

## AIRBUS HELICOPTERS STANDARD CONDITIONS OF SALE in force:

- A **common part of general Standard Conditions of Sale** has been created, applicable in all cases, covering the common legal and commercial aspects

- This common part is supplemented by the relevant **Specific Annex(es) when applicable**:

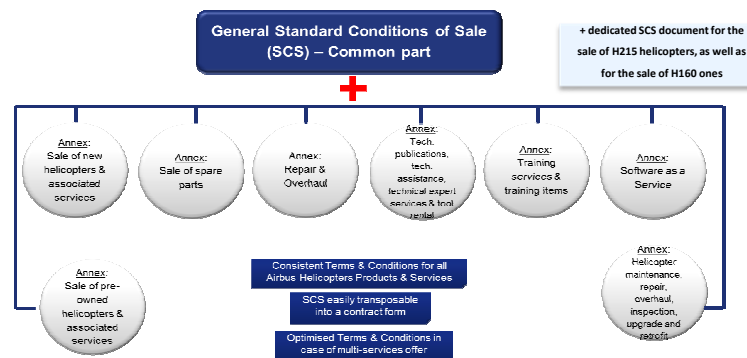
- Sale of new helicopters and associated services
- Sale of pre-owned helicopters and associated services

And for support and services proposed/sold independently of Helicopter offer/sale:

- Sale of Spare Parts
- Repair and Overhaul
- Technical publications, technical assistance, technical expert services and tool rental,
- Training Services and Training Items
- Helicopter maintenance, repair, overhaul, inspection, upgrade and retrofit
- Software as a Service

- **dedicated Standard Conditions of Sale for the sale of H215 Helicopters**

- **dedicated Standard Conditions of Sale for the sale of H160 Helicopters**



### General Overview of Airbus Helicopters Standard Conditions of Sale in force

Standard Conditions of Sale	Date of issuing	Application field	Comments
Standard Conditions of Sale (SCS)	March 2020	ALL Commercial proposals / quotations and/or orders / contracts This common SCS part is supplemented by the relevant specific rule(s), when applicable	English & French versions available

Standard Conditions of Sale - Annexes	Date of issuing	Application field	Comments
<b>Helicopter offer/sale</b>			
SCS Annex applying to the sale of New Helicopters and Associated Services	February 2020	Sale of brand new civil Helicopters (except H215): H125, H130, H135, H145, H175, H225	English & French versions available
SCS Annex applying to the sale of pre-owned Helicopters and Associated Services	February 2020	Sale of pre-owned Helicopters	English, French & German versions available

<b>Support and Services proposed/sold independtly of Helicopter offer/ sale</b>			
SCS Annex applying to the sale of Spare Parts	February 2020	Sale of new Spare Parts	English, French & German versions available
SCS Annex applying to Repair, Overhaul and Standard Exchange	February 2020	Repair, overhaul and standard exchange services	English & French versions available
SCS Annex applying to Technical Publications, Technical Assistance, Technical Expert Services and Tool rental	February 2020	Technical publications, technical assistance, technical expert service and tool rental services	English, French & German versions available
SCS Annex applying to Training services and Training Items	March 2020	Training Services and Training Items	English, French & German versions available
SCS Annex applying to Helicopter Maintenance, Repair, Overhaul, Inspection, Upgrade and Retrofit	February 2020	Helicopter maintenance, repair, overhaul, inspection, upgrade and retrofit	English, French & German versions available
SCS Annex applying to Software as a Service	October 2020	Software as a Service (Fleet Keeper®, Flight Planner, Analytics, ...)	English version available

Standard Conditions of Sale for H160 Helicopters	Date of issuing	Application field	Comments
Standard Conditions of Sale applying to the sale of new H160 Helicopters and associated Services	March 2020	Sale of new H160 helicopters by AH Mother Company	English version available

Standard Conditions of Sale for H215 Helicopters	Date of issuing	Application field	Comments
Standard Conditions of Sale applying to the sale of new H215 Helicopters and associated Services	March 2020	Sale of new H215 helicopters by AH Mother Company	English version available

SCS Pdf files are available in CRM/ Info Center / Commercial Tools and Wilco / Commercial Policy & Price List folder

Please note that if a translation is not available yet you must use the English version in force