Commercial status
Paris Air Show – June 2019

Christian Scherer
Chief Commercial Officer, Airbus
Purpose-built for efficiency

85 orders and commitments

50 Air Lease Corporation
20 Nordic Aviation Capital
10 Undisclosed
5 Delta
Unbeatable fuel efficiency

A320 FAMILY

127 orders and commitments

36  Undisclosed
30  Saudi Arabian Airlines
23  Air Lease Corporation
20  Accipiter Holdings
11  China Airlines
  5  Cebu Pacific
  2  Atlantic Airways
New opportunities for non-stop flights all around the world

Linking primary and secondary cities all around the globe
226 orders and commitments

- 50 American Airlines
- 50 Indigo Partners
- 36 Qantas
- 27 Air Lease Corporation
- 20 Undisclosed
- 15 Saudi Arabian Airlines
- 14 Iberia/Aer Lingus
- 10 Cebu Pacific
- 4 MEA
Powering into the future

24 orders and commitments

16 Cebu Pacific
8 Virgin Atlantic +6 on lease with Air Lease Corporation
Paris Air Show 2019 count as of now…

<table>
<thead>
<tr>
<th>Orders and commitments</th>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>A220 FAMILY</strong></td>
<td>85</td>
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<tr>
<td><strong>A320 FAMILY</strong></td>
<td>254</td>
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<td>Out of which <strong>127 A321 XLR</strong></td>
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<td><strong>A330 FAMILY</strong></td>
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<td><strong>363</strong></td>
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</tbody>
</table>
Boost customer value leveraging our unique Skywise capabilities

**Skywise**
For Lessors

- CDB AVIATION
- CALC

**Flight Hours Services**

- A220 with Delta TechOps
- Launch of FHS powered by Skywise

**Training Virtual Reality Solutions**

- Air France partnership
- Training VR start-up acquisition
- Airbus Cadet Pilot initial training programme
- New Training Center in Santiago with Sky

**SERVICES**

- $ 4.9Tn
  2019 Global Services Forecast
- 80+
  Skywise Customers
- 6,500+
  Aircraft to be connected
A350XWB is the largest all-new design widebody

Growing momentum for the A220

The most popular single-aisle family – expanding with the XLR

A330neo will build upon the largest widebody operator base ever

A350XWB is the largest all-new design widebody