

AIRBUS INVESTOR MEETING

LE BOURGET AIRSHOW 2019

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Chief Commercial Officer



AIRBUS

COMMERCIAL ENVIRONMENT



NEW SINGLE-AISLE FAMILY



A220

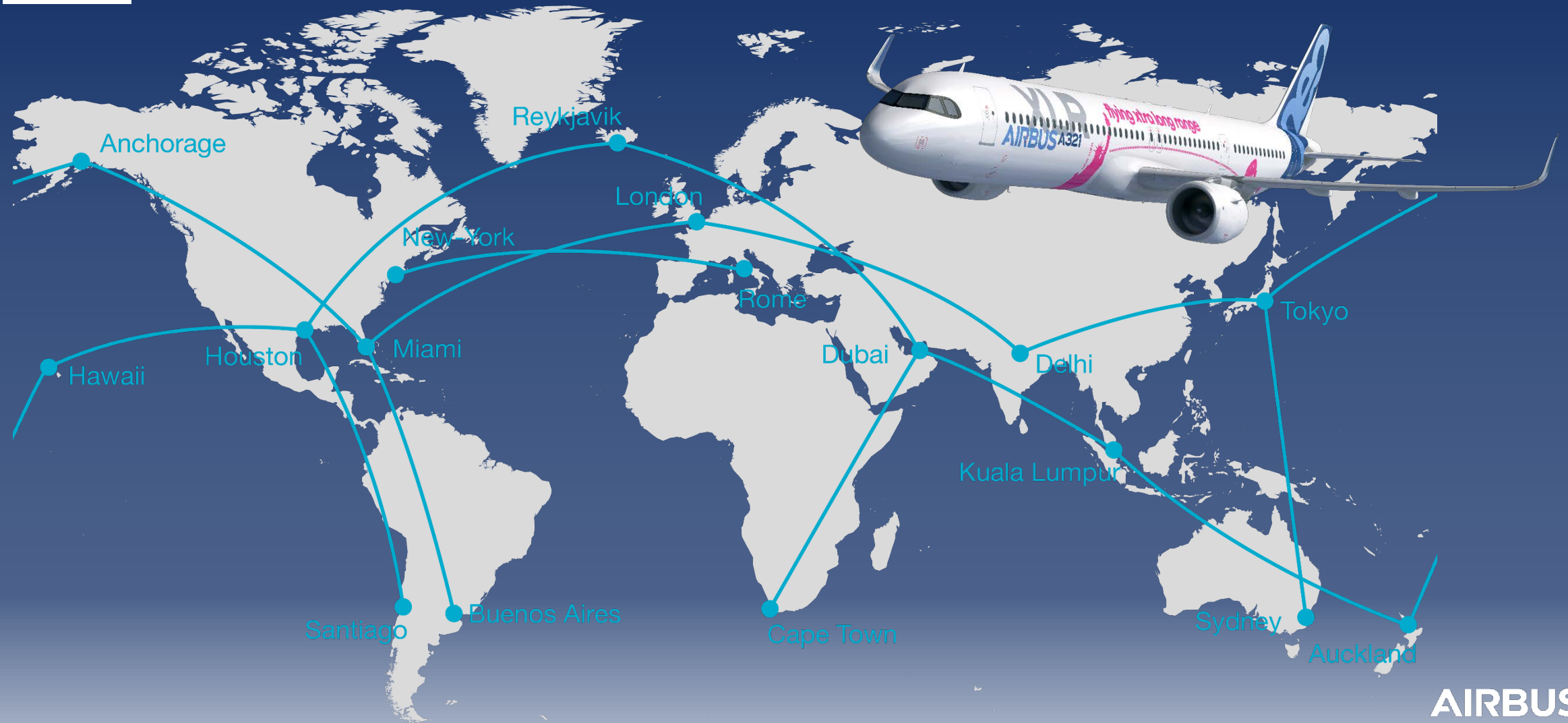
- Backlog 464 a/c – 21 customers
- Clean sheet design
- New market opportunities



A320 FAMILY

- Backlog 5,795 a/c – 300 customers
- Incremental innovation
- A321 high demand

A321XLR OPENING NEW MARKETS

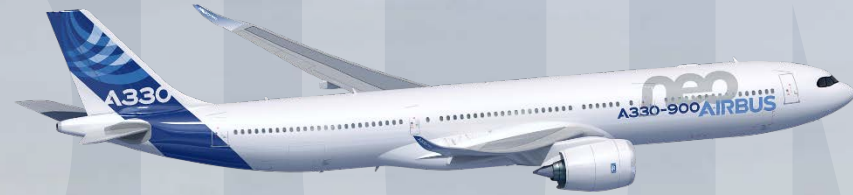


MIDDLE OF THE MARKET



A321LR A321XLR

- 9 customers
- Incremental innovation
- Extending LCC markets



A330neo

- 15 customers
- New generation aircraft
- EIS timed to catch replacement needs

SHAPING THE FUTURE OF AIR TRAVEL



A350^{XWB}

- Backlog 615 a/c – 51 customers
- Operating Reliability above 99%
- Eco-efficient a/c

CONCLUSION

Robust demand

Competitive market environment

Product portfolio well aligned to demand