



# Commercial status

Paris Air Show – June 2019

Christian Scherer  
Chief Commercial Officer, Airbus

**AIRBUS**

# Purpose-built for efficiency

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## A220 FAMILY

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**85**  
orders and  
commitments

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- 50 Air Lease Corporation
- 20 Nordic Aviation Capital
- 10 Undisclosed
- 5 Delta

# Unbeatable fuel efficiency

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## A320 FAMILY

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# 127

orders and commitments

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36	Undisclosed
30	Saudi Arabian Airlines
23	Air Lease Corporation
20	Accipiter Holdings
11	China Airlines
5	Cebu Pacific
2	Atlantic Airways

**AIRBUS**

# A321XLR

Meeting worldwide market demand



## Operations around the world

New opportunities for non-stop flights all around the world

Linking primary and secondary cities all around the globe

# Opening new markets

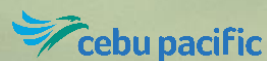
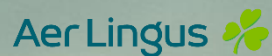
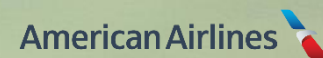


## A321XLR

# 226

orders and commitments

50	American Airlines
50	Indigo Partners
36	Qantas
27	Air Lease Corporation
20	Undisclosed
15	Saudi Arabian Airlines
14	Iberia/Aer Lingus
10	Cebu Pacific
4	MEA



**AIRBUS**

# Powering into the future

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## A330 FAMILY

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**24**  
orders and  
commitments

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16 Cebu Pacific

8 Virgin Atlantic +6 on lease with Air Lease Corporation

**AIRBUS**

Paris Air Show 2019 count as of now...

## Orders and commitments

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**A220** FAMILY

85

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**A320** FAMILY

254

Out of which **127 A321XLR**

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**A330** FAMILY

24

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**363**

Paris  
Air Show  
2019

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# Boost customer value leveraging our unique Skywise capabilities

**skywise.**  
For Lessors

 **CDB AVIATION**  
国银航空金融租赁

**CALC**

**Flight Hours Services**

**A220** with 

 **Aircalin**  
Nouvelle-Calédonie

 **华夏航空**  
CHINA EXPRESS

Launch of  
FHS powered by **skywise.**

**Training Virtual  
Reality Solutions**

**Air France** partnership

Training **VR** start-up  
acquisition

Airbus **Cadet Pilot** initial  
training programme

New **Training Center** in  
Santiago with Sky

**SERVICES**

**\$ 4.9Tn**

2019 Global Services Forecast

**80+**

Skywise Customers

**6,500+**

Aircraft to be connected

**AIRBUS**



...the next **5** YEARS pioneering progress

Growing momentum  
for the A220



The most popular single-aisle family  
– expanding with the XLR



**A330neo will build upon** the largest  
widebody operator base ever



**A350-1000 is the largest all-**  
new design widebody

