We Make It Fly
Airbus Commercial Aircraft presentation

February 2020
Aviation drives our global economy

Air traffic doubles every 15 years

4.1bn Passengers
65.5m Jobs supported
62m Tonnes of freight
$2.4tr Global GDP annually

Source: ATAG 2019
A commercial aircraft manufacturer with two divisions

Airbus Defence & Space and Airbus Helicopters

134,931
Total workforce

€471bn
Order book

€70.5bn
Annual revenue, restated IFRS 15

Source Airbus 2018
Passion to create better ways to fly

Airbus Commercial Aircraft

- 7,482 Commercial Aircraft backlog
- 400+ Operators
- 81k Employees
- €54,7bn Annual revenue, restated IFRS 15

Source Airbus 2018
An Airbus takes off or lands every 1.2 seconds

We make it fly!

20,382 Aircraft sold
37,000+ Daily flights
12,657 Delivered

Source Airbus January 2020
Airbus people make the difference

Diversity is in our DNA

Encourage more women to join the aerospace industry

Strong commitment to training

Attract the brightest international talent
The Airbus Family of versatile new-generation aircraft

**Single-aisle Family**
- A321neo
- A320neo
- A319neo
- A220-300
- A220-100

**Widebody Family**
- A350-1000
- A350-900
- A330-900
- A330-800
Airbus common family values

Unique cockpit commonality

Family concept saves time and money  Mixed fleet flying  Fly-by-wire controls and cross-crew-qualification
Airbus cabins – pleasing more passengers

The latest technology for a comfortable and connected travel experience

Wider cross-section for more personal space

Unique cabin commonality for flight attendants
Purpose-built for efficiency

658 Orders 107 Delivered

A220 FAMILY

Radical innovator  Superior single-aisle comfort  Highest efficiency and lowest risk

Source Airbus January 2020
Unbeatable fuel efficiency

A320 FAMILY

The best keeps getting better, creating even more value for airlines
The most successful aircraft family ever
Airspace cabin: perfect space for passengers and airlines

Orders: 16,180
Delivered: 9,380

Source: Airbus January 2020
A321 XLR opening new markets from 2023

- Single aisle economics, up to 4,700nm range
- Low risk route opener
- Profitable partnership with A330neo
Powering into the future

A330neo is a true new generation

The most popular widebody Family - ever

Airspace cabin: perfect space for passengers and airlines

Source Airbus January 2020

Orders: 1,823
Delivered: 1,493
Shaping the future of air travel

A flexible, high-value Family

All-new design delivering unrivalled levels of efficiency

Airspace cabin: perfect space for passengers and airlines

Source: Airbus January 2020

935 Orders
349 Delivered
ACJ – Your world above the world

Airbus Corporate Jet

Excellence
and peace of mind

200+
In service
Airbus Services Family maximizes aircraft value

Solutions tailored to airline needs

Core Services
In-flight Experience
Flight Operations
Aircraft Availability
Airbus Foundation

Delivering humanitarian relief

900+ tons of aid
70 Relief flights
15 countries
We are in a growth industry

Strong and resilient passenger traffic growth

39,000+ new aircraft through 2038

$4.9tr services value

4.3% traffic growth per year

Source: Airbus GMF 2019
Sustainable growth

Great progress since dawn of jet-age

CO₂ reduced by 80%
NOₓ reduced by 90%
Noise reduced by 75%

Source: Airbus
Sustainable growth

Ambitious aviation industry goals

- Reduce fuel burn by 1.5% per year until 2020
- Cap CO₂ emissions from 2020
- Halve 2005 CO₂ emissions by 2050
Incremental innovation

All-new or all-NEO product line

Demonstrator-based research, €3.2B self-financed R&D in 2018
Technology enablers

Sustainability

- Autonomy
- Electrification

- Connectivity
- Advanced materials

- Artificial intelligence
- Industry systems
Connecting people, delivering value for airlines