Services Press Conference
2019 Paris Air Show
An **Airbus** takes off or lands every 1.4 seconds

- **Orders**: 19,283
- **Deliveries**: 12,076
- **Backlog**: 7,207

*End May 2019*
Full life cycle approach

To better serve our customers
of Innovation in Aircraft and Services
Go Safer, Go Greener, Go Further
Core Services
Optimised Aircraft Availability
Streamlined Flight Operations
Enhanced In-Flight Experience

Powered by digital & new technologies
Optimised Aircraft Availability

27 FHS customers all over the world
Optimised Aircraft Availability

Launching of A220 Flight Hour Services

Leveraging partnership with Delta TechOps
Optimised Aircraft Availability

New Flight Hour Services solution

FHS
Powered by Skywise

Right Parts
- HEALTH MONITORING
- RELIABILITY
- PREDICTIVE MAINTENANCE

Right Place
- DYNAMIC INVENTORY MANAGEMENT

Right Time
- CONNECTED & TRANSPARENT SUPPLY CHAIN

Right Action
- PLAN THE UNPLANNED
Streamlined Flight Operations

Meeting Customers' demand and enhancing training standards

Sky Airline 18th Training Center

550,000 Pilots over the next 20 years

640,000 Technicians over the next 20 years
Streamlined Flight Operations

Airbus Cadet Pilot Initial Training Programme

Escuela de Aviacion Mexico

Airbus Flight Academy Europe
Streamlined Flight Operations

Airbus Virtual Reality solutions

Partnership with Air France on Maintenance Training
Enhanced In-Flight Experience

Upgrades Services
SIA A380 Cabin
XL Bins
Settee Corner
Connectivity
Digital Solutions

80+
Skywise Customers

6,500+
Aircraft to be connected

Fleet Performance
Skywise Reliability
Predictive Maintenance
Skywise Health monitoring

Materials Optimisation
FHS powered by Skywise

Aircraft Operations

Maintenance Optimisation
Skywise for Lessors

First digital service available

Collaboration with 4 Early Adopters

Launch Customers

Transitions powered by skywise
2019
Global Services Forecast

$4.9 Tn
Over the next 20 years
~ Same size as aircraft market

Source: Airbus Global Services Forecast 2019
Passenger aircraft above 100 seats

$2.4 Tn
OPTIMISED AIRCRAFT AVAILABILITY
Everything you need to have the aircraft in operational condition

$1.4 Tn
STREAMLINED OPERATIONS
Everything you need to operate the aircraft

$1.1 Tn
ENHANCED PASSENGER EXPERIENCE
Everything you need to differentiate
Boost Customer value
Leveraging our unique Skywise capabilities

To reach 10Bn$ of services revenues in commercial in the next decade

Our Ambition.