Airbus – pioneering progress

Airbus Commercial Aircraft presentation

August 2021
Aviation: An irreplaceable force

- 4.5 billion passengers
- +3,700 airports with scheduled services
- +48,000 routes served globally
- 82.5% cabin occupancy

2019 statistics by ATAG
Airbus is a global leader in aeronautics, space and related services

Airbus, Airbus Defence and Space and Airbus Helicopters

131,349
Total workforce

€373bn
Order book

€49.9bn
Annual revenue, restated IFRS 15
Passion to create better ways to fly

Airbus Commercial Aircraft

6,873
Commercial Aircraft backlog

78k
Employees

€34,3bn
Annual revenue, restated IFRS 15
We make it fly!

20,409 Aircraft sold
400+ Customers
13,536 Delivered
Airbus people make the difference

Diversity is in our DNA

Encourage more women to join the aerospace industry
Strong commitment to training
Attract the brightest international talent
Safety is the foundation of our business at Airbus, and encompasses all activities to prevent incidents and accidents involving Airbus products and services, to manage such events when they occur, to draw lessons learned and implement change as appropriate.
Robust Compliance programme matching the highest international standards

Code of Conduct underpinned by annual employee objectives to drive exemplary behaviour

Airbus OpenLine to encourage speak up and address compliance problems early

A professional, dedicated team of 150 full time compliance officers to implement and sustain progress
The Airbus Family of versatile new-generation aircraft

Single-aisle Family
- A321neo
- A320neo
- A319neo
- A220-300
- A220-100

Widebody Family
- A350-1000
- A350-900
- A330-900
- A330-800
Airbus common family values

Unique cockpit commonality

Family concept saves time and money
Mixed Fleet Flying
Fly-by-wire controls and Cross-Crew-Qualification
Airbus cabins – pleasing more passengers

The widebody passenger experience, now available on the A320 Family
Consistent airline branding across Airbus cabins
“Air travel is substantially safer than other routine activities”

Conclusion of the Harvard Aviation Public Health Initiative

- Cabin air is fully renewed every 2-3 minutes
- Top-to-bottom airflow avoiding spread of virus
- HEPA filters remove >99.9% of particles
- Back of seats acting as barriers
- Prescribed system settings
- Limiting movements on board
- Passengers & crew wearing masks

≈ 1 foot on-board
≈ 6 foot on ground
Purpose-built for efficiency

A220 FAMILY

Clean sheet design  Superior single-aisle comfort  Right sized for the small single aisle market

Orders  Delivered

644  168
The most successful aircraft family ever

A320 FAMILY

The best keeps getting better, creating even more value for airlines

Unbeatable fuel efficiency

Airspace cabin: perfect space for passengers and airlines

Orders: 15,595
Delivered: 9,971
A321 XLR opening new markets from 2023

- Single aisle economics, up to 4,700 nm range
- Low risk route opener
- Profitable partnership with the A330neo
Powering into the future

A330neo

Latest technology. Step-change performance and economics

The most popular widebody Family - ever

Airspace cabin: perfect space for passengers and airlines

1,811 Orders 1,518 Delivered
Shaping the future of air travel

Unbeatable profit generator

All-new design delivering unrivalled levels of efficiency

Airspace cabin: perfect space for passengers and airlines

Orders Delivered

915

438

Orders Delivered
ACJ – Your world above the world

Airbus Corporate Jet

Excellence and peace of mind

200+ In service
## Sustainable growth

### Progress since dawn of the jet age

<table>
<thead>
<tr>
<th>Emission</th>
<th>Reduction</th>
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<tbody>
<tr>
<td>CO₂</td>
<td>80%</td>
</tr>
<tr>
<td>NOₓ</td>
<td>90%</td>
</tr>
<tr>
<td>Noise</td>
<td>75%</td>
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### Ambitious aviation industry goals

<table>
<thead>
<tr>
<th>Goal</th>
<th>Year</th>
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<tbody>
<tr>
<td>Reduce fuel burn by 1.5% per year</td>
<td>2020</td>
</tr>
<tr>
<td>Cap CO₂ emissions from</td>
<td>2020</td>
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<tr>
<td>Halve 2005 CO₂ emissions by</td>
<td>2050</td>
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Maximise customer satisfaction with Airbus Services

Core Services
- Support from entry-into-services to daily operations

Enhanced in-flight experience
- Cabin upgrades, connectivity and crew training services

Streamlined flight operations
- Systems upgrades, flight ops and pilot training services

Optimised aircraft availability
- Material, maintenance and engineering services

Ultimate 24/7 AIRTAC availability
- Global presence
- Deep knowledge of our product
- Powerful engineering organisation

skywise: The beating heart of aviation
The leading data platform for the aviation industry

One platform, one interface for integrated fleet monitoring
Providing new levels of insight for operational and technical decisions

Skywise footprint
(Last update at Nov 2020)

- 15+ suppliers
- 5 certified partners
- 12,000+ terabytes
- 130+ airlines
- 9,000+ aircraft
- 17,000+ users

LATAM
Reduced delays due to mechanical issues by 10%

allegiant
Reducing time out of service by one aircraft at fleet level

Jetstar
$6 million saved in heavy aircraft maintenance cost in 2020
Technology enablers

- Sustainability
- Autonomy
- Electrification
- Connectivity
- Advanced materials
- Artificial intelligence
- Industry systems
Airbus Foundation

Delivering humanitarian relief

1,000 + tons of aid
80 Relief flights
30 countries

80 Relief flights
30 countries
Leading the way in the decarbonisation of aviation

Ambition to be the first to offer a zero-emission commercial aircraft by 2035

ZEROe concept aircraft powered by hydrogen