

AIRBUS INVESTOR MEETING

LE BOURGET AIRSHOW 2019

Paris, 19 June 2019

AIRBUS

SAFE HARBOUR STATEMENT

DISCLAIMER

This presentation includes forward-looking statements. Words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “projects”, “may” and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, ramp-up and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

These factors include but are not limited to:

- Changes in general economic, political or market conditions, including the cyclical nature of some of Airbus' businesses;
- Significant disruptions in air travel (including as a result of terrorist attacks);
- Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
- The successful execution of internal performance plans, including cost reduction and productivity efforts;
- Product performance risks, as well as programme development and management risks;
- Customer, supplier and subcontractor performance or contract negotiations, including financing issues;
- Competition and consolidation in the aerospace and defence industry;
- Significant collective bargaining labour disputes;
- The outcome of political and legal processes including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- Research and development costs in connection with new products;
- Legal, financial and governmental risks related to international transactions;
- Legal and investigatory proceedings and other economic, political and technological risks and uncertainties.

As a result, Airbus' actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements.

For a discussion of factors that could cause future results to differ from such forward-looking statements, see the 2018 Airbus SE Information Document released in March 2019, including the Risk Factors section.

Any forward-looking statement contained in this presentation speaks as of the date of this presentation. Airbus undertakes no obligation to publicly revise or update any forward-looking statements in light of new information, future events or otherwise.

Rounding disclaimer:

Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

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AGENDA

08:00 - 10:00

Plenary Session - Presentations:

- **Guillaume Faury**, Chief Executive Officer
- **Christian Scherer**, Chief Commercial Officer
- **Dirk Hoke**, Chief Executive Officer Airbus Defence and Space
- **Dominik Asam**, Chief Financial Officer

10:00 - 10:30

Q&A

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Guillaume Faury

Chief Executive Officer



AIRBUS

WHERE WE ARE TODAY



AIRBUS

EURUSD - 1,35379 - 00:00:00 14 gtu (EEST)

EURUSD (Bid), Ticks, # 300 / 300

MARKET ENVIRONMENT



23:35 23:40 23:45

spot - 1,276,820 - 23:00:00 13 gtu (CEST)
Bid, 1 minute, # 159 / 300, Logarithmic, Hokin Ashi

06/13/14

23:38



LONG-TERM VISION & STRATEGIC IMPLICATIONS



AIRBUS

SHORT-TERM PRIORITIES

Deliver on our commitments

Ramp up A320

Improve A350 profitability

Make progress on digital services

Successfully manage A220 programme

THE FUTURE STARTS NOW



AIRBUS