

# ANNUAL RESULTS

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### Safe Harbor Statement



Certain of the statements contained in this document are not historical facts but rather are statements of future expectations and other forward-looking statements that are based on management's beliefs. These statements reflect the Company's views and assumptions as of the date of the statements and involve known and unknown risk and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements.

When used in this document, words such as "anticipate", "believe", "estimate", "expect", "may", "intend", "plan to" and "project" are intended to identify forward-looking statements. Such forward-looking statements include, without limitation, projections for improvements in process and operations, new business opportunities, revenues and revenues growth, operating margin growth, cash flow, deliveries, launches, compliance with delivery schedules, performance against Company targets, new products, current and future markets for the Company products and other trend projections.

This forward looking information is based upon a number of assumptions including without limitation:

- orward looking information is based upon a number of assumptions including without limitation:
  Assumption regarding demand
  Current and future markets for the Company's products and services
  Internal performance including the ability to successfully integrate EADS' activities to control costs and maintain quality
  Customer financing
  Customer, supplier and subcontractor performance or contract negotiations
  Favourable outcomes of certain pending sales campaigns

Forward looking statements are subject to uncertainty and actual future results and trends may differ materially depending on variety of factors including without limitation:

General economic and labour conditions, including in particular economic conditions in Europe and North America, Legal, financial and governmental risk related to international transactions

The Cyclical nature of some of the Company's businesses
Volatility of the market for certain products and services
Product performance risks
Collective bargaining labour disputes
Factors that result in significant and prolonged disruption to air travel world-wide
The outcome of political and legal processes, including uncertainty regarding government funding of certain programs
Consolidation among competitors in the aerospace industry
The cost of developing, and the commercial success of new products
Exchange rate and interest rate spread fluctuations between the Euro and the U.S. dollar and other currencies
Legal proceeding and other economic, political and technological risk and uncertainties

The Company disclaims any intention or obligation to update these forward-looking statements. Consequently the Company is not responsible for any consequences from using any of the below statements.

Additional information regarding these factors is contained in the Company's "registration document" dated 26th April 2006.

## 2006 - A Difficult Year







#### Commercial aviation

- A380 delay
- A350XWB
- Record ord. & del. (Airbus, Eurocopte
- China FAL decision

#### Defence

- Light Utility Helicopter
- SatComBW
- NH90

### **Throughout the Group**

- Focus on Improvement
- Innovation Works launched
- Progress on Internationalisation

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## Content



- Group Financials
- Divisional Performance
- Outlook and Conclusion

## **FY 2006 Financial Highlights**



in €bn	FY 2006	FY 2005	change
Revenues of which Defence	39.4 10.0	34.2 7.7	+ 15 % + 30 %
EBIT*	0.4	2.85	- 86%
Order intake	69.0	92.6	- 25%
in €bn	Dec. 2006	Dec. 2005	change
Total Order book of which Defence	262.8 52.9	253.2 52.4	+ 4% + 1%

\* pre goodwill impairment and exceptionals

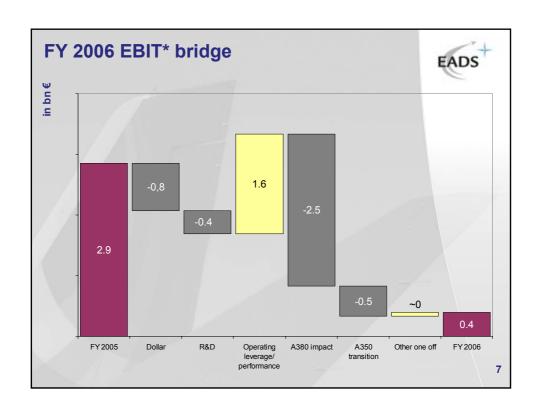
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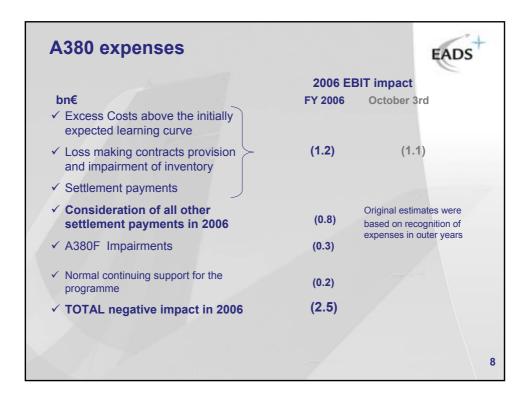
## **FY 2006 Financial Highlights**



		2006 in % of Revenues		in % of Revenues
EBIT* self-financed R&D** EBIT* before R&D	399 2,458 <b>2,857</b>	1.0% 6.2% 7.2%	<b>2,852</b> 2,075 <b>4,927</b>	8.3% 6.1% 14.4%
Interest result	(121)	(0.3%)	(22)	(0.5%)
Other financial result	(123)	(0.3%)		(0.1%)
Taxes	81	0.2%		(2.4%)
Net income	99	0.3%	1,676	4.9%
EPS (1)	0.12 €		2.11	€

- (1) Average number of shares outstanding: 800,185,164 in FY 2006 and 794,734,220 in FY 2005
- \* pre goodwill impairment and exceptionals
- \*\* IAS 38: € 411 m capitalised during FY 2006; € 293m during FY 2005





#### **A400M**



- All milestones currently met, programme contractually on schedule for past and current milestones
- 3 months delay for entry in Final Assembly Line, significant challenges until first delivery
- In recognition of programme risk and complexity, Airbus reconstitutes contingencies with € 350 million provision
- However, positive A400M contributions of programme at other divisions (MTA, Defence), maintain programme wide contribution positive: No provision recognised at Group level
- Due to the cost increase on the programme, a negative catch-up of - € 66m is taken at group level to adjust previously (2003 to 2006) recognised EBIT on the programme

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## Pensions new accounting treatment



- Change of accounting policy on the treatment of actuarial gains/losses to equity approach
  - ✓ Actuarial gains/losses which used to be released into the P&L within EBIT under the corridor approach are now fully recognized within Equity –Retained Earnings- in the period in which they occur
  - ✓ Due to the policy change, no actuarial losses are recognised in P&L resulting in a positive EBIT contribution of €45m in 2006 (Airbus: €12m; Eurocopter: €7m; Astrium: €5m; Defence: €16m; HQ: €5m)
  - √ Total equity net of deferred taxes is reduced by €695m in 2005, and
    by €1383m in 2006 also including the first-time effect of Pensions UK

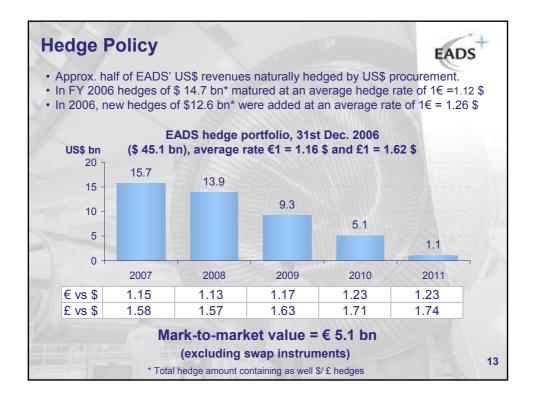
in €m	2006	2005	
Provision for retirement plans and similar obligations (old rule) Unrecognised actuarial net losses		4,120 1,118	
Provision for retirement plans & similar obligations (new rule) Total equity movement (net of deferred taxes)	5,883 (1,383)	5,238 (695)	-

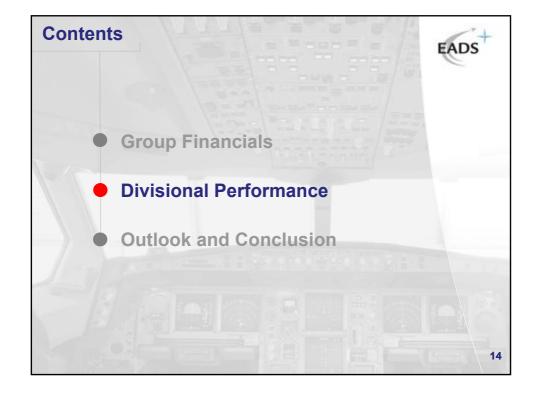
## **Pensions UK**



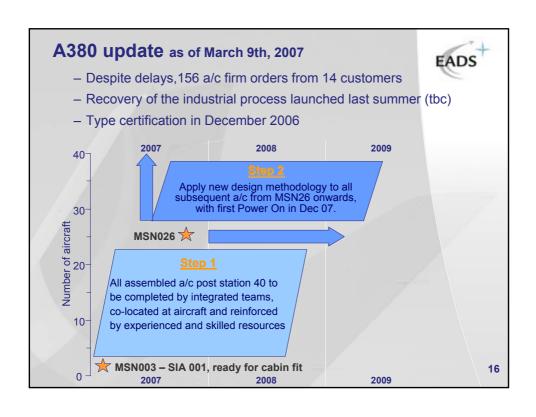
- Despite the acquisition of the remaining 20% in Airbus from BAE Systems, Airbus UK employees remain in the BAE Systems' pension scheme
- As participants in the BAE Systems schemes, EADS investments –
  mainly Airbus and MBDA are potentially affected by any shortfall of
  BAE Systems schemes, even if the agreements between BAE have the
  effect of capping the contributions of EADS until July 2011 for
  Airbus and December 2007 for MBDA
- Until year end 2005, due to insufficient information provided by BAE Systems, EADS could not appropriately assess its UK pension obligation and it appeared as an off balance sheet note in the financial statements
- Even though the information provided in 2006 is not fully satisfactory, it was judged sufficient to estimate EADS share in UK pensions deficit and a provision of roughly € 900M was recognized in 2006.

in € m	FY 2006	FY 2005
Net cash position at the beginning of the period	5,489	3,961
Gross Cash Flow from Operations*	3,541	3,868
Change in working capital	(143)	1,239
Cash used for investing activities**  of which Industrial Capex (additions)  of which Customer Financing  of which Others  Free Cash Flow**	(1,369) (2,708) 1,160 179 2,029	(2,694) (2,818) 174 (50) 2,413
Free Cash Flow before customer financing	869	2,239
Capital increase Share buyback Dividend Non-recourse customer financing Payments to BAE Systems incl. dividends Others	94 (35) (536) (61) (2,879) 128	187 (288) (396) (121) (93) (174)
Net cash position at the end of the period	4,229	5,489
* gross cash flow from operations, excl. working capital change ** excl. change in securities, consolidation changes		change of gross cash on see slide 39





Airbus € m	FY 2006	FY 2005	• Revenues up 13.6%
Deliveries	434	378	Record deliveries: 434a/c
Revenues	25,190	22,179	(+50SA; +4 LR)
R&D self-financed* in % of revenues	* 2,035 8.1%	1,659 7.5%	BIT dragged down by one-time effects:     A380; A400M & A350 negative impact
EBIT* in % of revenues	(572)	2,307 10.4%	of around €3.4bn; • Higher R&D neg. Dollar effect of approx. 700m €
Order book*** in units, excl. A400N * pre goodwill impairment ** capitalised R&D: € 351 m *** total including A400M, co	and exceptionals in FY 2006 and €		<ul> <li>Good volume /mix effect reflects operational performance on deliveries</li> <li>Prices of delivered a/c stable</li> <li>A350 XWB</li> </ul>
Gross order intak	e: 824 a/c		Launched in December 2006
			Other highlights
21% Europ 39% Asia/Pacific		66%	<ul> <li>Power 8 launched &amp; in progress</li> <li>Highest backlog ever in the industry</li> <li>Industrial launch of the A330-200F, already 6 orders and 49 commitments</li> </ul>
	Leasing companies	Low cost	
Gross Orders by region	Gross orders b	v operator type	e \ 15



#### **MTA**

€m	FY 2006	FY 2005
Revenues	2,200	763
R&D self-financed in % of revenues	13 0.6%	18 2.4%
EBIT* in % of revenues	75 3.4%	48 6.3%
Order book	20,337	20,961

\* pre goodwill impairment and exceptionals



based on FY 2006 EADS external revenues

#### Revenues and EBIT\*



EADS

#### A400M:

- All internal and contractual milestones achieved in 2006, in accordance to plan but technical review revealed challenges and risks
- EBIT margin dilution due to full A400M revenues recognition
- Order intake: 4 a/c for Malaysia and first ILS contracts

#### Tanker:

- · FSTA deal is maturing
- US tankers: Formation of EADS and Northrop Grumman KC-30 team

#### · Medium-light aircraft:

- Delivery of the first a/c for the US Coast Guard
- Retained market leadership with 20 new a/c orders

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## **Eurocopter**

€ m	FY 2006	FY 2005
Revenues	3,803	3,211
R&D self-financed in % of revenues	78 2.1%	70 2.2%
EBIT* in % of revenues	257 6.8%	212 6.6%
Order book in units	11,042 1,074	9,960 840

**Product Support** 

**Customer Services** 

34%

5/10/

Serial

Helicopters

5% Aero structure

7% Dev.

\* pre goodwill impairment and exceptionals

defence

54%

civil

#### • Revenues up 18%:

- Growth in commercial and customer services; progress on military programs
- 381 deliveries vs. 334 in 05

#### • EBIT\* up 21%

 EBIT Margin driven by positive volume/mix but mitigated mainly by dollar impact, higher selling expenses and higher NH90 related costs

#### Order intake +39%

- 615 orders vs. 401 in 05, backlog at record level
- Increase of LUH order to 42 by the US Army;
- 43 NH90 (Australia & New Zealand)

#### Additional recent wins

45 NH90 for Spain signed 01/2007

#### • NH90:

- Qualification of the German Army NH90 Tactical Transport Helicopter
- 3 deliveries in 2006

based on FY 2006 EADS external revenues

## **Astrium**

06 FY 2005
2 2,698
1 58 % 2.1%
58 % 2.1%
10,931

<sup>\*</sup> pre goodwill impairment and exceptionals





Astrium satellites

based on FY 2006 EADS external revenues

#### Revenues and EBIT\* above targets:



- Revenues up by 19%, EBIT more than doubled, thanks to:
   Progress on Ariane 5 production, services especially Paradigm and ballistic missiles
- · Surge of order intake
  - Record order intake in civil telecom satellites (6 vs. 2 in 2005)
  - SatComBW awarded (2 military satellites)
  - · M51 development contract

#### · Launchers:

- · 5 successful Ariane 5 ECA launches
- · 1st M51 qualification flight

#### Services • Satellites:

- Successful deliveries of two Arabsat4;
   Hot Bird 8; ANIK F3 in telecom
- · 3 science satellites delivered

Metop A (launched)

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## **Defence & Security**

€ m	FY 2006	FY 2005
Revenues	5,864	5,636
R&D self-financed in % of revenues	195 3.3%	207 3.7%
EBIT* in % of revenues	348 5.9%	201 3.6%
Order book	17,570	18,509

\* pre goodwill impairment and exceptionals

#### Revenues up 4%



- Eurofighter & Secure Networks contribution
- EBIT\* up 73%
  - Impacted by operative improvements, capital gains and restructuring costs
- Eurofighter
  - 39 Eurofighter delivered in 2006, total of 114 by year end 2006

#### Order Intake

- Secure Networks:
   23 new contracts incl. BOSNet
- Contract award for 250 SCALP Naval and PARS LR 3

#### Other highlights

- UAV development: first flights of technical demonstrator, Euro Hawk contract (Jan 07)
- · Maritime portfolio strengthened
- · Integration of LFK into MBDA

#### Come Standard

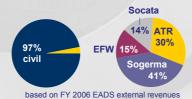


based on FY 2006 FADS external revenues

## **Other Businesses**

€m	FY 2006	FY 2005
Revenues	1,257	1,155
R&D self-financed in % of revenues	6 0.5%	6 0.5%
EBIT* of which Sogerma	(288) (351)	(171) (237)
Order book	2,292	2,128
* near annount little announce and	avaantian ala	

pre goodwill impairment and exceptionals



#### · ATR:

- Revival of turbo-prop market
   Backles start
- · Backlog stands at 116 a/c,
- Book-to-bill above 5 (in units)
- On-going deliveries ramp-up: 24 a/c (vs. 15 in 2005); higher deliveries rates going forward

#### · EFW:

- Preliminary Cooperation Agreement with Irkut on A320 freighter conversions
- · Backlog of freighter conversion: 34 units

#### · Socata:

- Backlog peaks at 40 new TBM 850
- · Contract for the management of the French Air Force training fleet; work started in December

#### Sogerma:

- · Maintenance business sold to TAT after completed restructuring
- Remaining businesses: aerostructure 21 and seats

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## **Top Priorities in 2007 (I)**





#### Accelerating defence growth

- Expand UAV business
- · Press for Eurofighter export growth
- Enhance US market presence

#### Continued momentum in helicopters

Manage production ramp-up

#### Leverage improved space market

- Increase Ariane 5 production
- Deliver ATV and Skynet 5

#### Enlarge Service business

· Growth priority throughout the Group

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## **Top Priorities in 2007 (II)**





## Create the "New Airbus"

· Integration and Streamlining

#### Performance enhancement

- Efficiency improvement programme Power8
- Put Power8 on track in line with 2010 targets



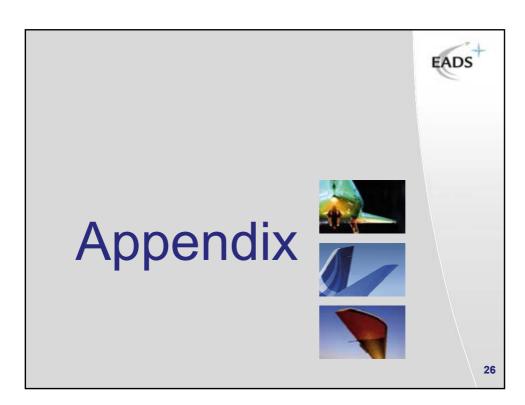
- Ensure first delivery of mature A380 and further A380 sales momentum
- Manage single-aisle production increase
- Manage A350XWB development
- Start final assembly of A400M (H1 2007)

•••

## **Guidance 2007**



- Revenues: low single digit decrease assuming an exchange rate of 1.30 € vs. US\$
- · Airbus deliveries in 2007: 440 450 aircraft
- EADS 2007 budget EBIT\* roughly stable compared to 2006
- Airbus 2007 EBIT\* negative because of Power8, A350XWB launch charges, higher R&D and dollar impact
- Helicopters, defence and space businesses EBIT \* close to 1bn€
- Free cash flow negative



## **Profit & Loss Highlights**



**FY 2005** 

	114	000	1 1 20	
	€m	in % of Revenues	€m	in % of Revenues
Revenues	39,434		34,206	
self-financed R&D**	2,458	6.2%	2,075	6.1%
EBITDA	2,033	5.2%	4,365	12.8%
EBIT*	399	1.0%	2,852	8.3%
EBIT* before R&D	2,857	7.2%	4,927	14.4%
Interest result	(121)	(0.3%)	(155)	(0.5%)
Other financial result	(123)	(0.3%)	(22)	(0.1%)
Taxes	81	0.2%	(825)	(2.4%)
Net income EPS (1)	99 0.12 €	0.3%	1,676 2.11 €	4.9%

**FY 2006** 

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#### **Shareholding structure** Balance of control in corporate governance remains unchanged **Contractual Partnership** Free float SOGEADE SEPI **Daimler** Lagardère Chrysler incl. & Minor direct holdings: French French State: Treasury shares 1.05% State 22.47%\*\* 5.48% 29.95%\* 57.90% 42.10% as of 9th Feb.2007

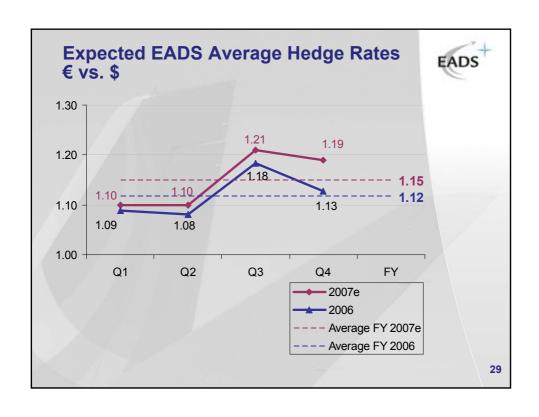
pre goodwill impairment and exceptionals

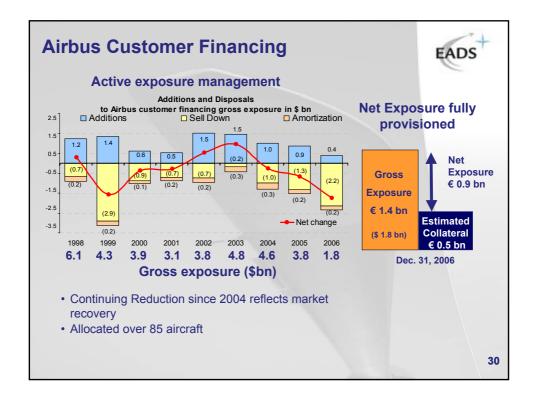
IAS 38: € 411 m capitalised during FY 2006; €293m during FY 2005

<sup>(1)</sup> Average number of shares outstanding: 800,185,164 in FY 2006 and 794,734,220 in FY2005

<sup>\*</sup> On April 4, 2006, Lagardère issued mandatory exchangeable bonds. The EADS shares deliverable at the maturity of the bonds will represent a maximum of 7.5% of the share capital of EADS.

<sup>\*\*</sup> On February 9, 2007, DaimlerChrysler reached an agreement with a consortium of private and public-sector investors by which it will reduce its shareholding in EADS by 7.5%.





## **Customer Financing Exposure**



€ millions	Dec. 2006	Dec. 2005	
closing rate 1 € =	\$ 1.32	\$ 1.18	
100% AIRBUS			
Total Gross exposure	1,399	3,218	
of which off-balance sheet	483	602	
Estimated value of collateral	(521)	(1,819)	
Net exposure	<b>878</b>	1,399	
Provision and asset impairment	(878)	(1,399)	
AIRBUS Net exposure after provision	Ó	Ó	
50% ATR			
Total Gross exposure	295	348	
which off-balance sheet	43	42	
Estimate value of collateral	(270)	(314)	
Net exposure	25	34	
Provision	(25)	(34)	
ATR Net exposure after provision	Ó	Ó	31

in € m	Q	4 2006	Q4 2005	
Revenues EBIT* FCF before cust. fin New orders	ancing**	12.0 (1.0) 1.6 43.3	10.8 0.8 0.8 53.7	
	Reven	ues	EI	BIT*
	Q4 2006	change	Q4 2006	Q4 2005
Airbus	6.6 € bn	8%	(1,722 €m)	453 €m
MTA	0.5 € bn	93%	53 €m	47 €m
Eurocopter	1.4 € bn	21%	126 €m	107 €m
Space	1.3 € bn	22%	82 €m	48 €m
DS	2.3 € bn	4%	188 €m	191 €m
HQ & others Of which other businesses Of which HQ & eliminations	(0.1 € bn) 0.3 € bn (0.4 € bn)	-10 %	246 €m (101 €m) 347 € m	(93 €m) (115 € m) 22 € m
Total EADS	12.0 €bn	11%	(1,027 €m)	753 €m

<sup>\*</sup> pre goodwill and exceptionals

<sup>\*\*</sup> excl. investments in medium term securities and consolidation changes

in €m	FY 2006	FY 200
EBIT*	399	2,852
Exceptionals:		
Subsequent adjustment of goodwill**	(64)	0
Fair value adjustment	(57)	(136)
Others	Ó	(4)

<sup>\*</sup> pre goodwill impairment and exceptionals

**EBIT\* Calculation** 

Restructuri	ng items include	d in EBIT*	EADS				
in €m		FY 2006	FY 2005				
EBIT* EBIT* margin	EBIT* 399 EBIT* margin (% of revenues) 1.0%						
EADS EBIT*	includes the following	g items					
DS	Restructuring	(108)	(35)				
Other Businesses	Restructuring (Sogerma)	(42)	(27)				
HQ  * pre goodwill impairme	Restructuring ent and exceptionals	(18)	0 34				

<sup>\*\*</sup> In 2006 a tax audit of DASA for the years 1994 until 1999 was finalised. According to the EADS shareholders agreement the related tax expense was reimbursed by DaimlerChrysler AG. Thus deferred tax assets and goodwill have been adjusted as of 31st Dec. 2006 in the Defence & Security Division by 52 m€ and in HQ by 12 m€.

## **Net Income pre-exceptionals**



in € m	FY 2006	FY 2005
Net Income	99	1,676
EPS (1)	0.12€	2.11 €
Exceptionals:		
Subsequent adjustment of goodwill	l 64	0
Depreciation of fair values	57	136
Related Tax impact	(21)	(47)
Others	0	4
Net Income*	199	1,769
EPS* (1)	0.25€	2.23 €

<sup>\*</sup> pre goodwill impairment and exceptionals; the term "exceptionals" refers to such items as depreciation expenses of fair value adjustments relating to the EADS merger, the Airbus creation and the formation of MBDA.

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## **Net Cash Position**



in €m	Dec. 2006	Dec. 2005
Gross cash	9,986	10,586
Financial Debts Short-term Financial Debts Long-term Financial Debts	(2,196) (3,561)	(908) (4,189)
Reported Net cash	4,229	5,489
Airbus non-recourse debt	1,058	1,247
Net cash excl. non-recourse	5,287	6,736
Main minority impact*	(154)	(407)
Airbus 20% non-recourse debt		(249)
Net cash position net of minority and non-recourse	5,133	6,080

<sup>\*</sup> In 2006 only 12.5% in MBDA cash ; in 2005: mostly 20% in Airbus debt and cash as well as 12.5% in MBDA cash

<sup>(1)</sup> Average number of shares outstanding: 800,185,164 in FY 2006 and 794,734,220 in FY 2005

## **Balance Sheet Highlights: Assets**



in € m	Dec. 2006	Dec. 2005
Non-current Assets	37,080	36,450
of which Intangible & Goodwill	10,855	11,052
of which Property, plant & equipment	14,178	13,817
of which Investments & Financial assets	3,761	3,846
of which positive hedge mark-to-market	3,235	2,762
of which Non-current securities	1,294	1,011
Current Assets	34,981	33,477
of which Inventory	16,892	15,425
of which Cash*	8,143	5,386
of which Current securities*	549	4,189
of which positive hedge mark-to-market	2,007	1,191
Non-current Assets classified as held for s	sale 76	881
Total Assets	72,137	70,808
Closing rate €/\$	1.32	1.18

<sup>\*</sup> EADS restricted its interpretation of the cash equivalents' limiting them to investments having a maturity of three months and less from the acquisition date. Prior figures have been adjusted accordingly.

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in € m	ec. 2006	Dec. 2005
Total Equity of which OCI (Other Comprehensive Income) of which Minority interests	<b>13,152</b> 4,955 137	<b>13,207</b> 3,982 153
Total Non-current liabilities of which pensions of which negative hedge mark-to-market	<b>27,769</b> 5,602 152	<b>25,857</b> 5,018 472
of which other provisions of which financial debts of which European gvts refundable advances of which Customer advances	3,309 3,561 5,029 6,308	2,507 4,189 4,950 4,911
Total Current liabilities of which pensions of which negative hedge mark-to-market	<b>31,152</b> 281 79	<b>31,682</b> 220 449
of which other provisions of which financial debts of which liabilities for puttable instruments of which European gyts refundable advances	3,271 2,196 0 389	2,058 908 3,500 343
of which Customer advances	14,172	14,078

Liabilities associated with assets held for sale

**Total Liabilities and Equity** 

**Balance Sheet Highlights: Liabilities** 

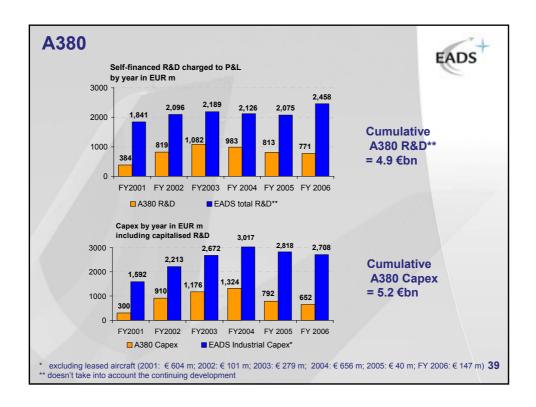


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62

70,808

72,137



## **Quarterly Revenues Breakdown** (cumulative)



in €m	Q	1	Н	11	9	m	F	Υ
III CIII	2006	2005	2006	2005	2006	2005	2006	2005
Airbus	6,362	4,989	13,154	11,262	18,570	16,033	25,190	22,179
MTA	822	108	1,244	326	1,699	504	2,200	763
Eurocopter	656	519	1,473	1,266	2,364	2,021	3,803	3,211
Astrium	493	516	1,273	1,160	1,960	1,670	3,212	2,698
DS	1,000	925	2,274	2,172	3,553	3,419	5,864	5,636
HQ & others of which other BUs* of which HQ & elim.	(250) 330 (580)	(52) 231 (283)	(438) 660 (1,098)	(166) 528 (694)	(677) 922 (1,599)	(201) 783 (984)	(835) 1,257 (2,092)	(281) 1,155 (1,436)
Total EADS	9,083	7,005	18,980	16,020	27,469	23,446	39,434	34,206

<sup>\*</sup> BUs: ATR, EFW, Socata and Sogerma

## Quarterly EBIT\* Breakdown (cumulative)



in €m	Q	1	H1		9	m	FY	
III CIII	2006	2005	2006	2005	2006	2005	2006	2005
Airbus	684	628	1,497	1,444	1,150	1,854	(572)	2,307
MTA	9	(6)	6	(14)	22	1	75	48
Eurocopter	28	13	88	60	131	105	257	212
Astrium	1_	(6)	38	7	48	10	130	58
DS	39	(35)	104	(19)	160	10	348	201
HQ & others of which other BUs** of which HQ & Elim.	30 (4) 34	63 (2) 65	(79) (143) 64	62 (44) 106	(85) (187) 102	119 (56) 175	161 (288) 449	26 (171) 197
Total EADS	791	657	1,654	1,540	1,426	2,099	399	2,852

<sup>\*</sup> pre goodwill impairment and exceptionals \*\* BUs: ATR, EFW, Socata and Sogerma

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## **Quarterly Order-intake Breakdown** (cumulative )



in €m	Q	1	Н	H1		9m		Υ
III CIII	2006	2005	2006	2005	2006	2005	2006	2005
Airbus	6,596	6,654	7,905	17,958	14,698	28,565	53,367	78,254
MTA	641	59	751	989	856	1,650	1,594	1,840
Eurocopter	946	447	1,722	1,086	3,825	2,043	4,885	3,522
Astrium	1,571	640	2,223	1,130	3,441	1,494	4,354	2,322
DS	834	935	1,694	4,134	2,897	4,842	5,191	6,673
HQ & others of which other BUs* of which HQ& Elim.	(90) 414 (504)	172 446 (274)	(142) 762 (904)	127 938 (811)	(29) 1,131 (1,160)	208 1,195 (987)	(373) 1,469 (1,842)	(60) 1,871 (1,931)
Total EADS	10,498	8,907	14,153	25,424	25,688	38,802	69,018	92,551

<sup>\*</sup> BUs: ATR, EFW, Socata and Sogerma

## **Quarterly Order-book Breakdown**



in €m	March		Jun	June		Sept.		c.
	2006	2005	2006	2005	2006	2005	2006	2005
Airbus	197,033	141,143	183,542	151,978	183,758	158,542	210,115	201,963
MTA	20,786	19,850	20,480	20,565	20,143	21,053	20,337	20,961
Eurocopter	10,251	9,697	10,209	9,589	11,422	9,791	11,042	9,960
Astrium	11,909	11,394	11,868	11,393	12,504	11,186	12,263	10,931
DS	17,523	17,262	17,150	19,100	17,012	18,641	17,570	18,509
HQ & others of which other BUs* of which HQ& Elim.	(8,879) 2,213 (11,092)	(8,935) 1,311 (10,246)	(8,767) 2,165 (10,932)	(8,931) 1,517 (10,448)	(8,315) 2,278 (10,593)	(8,839) 1,493 (10,332)	(8,518) 2,292 (10,810)	(9,089) 2,128 (11,217)
Total EADS	248,623	190,411	234,482	203,694	236,524	210,374	262,810	253,235

<sup>\*</sup> BUs: ATR, EFW, Socata and Sogerma