



Focus on the market

Airbus / Media Briefing

June 14, 2023

Stan Shparberg

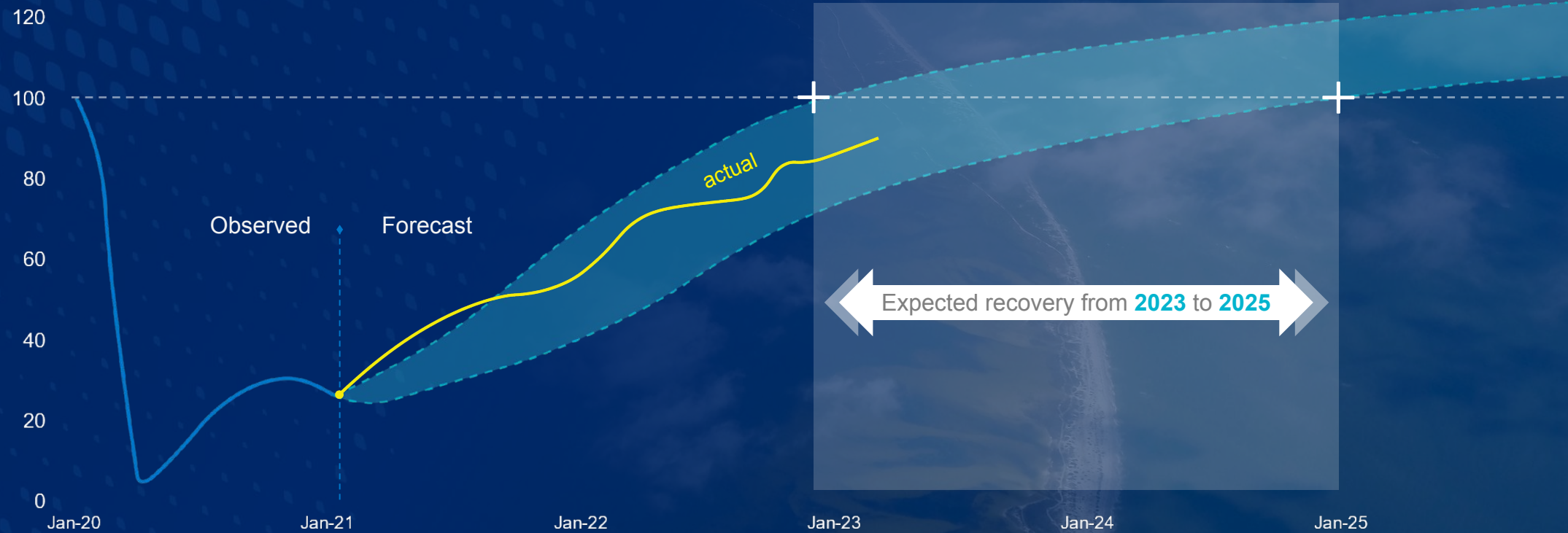
SVP Marketing, Airbus Commercial & International

AIRBUS

Traffic is back!

Source: IATA, FlightRadar24, Airbus

Traffic (RPKs) base 100 in the equivalent month in 2019



IATA traffic reported for month (n-1) and estimated for last month from offered capacity (ASKs)
ASKs are estimated by comparing FlightRadar24 flights activity at airline/aircraft level with pre-crisis level

40,850 new passenger & freighter aircraft

Global demand over 2023 - 2042

Source: Airbus

Notes: Passenger aircraft above 100 seats & freighters with a payload above 10t

- ▶ **8,220** New Widebodies needed for the next 20 years
- ▶ **1,490** Widebody Freighters needed for the next 20 years

This represents
20% of total new deliveries



A330neo & A350 leading aviation decarbonisation



Latest generation aircraft

25% lower fuel burn and CO₂ emissions
100% SAF-ready by 2030

AIRSPACE cabin vision

Cabin optimisation, weight reduction & circular design

Enhanced with Airbus Services

Digital solutions, upgrades & trajectory optimisation

A330neo advanced to boost profitability



Future-proof platform

New wing, new engine, 1st aircraft family certified to latest CO₂ standard

Flying everywhere

1,700+ total orders, 140+ operators

Lowest seat-mile cost widebody

Maximum versatility for all business models

AIRBUS

100th A330neo



AIRBUS

A330neo / Suitable for all business models

AIRSPACE

Source: Globetrender.com/
Virgin Upper Class

virgin atlantic 

AIRBUS

A330neo / Suitable for all business models

AIRSPACE

Source: Runwaygirlnetwork.com / Cebu Pacific cabin



A350 is shaping the future of air travel & air freight



Efficient. Proven. Reliable.

Delivering unmatched efficiency, with the lightest airframe and latest technologies

Setting the benchmark

Unique comfort and passenger experience
The largest cargo door in the Freighter market

#LongRangeLeader

Superior payload and range capabilities

AIRBUS

A350 / Inspiring new ways of flying

AIRSPACE

Source: Lufthansa.com / Allegris First Class



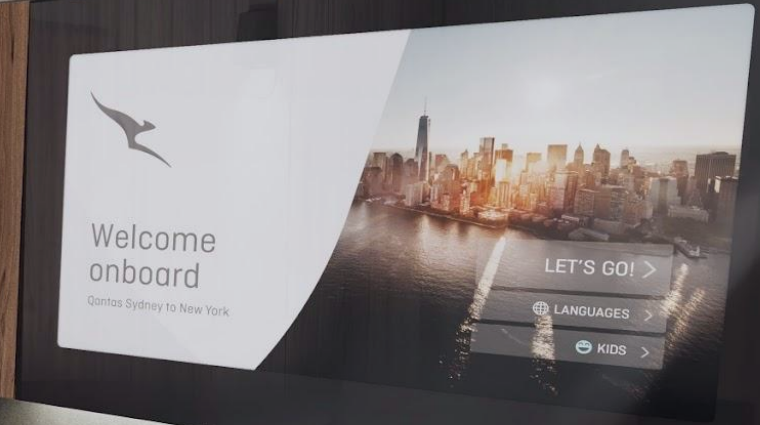
Lufthansa

AIRBUS

A350 / Making dreams come true!

AIRSPACE

Source: Qantas.com / First Suites



A350F / A new era in the freighter market



42%
Market share

A350F



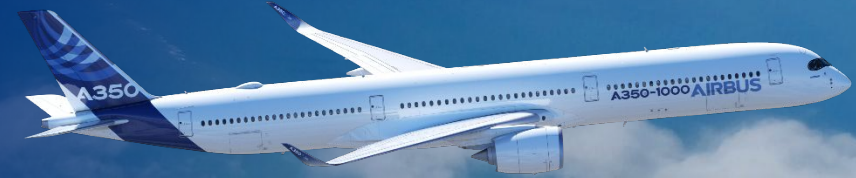
777-8F

More than...



...reasons to love the A350

AIRBUS



Focus on programme

Airbus / Media Briefing

June 14, 2023

Florent Massou dit Labaquère
SVP Widebody Programme, Airbus

AIRBUS

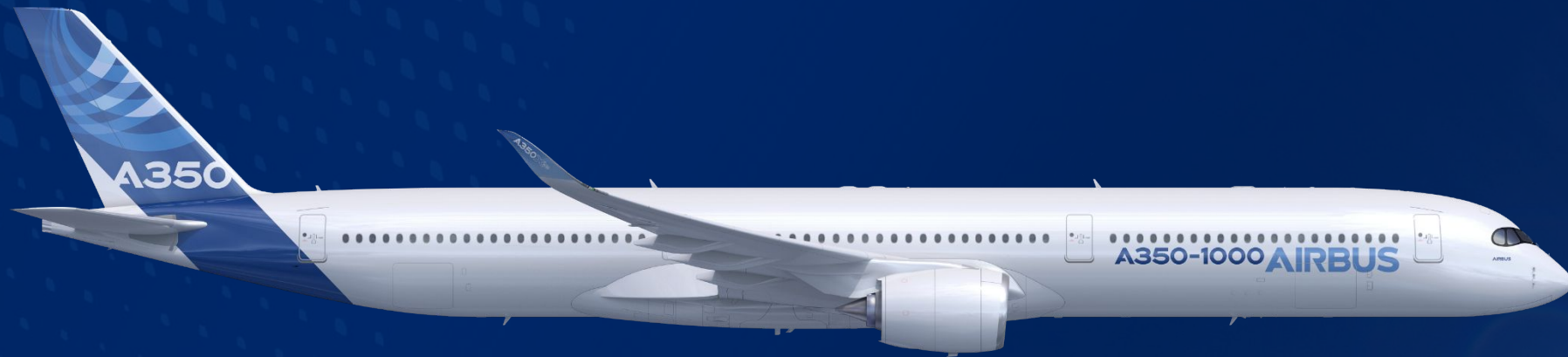
June 14, 2013

A350

First Flight



A350 / Continuous Improvement & Innovation



A350 / Continuous development



Weight reduction



Enhanced performance



Increased MTOW



Increased cabin volume



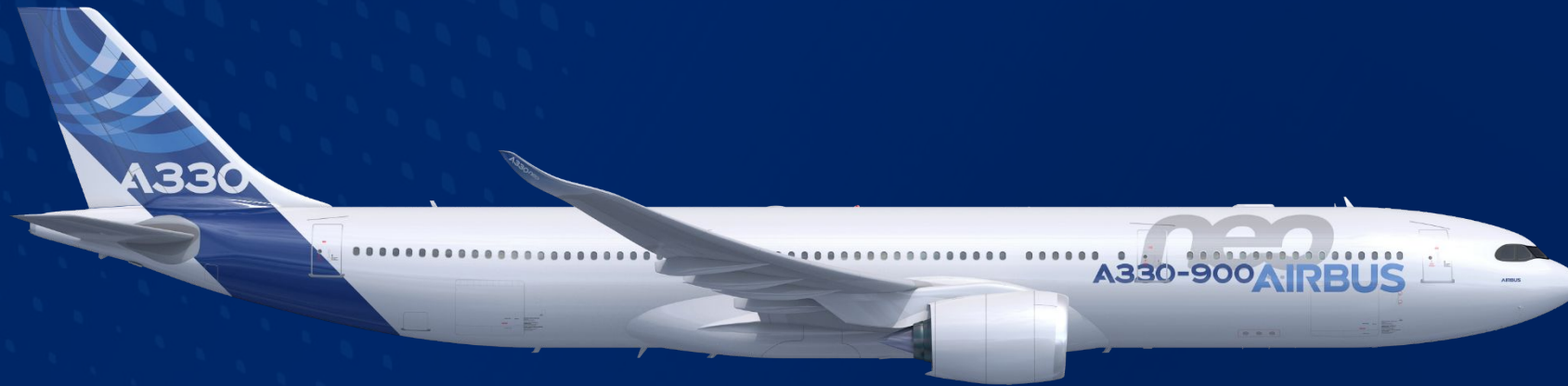
New galleys & lavatories



Electro-dimmable windows

A330neo / Continuous Improvement & Innovation

* First aircraft family to be certified



A330neo
First Flight

2018

A330-900
EIS

2019

A330-800
EIS

A330-900
251t

***A330-900 CO₂**
certification

2022

Max Pax
Seating
(460)

A330-800
251t

Trent 7000
Durability
Enhancement
package

***A330-800**
CO₂ certification

2023

A330neo
Incremental
Developments

Optimised low speed
performance

Enhanced Take-Off
Configurations

Improve Landing
Gear retraction

2025

100% SAF
Drop in certification

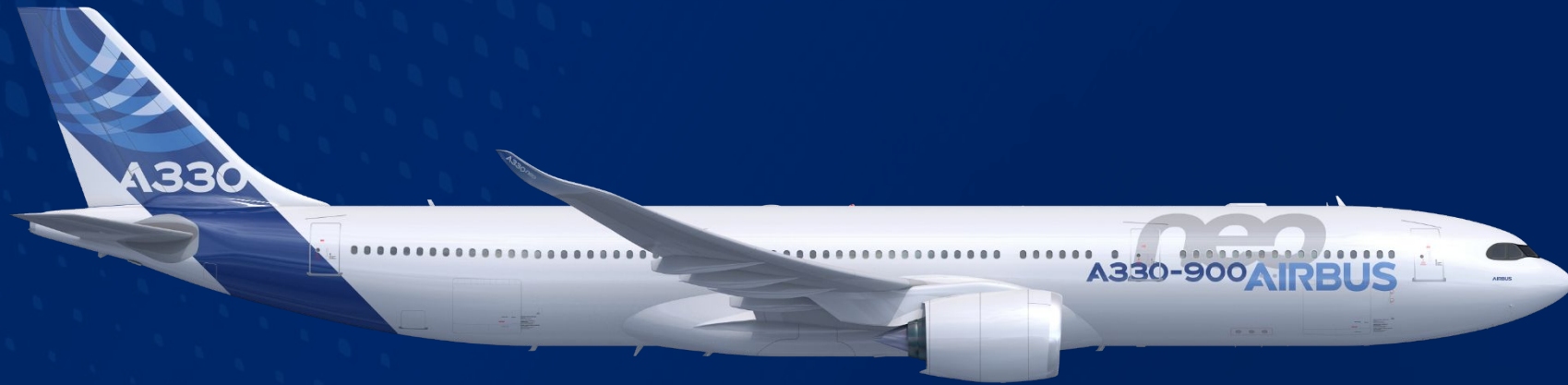
2026

A330neo
Incremental
Developments
KC-Y Tanker
Continuous
Improvements

>>>

100% SAF
Sustainable Aviation
Fuel compatibility

A330neo / Continuous development



Enhanced Take-Off Configurations



Improved landing gear retraction



Optimised Low Speed performance



Up to +2.6t TOW

A350F



Now up to **111t payload**

A350F / Setting a new benchmark



The largest Main Deck Cargo Door

17% wider than the competition

Flying larger

Larger package size than any freighter in production

Lowest CO₂ per trip

in its category

AIRBUS

A330neo & A350 / Environmental projects

Airbus Scope 1

More & more SAF used for production aircraft, Flight Testing & Beluga XL

Airbus Scope 2

Up to 3M tonnes of CO₂ saving in 10 years.

Airbus Scope 3

100% SAF certification



Connecting today & tomorrow!

A350F

A new
reality



A350

1000+ orders
& commitments

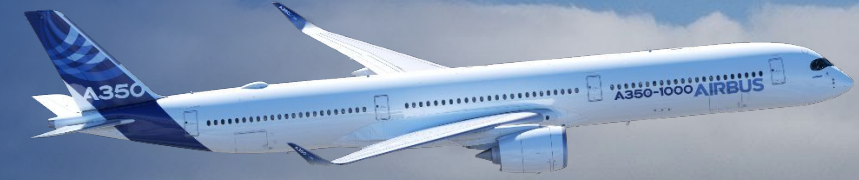


A330neo

100+
deliveries

AIRBUS

Questions & Answers



Want more precision?
**All the assets for download
are available here**



<https://www.airbus.com/en/airbus-widebody-family-media-assets>

AIRBUS

© AIRBUS (Airbus S.A.S., Airbus Operations S.A.S., Airbus Operations GmbH, Airbus Operations LTD, Airbus Operations SL, Airbus China LTD, Airbus (Tianjin) Final Assembly Company LTD, Airbus (Tianjin) Delivery Centre LTD). All rights reserved. Confidential and proprietary document. This document and all information contained herein is the sole property of AIRBUS. No intellectual property rights are granted by the delivery of this document or the disclosure of its content. This document shall not be reproduced or disclosed to a third party without the express written consent of AIRBUS S.A.S. This document and its content shall not be used for any purpose other than that for which it is supplied. The statements made herein do not constitute an offer. They are based on the mentioned assumptions and are expressed in good faith. Where the supporting grounds for these statements are not shown, AIRBUS S.A.S. will be pleased to explain the basis thereof. AIRBUS, its logo, A220, A300, A310, A318, A319, A320, A321, A330, A340, A350, A380, A400M are registered trademarks.