We Make It Fly
Airbus Commercial Aircraft presentation

December 2019
Aviation drives our global economy

Air traffic doubles every 15 years

- 4.1bn Passengers
- 65.5m Jobs supported
- 62m Tonnes of freight
- $2.4tr Global GDP annually

Source: ATAG 2019
A commercial aircraft manufacturer with two divisions

Airbus Defence & Space and Airbus Helicopters

133,671 Total workforce
€460bn Order book
€64bn Annual revenue, restated IFSR 15

Source Airbus 2018
Passion to create better ways to fly

<table>
<thead>
<tr>
<th>Airbus Commercial Aircraft</th>
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<tbody>
<tr>
<td><strong>7,570</strong> Commercial Aircraft backlog</td>
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<td><strong>400+</strong> Operators</td>
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<td><strong>81k</strong> Employees</td>
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<td><strong>€48bn</strong> Annual revenue, restated IFRS 15</td>
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Source: Airbus 2018
An Airbus takes off or lands every 1.2 seconds

20,058 Aircraft sold
37,000+ Daily flights
12,488 Delivered

Source: Airbus October 2019

We make it fly!
Airbus people make the difference

Diversity is in our DNA

Encourage more women to join the aerospace industry  Strong commitment to training  Attract the brightest international talent
The Airbus Family of versatile new-generation aircraft

**Single-aisle Family**
- A321neo
- A320neo
- A319neo
- A220-300
- A220-100

**Widebody Family**
- A350-1000
- A350-900
- A330-900
- A330-800
Airbus common family values

Unique cockpit commonality

Family concept saves time and money
Mixed fleet flying
Fly-by-wire controls and cross-crew-qualification
Airbus cabins – pleasing more passengers

The latest technology for a comfortable and connected travel experience

Wider cross-section for more personal space

Unique cabin commonality for flight attendants
Purpose-built for efficiency

530 Orders
98 Delivered

A220 FAMILY

Radical innovator
Superior single-aisle comfort
Highest efficiency and lowest risk

Source: Airbus November 2019
Orders: 15,865
Delivered: 9,240

Unbeatable fuel efficiency

Source: Airbus November 2019

The best keeps getting better, creating even more value for airlines
The most successful aircraft family ever
Airspace cabin: perfect space for passengers and airlines

A320 FAMILY
A321 XLR opening new markets from 2023

Single aisle economics, up to 4,700nm range

Low risk route opener

Profitable partnership with A330neo
Powering into the future

A330neo is a true new generation

The most popular widebody Family - ever

Airspace cabin: perfect space for passengers and airlines

Source Airbus November 2019

1 790 Orders
1 484 Delivered
Shaping the future of flight

A350 XWB

A flexible, high-value Family

All-new design delivering unrivalled levels of efficiency

Airspace cabin: perfect space for passengers and airlines

Source: Airbus November 2019

Orders Delivered

858
331

Orders Delivered
ACJ – give wings to your lifestyle

Airbus Corporate Jet

Excellence

and peace of mind

190+

In service
Solutions tailored to airline needs

- Core Services
- In-flight Experience
- Flight Operations
- Aircraft Availability
Airbus Foundation

Delivering humanitarian relief

900+ tons of aid
70 Relief flights
15 countries
We are in a growth industry

Strong and resilient passenger traffic growth

39,000+ new aircraft through 2038

$4.9tr services value

4.3% traffic growth per year

Source: Airbus GMF 2019
Sustainable growth

Great progress since dawn of jet-age

CO2 reduced by 80%
NOX reduced by 90%
Noise reduced by 75%

Source: Airbus
Sustainable growth

Ambitious aviation industry goals

Reduce fuel burn by 1.5% per year until 2020

Cap CO₂ emissions from 2020

Halve 2005 CO₂ emissions by 2050
Incremental innovation

All-new or all-NEO product line

Demonstrator-based research, €3.2B self-financed R&D in 2018
Technology enablers

Sustainability

Autonomy
Electrification
Connectivity
Advanced materials
Artificial intelligence
Industry systems
Connecting people, delivering value for airlines