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# Capital Market Day

23 September 2022



**AIRBUS**

# Safe Harbour Statement

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## DISCLAIMER

This presentation includes forward-looking statements. Words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “projects”, “may” and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, ramp-up and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

### **These factors include but are not limited to:**

- Changes in general economic, political or market conditions, including the cyclical nature of some of Airbus’ businesses;
- Significant disruptions in air travel (including as a result of the spread of disease or terrorist attacks);
- Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
- The successful execution of internal performance plans, including cost reduction and productivity efforts;
- Product performance risks, as well as programme development and management risks;
- Customer, supplier and subcontractor performance or contract negotiations, including financing issues;
- Competition and consolidation in the aerospace and defence industry;
- Significant collective bargaining labour disputes;
- The outcome of political and legal processes, including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- Research and development costs in connection with new products;
- Legal, financial and governmental risks related to international transactions;
- Legal and investigatory proceedings and other economic, political and technological risks and uncertainties;
- Changes in societal expectations and regulatory requirements about climate change;
- The full impact of the COVID-19 pandemic and the resulting health and economic crisis;
- Aggravation of adverse geopolitical events, including Russia's invasion of Ukraine and the resulting imposition of export control restrictions and international sanctions, and rising military tensions around the world.

As a result, Airbus SE’s actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements.

For more information about the impact of Russia’s invasion of Ukraine, see note 2 “Ukraine Crisis” of the Notes to the Airbus SE Unaudited Condensed Interim IFRS Consolidated Financial Statements for the six-month period ended 30 June 2022. For more information about the impact of the COVID-19 pandemic, see note 3 “Impact of the COVID-19 Pandemic” of the Notes to the Airbus SE Unaudited Condensed Interim IFRS Consolidated Financial Statements for the six-month period ended 30 June 2022. For more information about factors that could cause future results to differ from such forward-looking statements, see Airbus SE’s annual reports, including its 2021 Universal Registration Document filed on 6 April 2022 and the most recent Risk Factors.

Any forward-looking statement contained in this presentation speaks as of the date of this presentation. Airbus SE undertakes no obligation to publicly revise or update any forward-looking statements in light of new information, future events or otherwise.

### **Rounding disclaimer:**

Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.



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# Airbus Defence and Space



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# Airbus Defence and Space at a glance

**200+**  
satellites

**5,200+**  
missions achieved  
with UAS

**1,800+**  
military aircraft sold

**30,000+**  
successful laser connections  
in space

**32,809**  
employees 2021

**€10.2 bn**  
revenues 2021

**€36.1 bn**  
Backlog 2021

**Europe's #1**  
in Defence and Space

... a reliable partner of governments, institutions and enterprises across industries

  
Ministries of  
Defence

  
Armament  
Agencies

  
Emergency  
services

  
Corporations &  
small enterprises

  
Armed  
Forces

  
Satellites  
Operators

  
Space  
Agencies

  
Aerospace  
Industry

# Military Air Systems



Eurodrone

Unmanned Aerial System that will give Europe unparalleled competencies



A330 MRTT

The Benchmark for Tanker Aircraft and a true Multirole Platform



A400M

The the most advanced, proven and certified airlifter available today

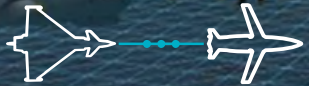


Eurofighter Typhoon

Europe's most successful defence programme



# FCAS - Future Combat Air System



The Future Combat Air System (FCAS) is a 'system of systems' that will form the long-term backbone of the French, German and Spanish air forces from around 2040

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# Space Systems

One single entity active all along the Space value chain: Airbus Defence and Space



Satellite manufacturing



Launchers equipment



Launchers and launch services



Ground segment



Satellite operations (services)



Earth observation / Telecoms (services)



Applications



# Connected Intelligence

One-stop-shop for secure connectivity, intelligence and cyber security solutions for Governments, Institutions and Companies



Proven architect and integrator for defence projects



Unrivalled operational satellite constellations



Multi-Intelligence solutions covering the full defence intelligence cycle



Seamless and secure connectivity and collaboration



End-to-end cyber resilience covering the whole value chain

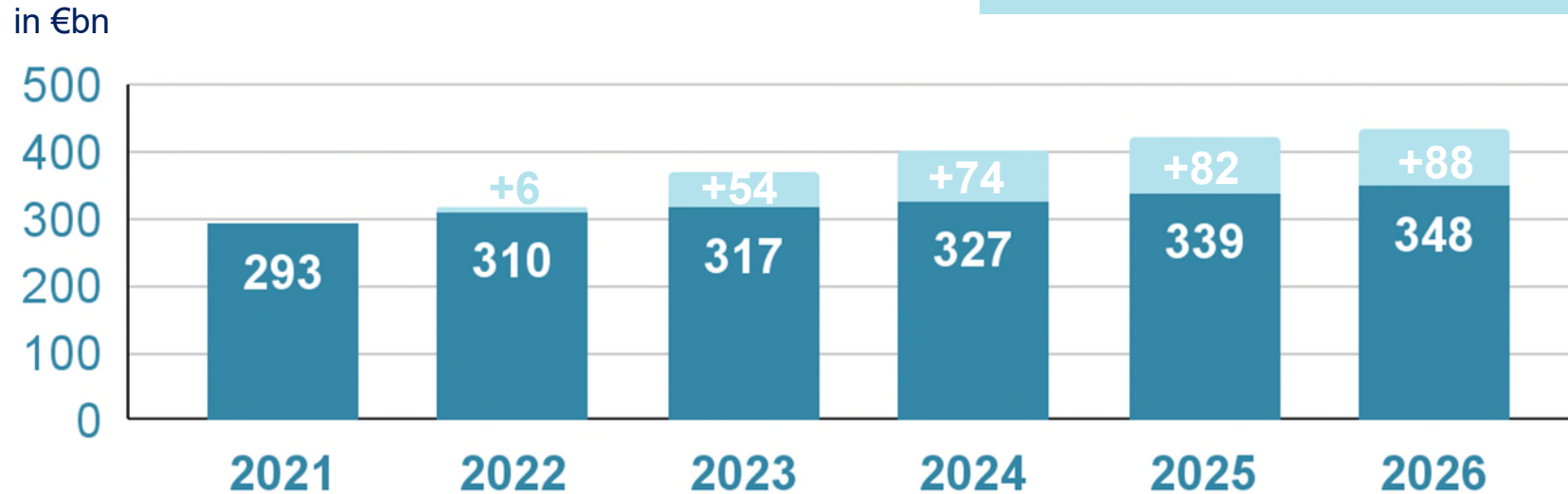


# Market Outlook

## Annual European defence spend<sup>(1)</sup> 2021-26

Source: NATO, The Military Balance, Aviation Week Intelligence Network

Foreseen upside potential: Additional EUR ~200-300 bn in 5 year frame



1. NATO Europe and Turkey, Sweden, Finland, Austria, Switzerland
2. Volatile, Uncertain, Complex and Ambiguous

## Our focus

Growing demand for defence capabilities in an increasingly VUCA<sup>(2)</sup> world

Hybrid warfare and multi-domain evolutions highlight needs for interoperability and convergence amongst capabilities

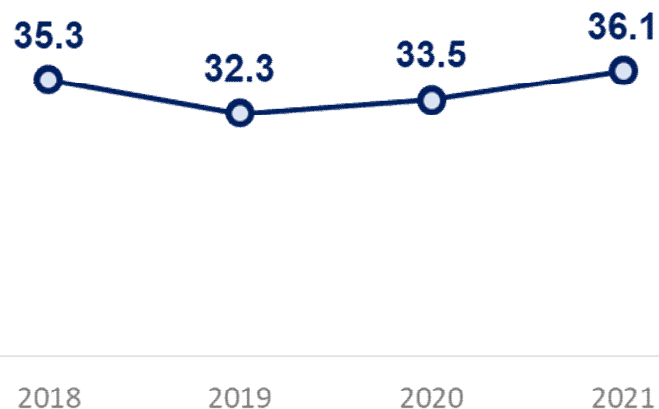
Airbus is building resilience to cope with pressure from global trends

We also work on our operations performance to remain a trusted partner when it counts

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# Financial Performance 2018 - 2021

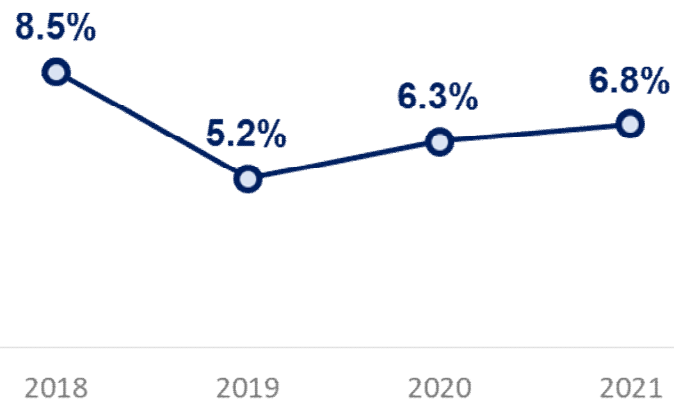
Backlog (€bn)



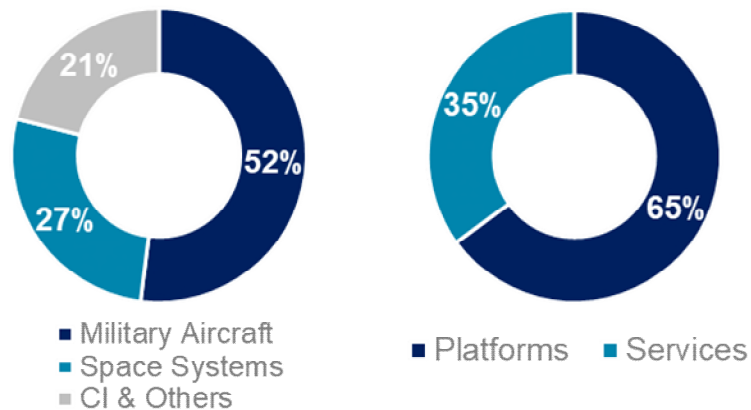
Revenues (€bn)



RoS%<sup>(1)</sup>



2021 external revenue split



(1) EBIT Adjusted in % of revenues

## Contribution and Value Delivered to Airbus

Resilience and diversification for Airbus through the pandemic and economic turbulences

Growth potential due to increasing demand for defence capabilities

High innovation area as demand is shifting to multi-domain (incl. security) and information superiority

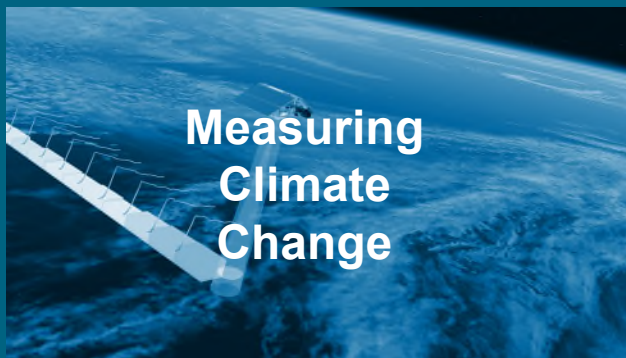
**Defence is necessary  
in a sustainable world.**

**We help to protect  
peace, justice and  
strong institutions.**

- UN Sustainable Development Goal 16



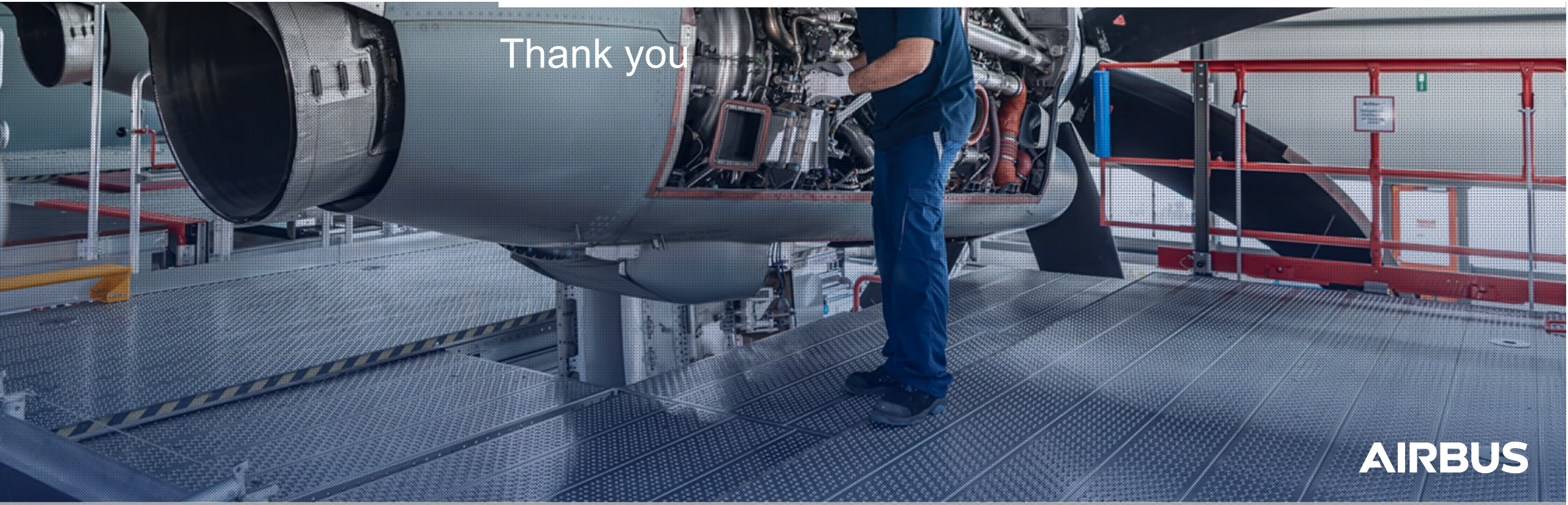
# We are a Force for Good



DEFENCE AND SPACE



Thank you



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