## Financial Performance

- **Strong results in a year of transition**
- **611 commercial aircraft delivered in FY 2021**
- FY 2021 financials reflect deliveries as well as efforts on cost containment and competitiveness
- **Dividend proposal:** €1.50 per share

### Key Financials

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues (€ bn)</td>
<td>49.9</td>
<td>52.1</td>
</tr>
<tr>
<td>EBIT Adjusted (€ bn)</td>
<td>1.7</td>
<td>4.9</td>
</tr>
<tr>
<td>% RoS (based on EBIT Adjusted)</td>
<td>3.4%</td>
<td>9.3%</td>
</tr>
<tr>
<td>EBIT reported (€ bn)</td>
<td>(0.5)</td>
<td>5.3</td>
</tr>
<tr>
<td>Net Income / (Loss) (€ bn)</td>
<td>(1,133)</td>
<td>4,213</td>
</tr>
<tr>
<td>EPS reported (€)</td>
<td>(1.45)</td>
<td>5.36</td>
</tr>
<tr>
<td>Net Cash / (Debt) (€ bn)</td>
<td>4,312</td>
<td>7,643</td>
</tr>
<tr>
<td>FCF before M&amp;A and Customer Financing (€ bn)</td>
<td>(6.9)</td>
<td>3.5</td>
</tr>
</tbody>
</table>

**Consolidated Airbus External Revenue by Division**

- Airbus 69%
- Helicopters 12%
- DS 19%

**Consolidated Airbus Order Book in Value by Region**

- Asia Pacific 26%
- Europe 33%
- North America 24%
- Middle East 8%
- Latin America 5%
- Other 5%

## Key Financials

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues (€ m)</td>
<td>34,250</td>
<td>36,164</td>
</tr>
<tr>
<td>R&amp;D Expenses (€ m)</td>
<td>2,436</td>
<td>2,252</td>
</tr>
<tr>
<td>EBIT Adjusted (€ m)</td>
<td>618</td>
<td>3,570</td>
</tr>
<tr>
<td>% RoS (based on EBIT Adj.)</td>
<td>1.8%</td>
<td>9.9%</td>
</tr>
</tbody>
</table>

**Consolidated Airbus Order Book**

- Net orders: 414 helicopters
- Deliveries: 338 helicopters
- Backlog: 738 helicopters
- Operators worldwide: >3,000
- Global fleet: >12,400 rotorcraft

**FY Results 2021**

- Major orders: in-service support contracts of the German and Spanish Eurofighter fleets, India M6 C295, A330 MRTT related orders (UAE & Spain), 2 A400M Kazakhstan

**FY 2021 Orders & Deliveries**

- Net orders: 507 aircrafts
- Deliveries: 511 aircraft
- Backlog: 7,082 aircraft
- Operators worldwide: >450
- Global fleet: >12,400 aircraft

**A Global Leader**

- A global leader in aeronautics, space, and related services
- 82% civil revenues, 18% defence as of FY 2021 (vs. FY 2020 79%/21%)
- Three reportable segments: Airbus, Helicopters, Defence and Space
- Global footprint with European industrial roots

**Innovations in Key Technologies**

- Airworthiness certification of the A220-100
- New A320neoLR and A330-900XLR family members
- Advances in defense and security solutions

**Airbus Defence and Space**

- Platforms 60%
- Services 20%
- Military Aircraft 52%
- Space Systems 27%
- Other 21%

**Airbus Helicopters**

- Platforms 58%
- Services 44%
- Civil 14%
- Defence 36%

**Airbus Defence and Space**

- Platforms 50%
- Services 42%
- Military Aircraft 52%
- Space Systems 27%
- Other 21%
Airbus
A leading aircraft manufacturer in the category of 100 seats and more
• A220 – The only clean-sheet small single-aisle for airlines to rightsize operations in the post-COVID world. Backlog*: 475 aircraft.
• A330 Family – Cost-efficiency and reduced environmental footprint in the 250-300 seater market. Backlog*: 312 aircraft.

* As of Dec. 31, 2021

Airbus Helicopters
A global leader in the civil and military helicopter market
• Light and light twin engine: H125, H130, H135, and the new five-bladed H145.
• Medium-lift – H175, a new standard for offshore transportation, private business aviation and public services, and the all-new multi-mission H160.
• Medium-heavy – Super Puma Family (H225/H215), a multi-purpose helicopter for military and civil missions.
• Multi-mission NH90 – Multi-role military helicopter for both tactical transport and naval applications.
• Tiger attack helicopter – Air-to-air and fire support helicopter.
• Airbus Corporate Helicopters (ACH) – Dedicated Private and Business Aviation Helicopter brand.

Airbus Defence and Space
Europe’s #1 defence and space company
• UAS – Develops, delivers and operates UAS solutions for defence and institutional missions.
• Space Systems – Covers a broad range of civil and military space offerings. Key products: Satellites solutions (telecommunications, earth observation, navigation and science), orbital and space exploration systems, and space transportation capabilities (launchers and services via ArianeGroup).
• Connected Intelligence – Elaborates specific solutions for defence, governmental, civil and commercial customers under five clusters: Intelligence, Secure Communications, Cyber Security, Special Security programmes and Secure Land Communications.

Airbus Key Priorities
• Further strengthen the backlog across businesses
• Deliver on our commercial aircraft ramp-up
• Continue the transformation of the Company
• Lead the development of sustainable aerospace
• Focus on earnings and cash growth trajectory beyond 2022

2022 Earnings Releases
• FY 2021 Earnings Release 17 February 2022
• Q1 2022 Earnings Release 4 May 2022
• H1 2022 Earnings Release 28 July 2022
• 9M 2022 Earnings Release 28 October 2022

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