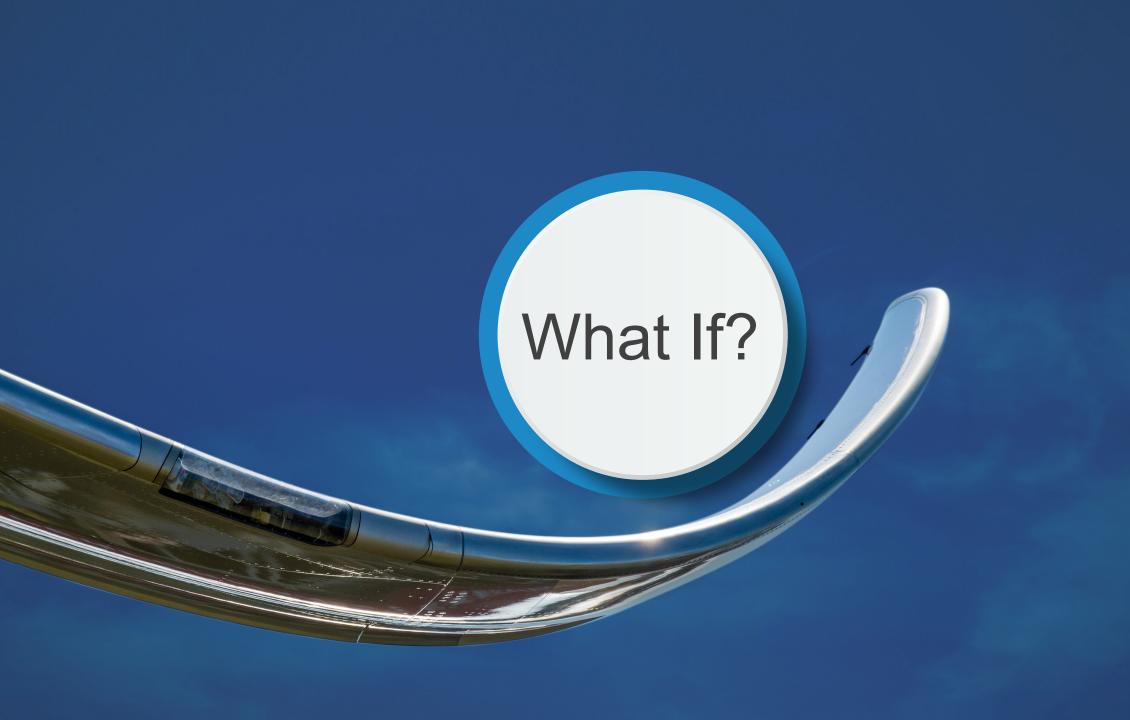


Marc Fontaine – Digital Transformation Officer 9 June 2017







...we could have access to massive aircraft data?

....we could connect every tool in each of our factories?

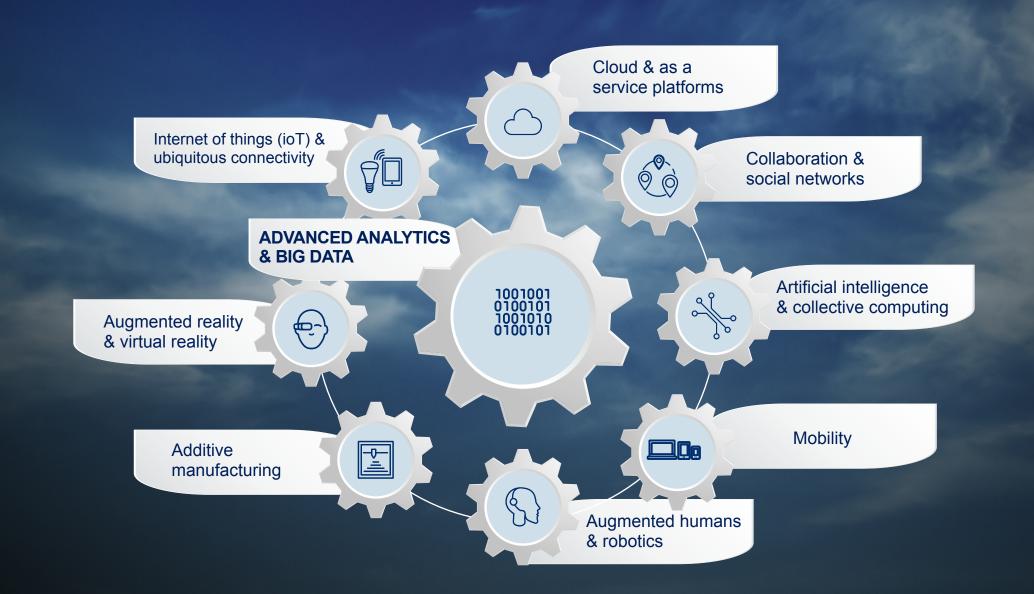
...we could give airlines more insight on their pax?

...we could predict most instances of component failure?

...our customers could experience our products virtually?

...we could deploy industrial apps in months instead of years?



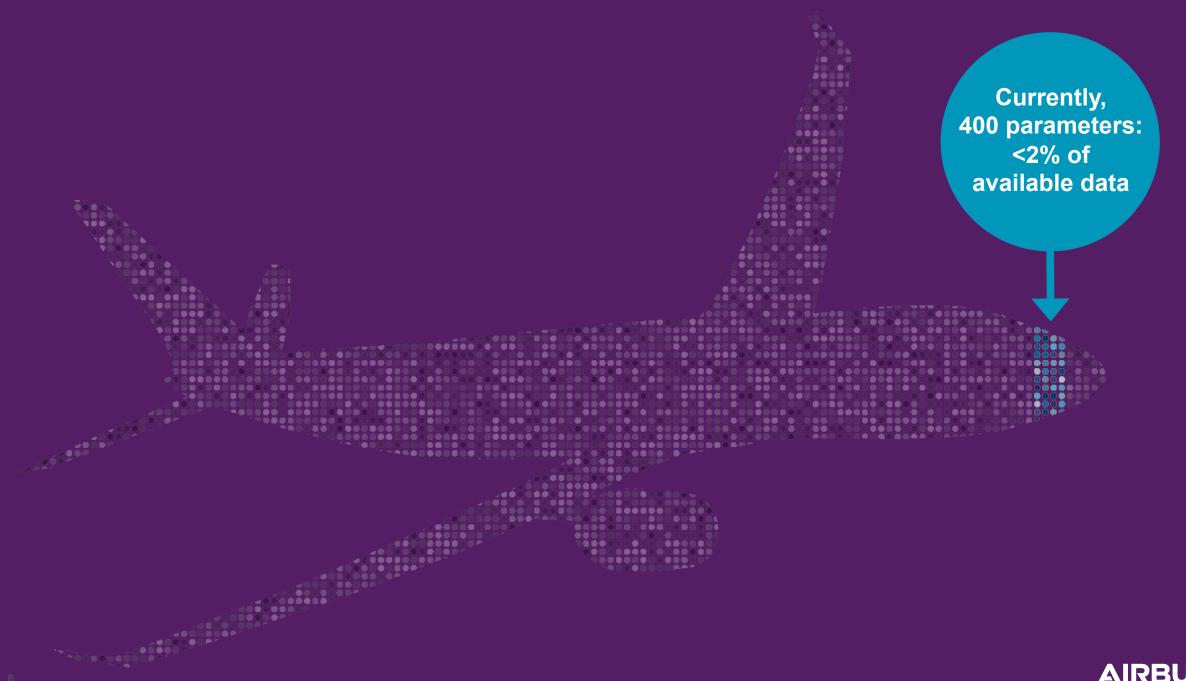




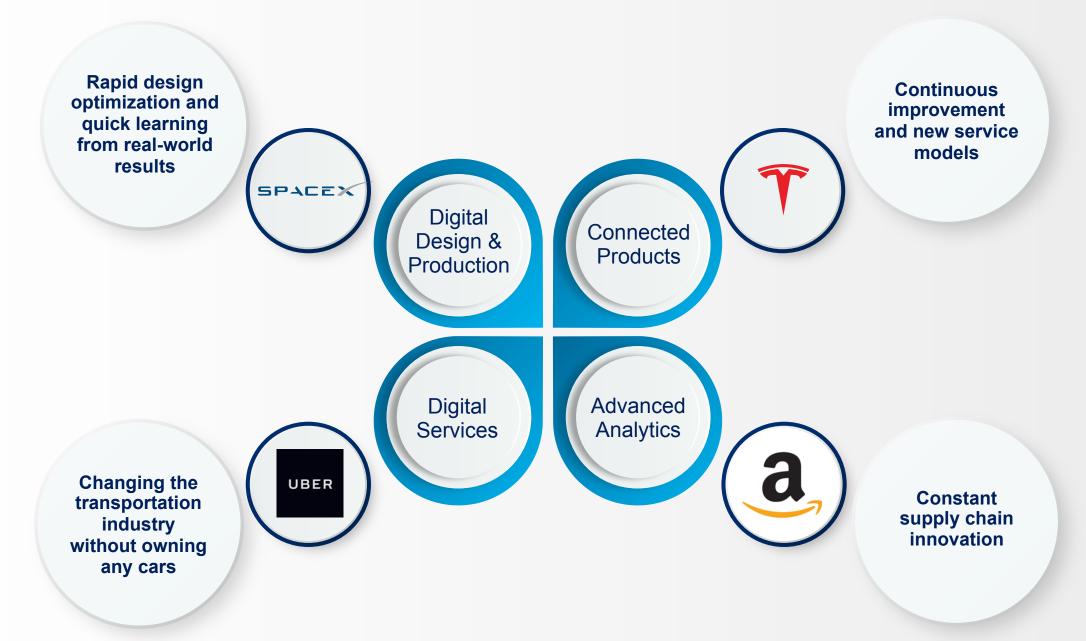












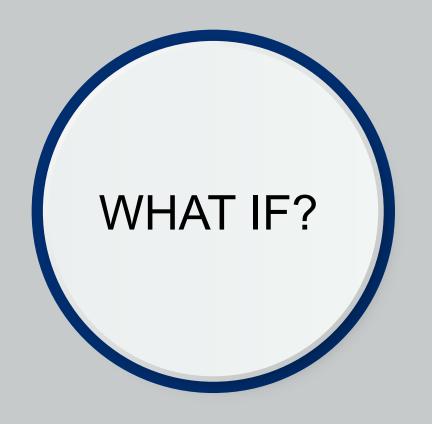


We call this

360° AVIATION DATA

And this prompts us to ask new questions...





... we could take AOG to zero?

...operators could move from reactive to predictive maintenance?

...we could reduce non-quality in manufacture to zero?

...we halve our development lead times?

...we could benchmark performance of aircraft and equipment with the world fleet?

...we acted on data across the aviation industry?



What if we can digitally enable the aviation value chain end to end?





