuation slides, interior and exterior lighting, power drive units, auxiliary motors and passenger supply cabin modules for all Airbus commercial aircraft while Axis Cades and Quest provide engineering services for the Fuselage and Wing & Pylon sections respectively, through dedicated design centres, each employing over 200 engineers.

Tata Advanced Materials Ltd. (TAML) provides composite parts for the wing for the A350 XWB and A320 programmes while another Tata Group company, TAL Manufacturing solutions, has partnered with RUAG Aero-structures to supply over 500 sheet metal and machined parts and sub-assemblies for the A320 programme. In addition, Tata Advanced Systems Ltd. (TASL) will supply refuelling pods for the A330 MRTT to Airbus Defence and Space via Cobham.

Wipro has received technology transfer from an Airbus Defence and Space JV company in Spain to manufacture more than 8000 aerospace actuators per year, which go on platforms such as A400M, CN235 and C295W while SEFEE India designs, develops, manufactures and tests complete electrical harness systems for aircraft like A400M and several helicopter types.

Infosys provides SAP development and maintenance services while Geometric supports on product lifecycle management (PLM) applications and CAD services. Tech Mahindra provides consulting services on Quality and Business Support.

Note to the Editor

The US\$2 billion figure refers to the aggregate value of procurement from India in the 5 years up to 2020. It does not refer to the expected annual procurement in 2020 or investments into India.

About Airbus Group India

Airbus Group is at the forefront of the 'Make in India' initiative with annual procurement from India exceeding US\$500 million from over 45 suppliers in 2015 and supporting more than 6,000 local jobs. Thanks to this supply chain, every Airbus commercial aircraft produced today is partly 'Made in India'. The Group has set its sights on exceeding US\$2 billion in cumulative sourcing, covering both civil and defence, in the five years up to 2020. It has also offered to build the C295W millitary transport aircraft in India along with Tata Advanced Systems and has formed a partnership with Mahindra Defence to manufacture military helicopters locally. Around 80% of the Group's nearly 500 direct employees in India are engineers. In addition, the Group operates two dedicated design centres with partners and collaborates closely with institutions such as the IITs, IIMs and the Tata Institute of Fundamental Research (TIFR). For more information, visit www.airbusgroup.com/india.

About Airbus Group

Airbus Group is a global leader in aeronautics, space and related services. In 2015, the Group – comprising Airbus, Airbus Defence and Space and Airbus Helicopters – generated revenues of € 64.5 billion and employed a workforce of around 136,600.

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