

Press Release

Lufthansa Group firms up order for six more A320neo and three A320ceo Takes Group's order to 122 A320neo family aircraft and 273 A320ceo family

Toulouse, 28 May 2018 – Lufthansa Group has firmed-up a previous option for six further Airbus A320neo, following a decision by the company's supervisory board at the beginning of May. The latest agreement brings Lufthansa Group's total order for the A320neo to 122 (77 A320neo and 45 A321neo). In addition, the airline signed an order for three more A320ceo, bringing the Group's A320ceo orders to 273. With a total of 395 A320 Family aircraft on order, the Lufthansa Group is also Airbus' biggest A320 operator with nearly 400 A320 Family aircraft in service. Lufthansa was the launch operator of the A320neo.

"We are delighted to see this additional order from our biggest A320 operator Lufthansa Group", says Eric Schulz, Airbus Chief Commercial Officer. "Benefitting from the Airbus commonality and the A320 Family's efficiency and environmental credentials such as reduced noise, lower fuel-burn and emissions, we are pleased the airline has decided to come back for more."

The A320neo Family incorporates the very latest technologies including new generation engines and Sharklets, which together deliver at least 15 percent fuel savings at delivery and 20 percent by 2020. With more than 6,000 orders received from 100 customers since its launch in 2010, the A320neo Family has captured some 60 percent share of the market.

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About Airbus

Airbus is a global leader in aeronautics, space and related services. In 2017 it generated revenues of € 59 billion restated for IFRS 15 and employed a workforce of around 129,000. Airbus offers the most comprehensive range of passenger airliners from 100 to more than 600 seats. Airbus is also a European leader providing tanker, combat, transport and mission aircraft, as well as one of the world's leading space companies. In helicopters, Airbus provides the most efficient civil and military rotorcraft solutions worldwide.

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