We Make It Fly
Airbus Commercial Aircraft presentation

July 2020
Aviation drives our global economy

- Air traffic doubles every 15 years

- 4.1bn Passengers
- 65.5m Jobs supported
- 62m Tonnes of freight
- $2.4tr Global GDP annually

Source ATAG 2019
A commercial aircraft manufacturer with two divisions

Airbus Defence and Space and Airbus Helicopters

- **134,931** Total workforce
- **€471bn** Order book
- **€70.5bn** Annual revenue, restated IFRS 15
**Passion to create better ways to fly**

<table>
<thead>
<tr>
<th>Airbus Commercial Aircraft</th>
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<tbody>
<tr>
<td>7,548 Commercial Aircraft backlog</td>
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<tr>
<td>400+ Operators</td>
<td></td>
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<td>81k Employees</td>
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<td>€54,8bn Annual revenue, restated IFRS 15</td>
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An Airbus takes off or lands every 1.2 seconds

Source: Airbus June 2020

We make it fly!

20,406 Aircraft sold
37,000+ Daily flights
12,822 Delivered
Airbus people make the difference

Diversity is in our DNA

Encourage more women to join the aerospace industry
Strong commitment to training
Attract the brightest international talent
Airbus common family values

Unique cockpit commonality

Family concept saves time and money
Mixed fleet flying
Fly-by-wire controls and cross-crew-qualification
Airbus cabins – pleasing more passengers

The latest technology for a comfortable and connected travel experience

Wider cross-section for more personal space

Unique cabin commonality for flight attendants
Purpose-built for efficiency

642 Orders
116 Delivered

A220 FAMILY

Radical innovator
Superior single-aisle comfort
Highest efficiency and lowest risk

Source: Airbus June 2020
Unbeatable fuel efficiency

Source: Airbus June 2020

A320 FAMILY

The best keeps getting better, creating even more value for airlines

The most successful aircraft family ever

Airspace cabin: perfect space for passengers and airlines

16,214 Orders
9,488 Delivered
A321 XLR opening new markets from 2023

- Single aisle economics, up to 4,700nm range
- Low risk route opener
- Profitable partnership with A330neo
Powering into the future

A330neo is a true new generation

The most popular widebody Family - ever

Airspace cabin: perfect space for passengers and airlines

1,819 Orders
1,497 Delivered

Source Airbus June 2020
Shaping the future of air travel

A flexible, high-value Family

All-new design delivering unrivalled levels of efficiency

Airspace cabin: perfect space for passengers and airlines

930 Orders
366 Delivered

Source Airbus June 2020
ACJ – Your world above the world

Excellence and peace of mind

Airbus Corporate Jet

200+ In service
Airbus Services Family maximizes aircraft value

Solutions tailored to airline needs

Core Services
In-flight Experience
Flight Operations
Aircraft Availability
Airbus Foundation

Delivering humanitarian relief

900+ tons of aid
70 Relief flights
15 countries
We are in a growth industry

Strong and resilient passenger traffic growth

39,000+ new aircraft through 2038

$4.9tr services value

4.3% traffic growth per year

Source: Airbus GMF 2019
Sustainable growth

Great progress since dawn of jet-age

$\text{CO}_2$ reduced by 80%  
$\text{NO}_x$ reduced by 90%  
Noise reduced by 75%

Source: Airbus
### Sustainable growth

#### Ambitious aviation industry goals

<table>
<thead>
<tr>
<th>Goal</th>
<th>Target Year</th>
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<tr>
<td>Reduce fuel burn by 1.5% per year until</td>
<td>2020</td>
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<tr>
<td>Cap CO₂ emissions from</td>
<td>2020</td>
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<tr>
<td>Halve 2005 CO₂ emissions by</td>
<td>2050</td>
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Incremental innovation

All-new or all-NEO product line
Demonstrator-based research, €3.2B self-financed R&D in 2018
Technology enablers

- Connectivity
- Artificial intelligence
- Autonomy
- Electrification
- Advanced materials
- Industry systems
- Sustainability

Sustainability