AIRBUS FY Results 2021 INVESTOR GUIDE

A Global Leader

- A global leader in aeronautics, space and related services
- **82%** civil revenues, **18%** defence as of FY 2021 (vs. FY 2020 **79%** / **21%**)
- Three reportable segments: **Airbus, Helicopters, Defence and Space**
- Global footprint with European industrial roots

Consolidated Airbus External Revenue by Division

- Airbus **69%**
- Helicopters **12%**
- DS **19%**

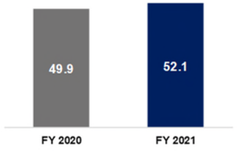
Consolidated Airbus Order Book in value by Region

- Asia Pacific **26%**
- Europe **33%**
- North America **24%**
- Middle East **8%**
- Latin America **5%**
- Other **5%**

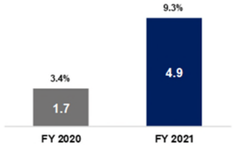
Financial Performance

- Strong results in a year of transition
- 611 commercial aircraft delivered in FY 2021
- FY 2021 financials reflect deliveries as well as efforts on cost containment and competitiveness
- Dividend proposal: € 1.50 per share

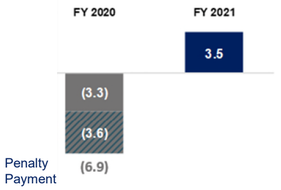
Revenues in € bn



EBIT Adjusted in € bn / RoS (%)



FCF before M&A and Customer Financing in € bn



Key Financials

	FY 2020	FY 2021
Revenues (€ bn)	49.9	52.1
EBIT Adjusted (€ bn)	1.7	4.9
% RoS (based on EBIT Adjusted)	3.4%	9.3%
EBIT reported (€ bn)	(0.5)	5.3
Net Income / (Loss) (€ bn)	(1,133)	4,213
EPS reported (€)	(1.45)	5.36
Net Cash / (Debt) (€ bn)	4,312	7,643
FCF before M&A and Customer Financing (€ bn)	(6.9)	3.5

Airbus

	FY 2020	FY 2021
Order Intake (net, units)	268	507
Order Book (units)	7,184	7,082
Revenues (€ m)	34,250	36,164
R&D Expenses (€ m)	2,436	2,252
EBIT Adjusted (€ m)	618	3,570
% RoS (based on EBIT Adj.)	1.8%	9.9%

External Revenue Split

- Platforms **94%**
- Services **6%**

Deliveries by Programme (units)

- A220 **8%**
- A320 **79%**
- A330 **3%**
- A350 **9%**
- A380 **1%**

FY 2021 Orders & Deliveries

- Net orders: 507 aircrafts
- Deliveries: 611 aircraft
- Backlog: 7,082 aircraft
- Operators worldwide: > 450
- Global fleet: > 12,400 aircraft

Airbus Helicopters

	FY 2020	FY 2021
Order Intake (net, units)	268	414
Order Book (units)	663	739
Revenues (€ m)	6,251	6,509
R&D Expenses (€ m)	273	275
EBIT Adjusted (€ m)	471	535
% RoS (based on EBIT Adj.)	7.5%	8.2%

External Revenue Split

- Platforms **56%**
- Services **44%**
- Civil **44%**
- Defence **56%**

FY 2021 Orders & Deliveries

- Net orders: 414 helicopters
- Deliveries: 338 helicopters
- Backlog: 739 helicopters
- Operators worldwide: > 3,000
- Global fleet: ~ 12,000 rotorcraft

Airbus Defence and Space

	FY 2020	FY 2021
Order Intake (net, € m)	11,862	13,656
Order Book (€ m)	33,505	36,131
Revenues (€ m)	10,446	10,186
R&D Expenses (€ m)	225	249
EBIT Adjusted (€ m)	660	696
% RoS (based on EBIT Adj.)	6.3%	6.8%

External Revenue Split

- Platforms **65%**
- Services **35%**
- Military Aircraft **52%**
- Space Systems **27%**
- Connected Intelligence /Others **21%**

FY 2021 Orders & Deliveries

- Major orders: in-service support contracts of the German and Spanish Eurofighter fleets, India 56 C295, A330 MRTT related orders (UAE & Spain), 2 A400M Kazakhstan
- Major deliveries: 8 A400M, 5 A330 MRTT, 9 C295 & 3 Telecom Satellite

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A leading aircraft manufacturer in the category of 100 seats and more

- **A220** – The only clean-sheet small single-aisle for airlines to rightsize operations in the post-COVID world. Backlog*: 475 aircraft.
- **A320neo Family** – The undisputed leader in the single-aisle category with new A321XLR providing Xtra Long Range. Backlog*: 5,839 aircraft.
- **A330 Family** – Cost-efficiency and reduced environmental footprint in the 250-300 seater market. Backlog*: 312 aircraft.
- **A350** – New generation designed to reduce operating costs, fuel burn and CO2 emissions. A350F freighter launched in 2021. Backlog*: 456 aircraft.

* As of Dec. 31, 2021

Airbus Helicopters

A global leader in the civil and military helicopter market

- **Light and light twin engine**: H125, H130, H135, and the new five-bladed H145.
- **Medium-lift** – H175, a new standard for offshore transportation, private business aviation and public services, and the all-new multi-mission H160.
- **Medium-heavy** – Super Puma Family (H225/H215), a multi-purpose helicopter for military and civil missions.
- **Multi-mission NH90** – Multi-role military helicopter for both tactical transport and naval applications.
- **Tiger attack helicopter** – Air-to-air and fire support helicopter.
- **Airbus Corporate Helicopters (ACH)** – Dedicated Private and Business Aviation Helicopter brand.

Airbus Defence and Space

Europe's #1 defence and space company

- **Military Aircraft** – Designs, develops and supports military aircraft and systems. Key products: Eurofighter Typhoon, A400M, A330 MRTT, C295.
- **UAS** – Develops, delivers and operates UAS solutions for defence and institutional missions
- **Space Systems** – Covers a broad range of civil and military space offerings. Key products: Satellites solutions (telecommunications, earth observation, navigation and science), orbital and space exploration systems, and space transportation capabilities (launchers and services via ArianeGroup).
- **Connected Intelligence** – Elaborates specific solutions for defence, governmental, civil and commercial customers under five clusters: Intelligence, Secure Communications, Cyber Security, Special Security programmes and Secure Land Communications

Airbus Key Priorities

- Further strengthen the backlog across businesses
- Deliver on our commercial aircraft ramp-up
- Continue the transformation of the Company
- Lead the development of sustainable aerospace
- Focus on earnings and cash growth trajectory beyond 2022

2022 Earnings Releases

FY 2021 Earnings Release	**17 February 2022**
Q1 2022 Earnings Release	**4 May 2022**
H1 2022 Earnings Release	**28 July 2022**
9M 2022 Earnings Release	**28 October 2022**

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