

Airbus Media Relations  
**Fabrice Brégier**  
Airbus President and CEO

## Annual Press Conference

12<sup>th</sup> January 2016, Paris

# Highlights 2015



- 635 deliveries
  - A350 ramp-up on track
  - A380 programme break-even



- Book to bill ratio greater than 1.5

- A330ceo to neo transition at rate 6

- Production start at our new FAL at Mobile

- A320neo certification on-time



# Orders 2015



➤ More than 1000 net orders (1036)

➤ 3rd consecutive year above 1000

➤ Backlog: nearly 6800 aircraft (6787)

- New industry end year record
- ~ US\$1000 billion at list prices
- 10 years of production at current rates



# Deliveries 2015



## ➤ 635 aircraft deliveries (+6)

- 491 single-aisle aircraft
- 144 wide-bodies
  - 14 A350s
  - 103 A330s
  - 27 A380s

➤ We delivered more wide-body aircraft than ever before



# A350 XWB



- 14 A350 delivered
- Ramp-up well underway
- Targeting rate 10/month by end 2018
- A350-1000 development on-track
- A350 ULR launched with Singapore Airlines
- 16 new A350 orders (gross)



# A330



- Deliveries: 103 A330
  - First 242-tonne version to Delta Airlines
  
- Orders:
  - A330ceo over 100 (gross)
  - A330neo 50 new orders (gross)
  
- Transition from ceo to neo at rate 6
  
- A330neo production start in September
  - Delivery start end 2017



# A380



- 3 A380 ordered by global leading airline
- 27 A380 deliveries
- Programme break even
- 179 A380s now flying with 13 airlines



# A320



- A320neo certified on time
  - Neo delivery stream to begin soon
  - Priority: Service readiness from Day 1
  
- A320neo flight test programme:
  - 1700 flight hours in 600 flights
  - A321neo and A319neo to join fleet soon
  
- A320 Family attracted nearly 1000 orders (gross)
  - Nearly 4500 neo orders in total
  
- Targeting rate 60 / month by mid-2019





# Strategic accomplishments

- Airbus's competitiveness boosted
- Expanding global presence
  - Production start at our US FAL
  - FAL Asia in Tianjin delivered 50 aircraft (new record)
  - New Cabin Completion and Delivery Centre in Tianjin progressing
- Innovation Culture
  - New Bizlabs in Toulouse, Hamburg and Bangalore
  - Digital Transformation underway



# Supply Chain Management



- We are working – together with our suppliers – on strengthening our supply chain performance
- Watchtower in place, constant monitoring
  - Early development of solutions
- Double sourcing for some work packages
- Performance of our supply chain is vital



# Outlook 2016

## ➤ Deliveries

More than 650 aircraft deliveries

- Priority: Deliver our first A320neo soonest
- 50 A320s/ month by early 2017
- At least 50 A350s this year
- A380 break-even
- Transition to A330neo at rate 6
- A350-1000 in FAL in Feb / First Flight in September
- A330neo in FAL in Q4

## ➤ Orders

- Book to bill at least 1

# Wishing you a successful 2016

