Highlights 2015

- 635 deliveries
  - A350 ramp-up on track
  - A380 programme break-even

- Book to bill ratio greater than 1.5

- A330ceo to neo transition at rate 6

- Production start at our new FAL at Mobile

- A320neo certification on-time
Orders 2015

- More than 1000 net orders (1036)
- 3rd consecutive year above 1000
- Backlog: nearly 6800 aircraft (6787)
  - New industry end year record
  - ~ US$1000 billion at list prices
  - 10 years of production at current rates
Deliveries 2015

- 635 aircraft deliveries (+6)
  - 491 single-aisle aircraft
  - 144 wide-bodies
    - 14 A350s
    - 103 A330s
    - 27 A380s

- We delivered more wide-body aircraft than ever before
A350 XWB

- 14 A350 delivered
- Ramp-up well underway
- Targeting rate 10/month by end 2018
- A350-1000 development on-track
- A350 ULR launched with Singapore Airlines
- 16 new A350 orders (gross)
A330

➤ Deliveries: 103 A330
  • First 242-tonne version to Delta Airlines

➤ Orders:
  • A330ceo over 100 (gross)
  • A330neo 50 new orders (gross)

➤ Transition from ceo to neo at rate 6

➤ A330neo production start in September
  • Delivery start end 2017
3 A380 ordered by global leading airline

27 A380 deliveries

Programme break even

179 A380s now flying with 13 airlines
A320

- A320neo certified on time
  - Neo delivery stream to begin soon
  - Priority: Service readiness from Day 1

- A320neo flight test programme:
  - 1700 flight hours in 600 flights
  - A321neo and A319neo to join fleet soon

- A320 Family attracted nearly 1000 orders (gross)
  - Nearly 4500 neo orders in total

- Targeting rate 60 / month by mid-2019
Strategic accomplishments

Airbus’s competitiveness boosted

Expanding global presence
- Production start at our US FAL
- FAL Asia in Tianjin delivered 50 aircraft (new record)
- New Cabin Completion and Delivery Centre in Tianjin progressing

Innovation Culture
- New Bizlabs in Toulouse, Hamburg and Bangalore
- Digital Transformation underway
Supply Chain Management

- We are working – together with our suppliers – on strengthening our supply chain performance

- Watchtower in place, constant monitoring
  - Early development of solutions

- Double sourcing for some work packages

- Performance of our supply chain is vital
Outlook 2016

Deliveries
More than 650 aircraft deliveries
• Priority: Deliver our first A320neo soonest
• 50 A320s/ month by early 2017
• At least 50 A350s this year
• A380 break-even
• Transition to A330neo at rate 6
• A350-1000 in FAL in Feb / First Flight in September
• A330neo in FAL in Q4

Orders
• Book to bill at least 1
Wishing you a successful 2016