

9m Results 2013



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EADS

DISCLAIMER

This presentation includes forward-looking statements. Words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “projects”, “may” and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, ramp-up and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

THESE FACTORS INCLUDE BUT ARE NOT LIMITED TO:

- Changes in general economic, political or market conditions, including the cyclical nature of some of EADS' businesses;
- Significant disruptions in air travel (including as a result of terrorist attacks);
- Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
- The successful execution of internal performance plans, including cost reduction and productivity efforts;
- Product performance risks, as well as programme development and management risks;
- Customer, supplier and subcontractor performance or contract negotiations, including financing issues;
- Competition and consolidation in the aerospace and defence industry;
- Significant collective bargaining labour disputes;
- The outcome of political and legal processes, including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- Research and development costs in connection with new products;
- Legal, financial and governmental risks related to international transactions;
- Legal and investigatory proceedings and other economic, political and technological risks and uncertainties.

As a result, EADS' actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements. For a discussion of factors that could cause future results to differ from such forward-looking statements, see EADS “Registration Document” dated 3 April 2013.

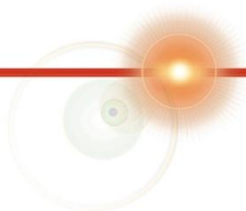
Any forward-looking statement contained in this presentation speaks as of the date of this presentation. EADS undertakes no obligation to publicly revise or update any forward-looking statements in light of new information, future events or otherwise.

9m Results 2013

Group
Highlights

Divisional
Highlights

Guidance



Key Messages

- Strong commercial aircraft market
- Continued progress on execution
- ADS re-organisation advancing

Financial Highlights

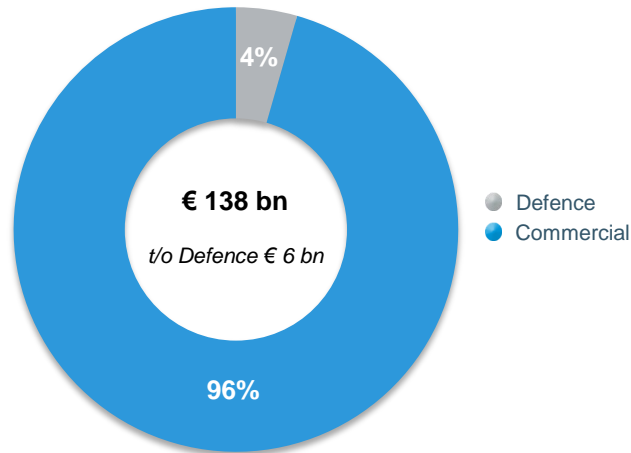
- Revenues: +7%
- EBIT* before one-off: +22%, EBIT*: +36%
- EPS: increase to € 1.50, +39%
- FCF**: € -4.8 bn

○ Full year 2013 guidance adjusted to reflect 9m 2013 trends:

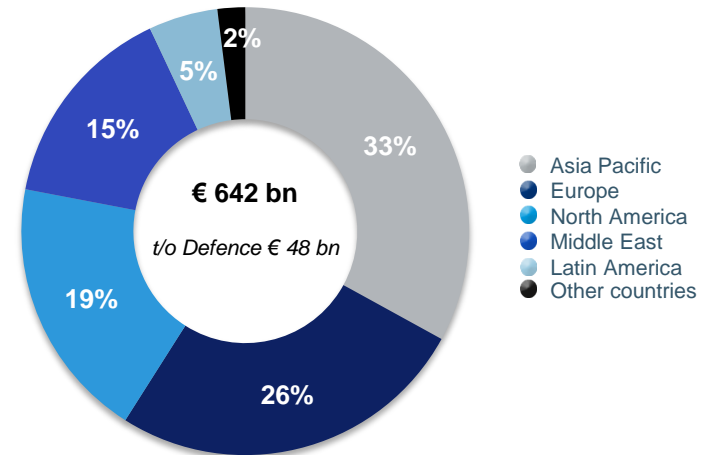
- Commercial aircraft gross orders above 1,200 and deliveries up to 620 a/c
- EBIT* before one-off expectation confirmed at € 3.5 bn
- FCF** expected to be negative by around € -1.5 bn

9m 2013 Commercial Environment

EADS Order Intake* by Segment (in value) :



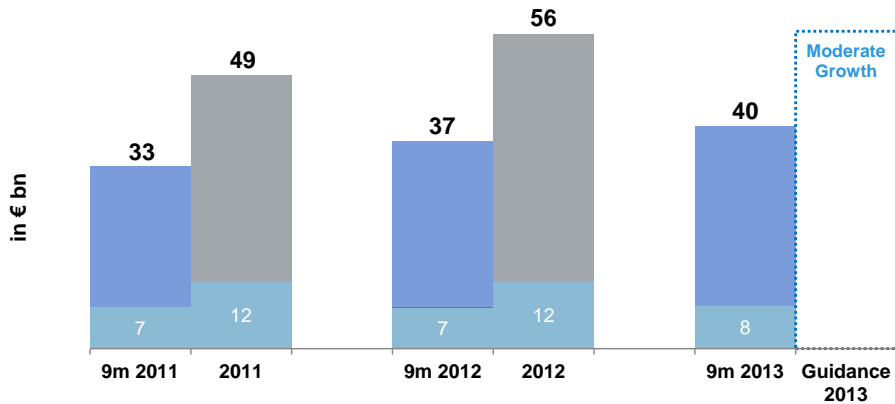
EADS Order Book* by Region (in value) :



- **Airbus:** Strong commercial momentum with 1,112 gross commercial aircraft orders, including 147 additional A350XWB; a further 31 A350 for JAL awarded in October
- **Eurocopter:** Some recovery in commercial bookings in Q3
- **Astrium:** Significant Q3 order momentum for launchers, 2 export telecom satellites and 1 Earth Observation satellite. Services business still under strong competitive pressure
- **Cassidian:** Q3 orders of ~ € 1 bn include awards for Missile and Secure Communication Systems businesses

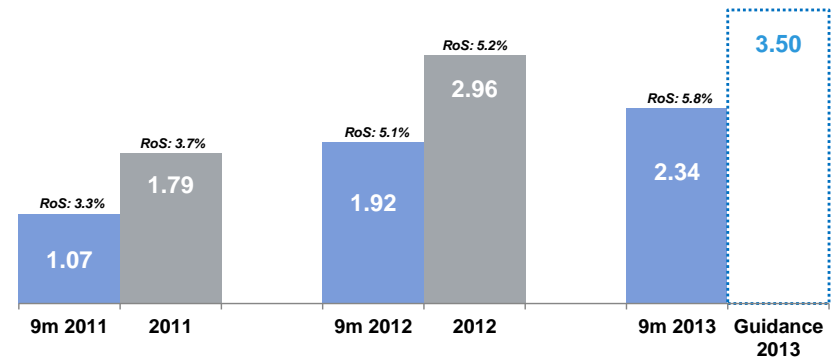
9m 2013 Financial Performance

Revenues

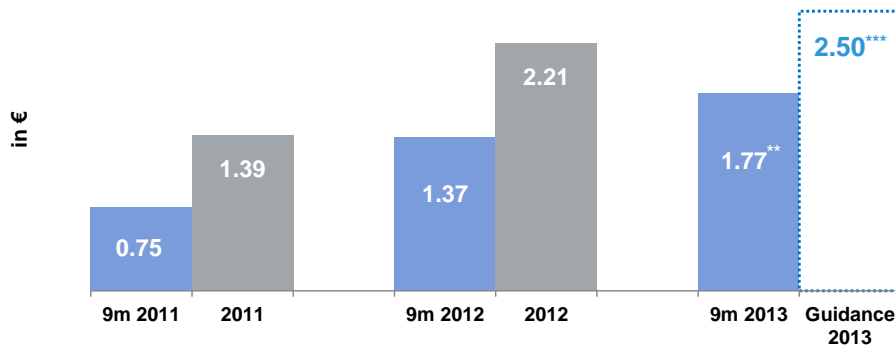


t/o Defence

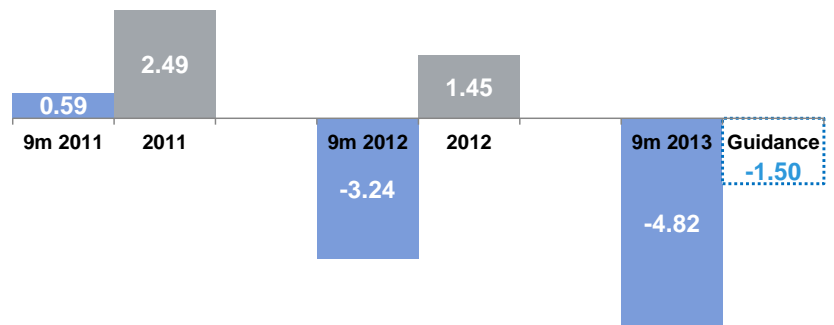
EBIT* before one-off



EPS* before one-off



FCF before Acquisitions



* Pre-goodwill impairment and exceptionals

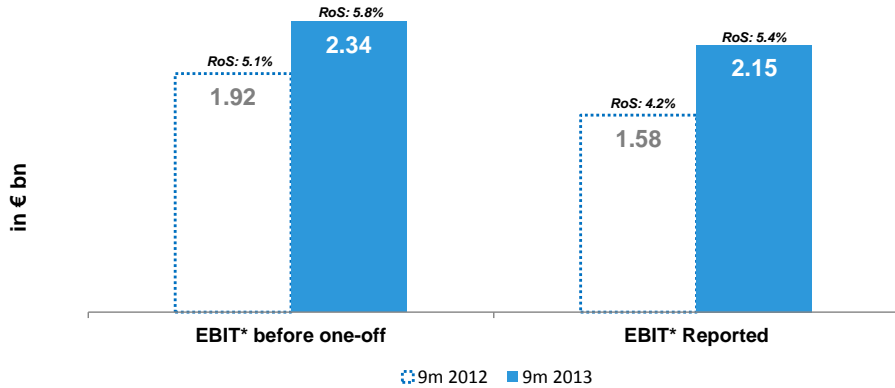
** 9m 2013 Average number of shares: 796,762,889

*** Guidance prior to proposed share buyback

2012 figures are pro forma, amended with IAS 19 restatement. Capitalised R&D: € 337 m in 9m 2013 and € 288 m in 9m 2012

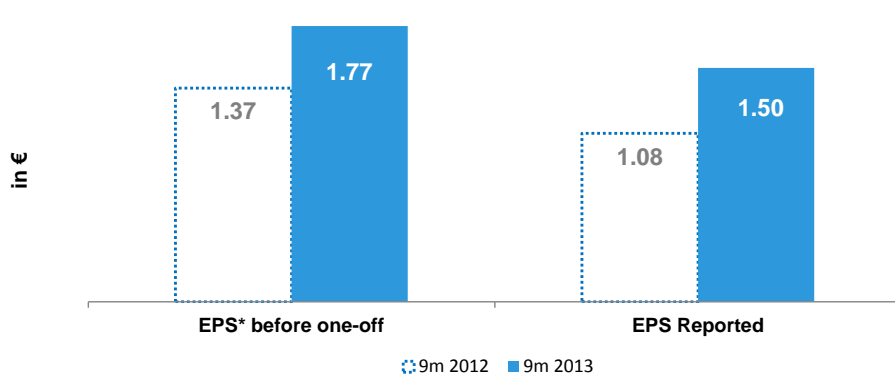
9m 2013 Profitability

EBIT* Performance



- 9m 2013 EBIT* reported +36%
- 9m 2013 one-offs are limited to known A380 impact and \$ PDP Mismatch and Balance Sheet Revaluation

EPS Performance



- 9m 2013 Net Income of € 1,195 m, +36%
- 9m 2013 EPS +39%
- 9m 2013 Financial one-offs linked to negative foreign exchange revaluation
- 9m 2013 tax rate 28%

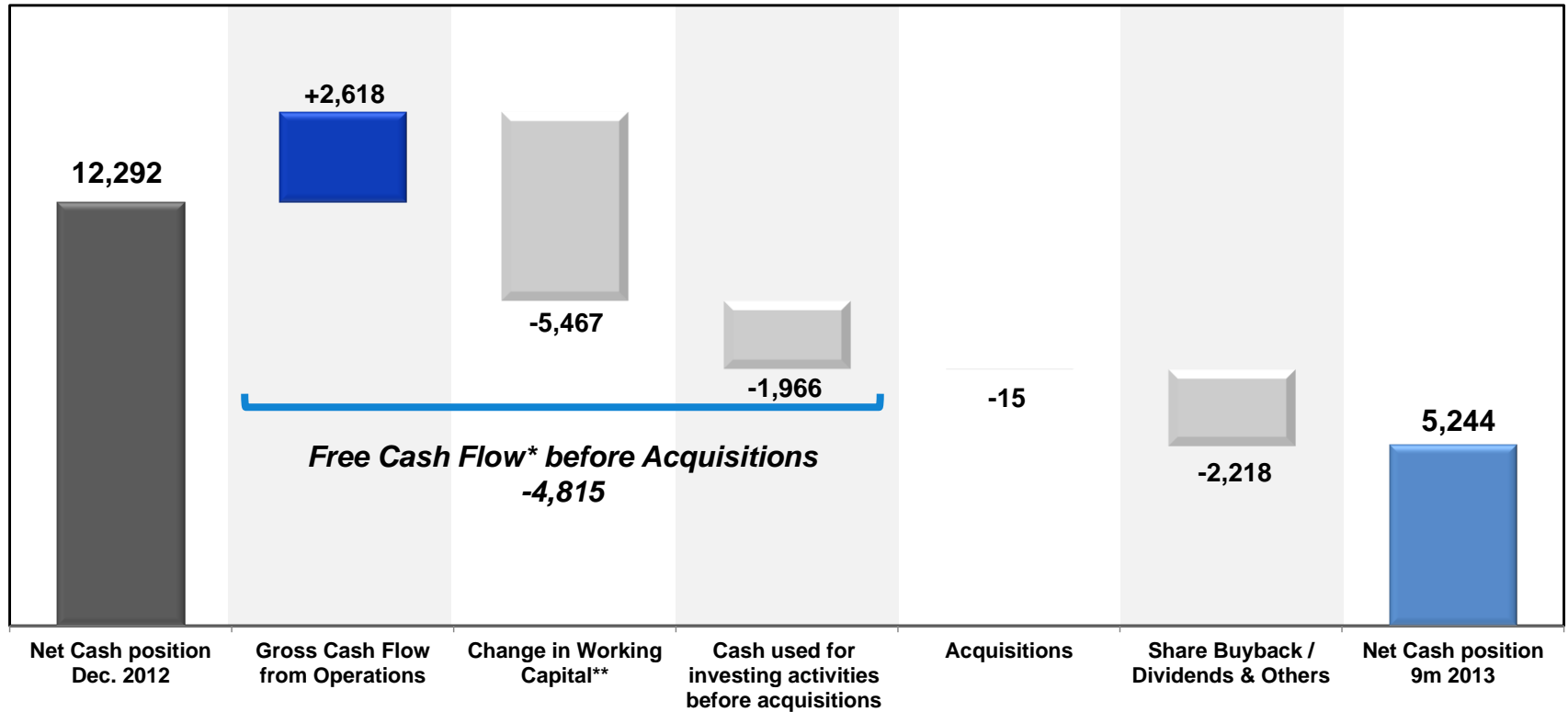
* Pre-goodwill impairment and exceptionals

** 9m 2013 Average number of shares: 796,762,889

2012 figures are pro forma, amended with IAS 19 restatement

9m 2013 Cash Evolution

in € m



- FCF reflects significant increase in working capital linked to phasing of deliveries, industrial ramp-up and customer financing activity
- Financial flexibility: Gross cash € 12.5 bn at 30 September 2013

* Excluding contribution to plan assets of pension schemes and change of securities

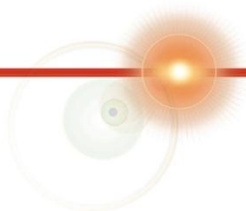
** Includes customer financing in other assets and liabilities of € -0.4 bn

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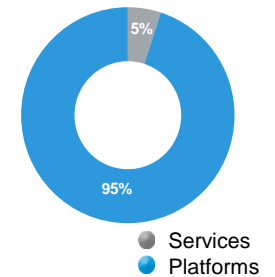
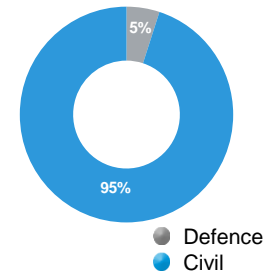


Airbus Division (incl. ATR & Sogerma)

In € m

		9m 2013			9m 2012 <i>pro forma</i>			Change
		Airbus Division	Airbus Comm.	Airbus Military	Airbus Division	Airbus Comm.	Airbus Military	Airbus Division
Order Intake (net) ¹⁾	in units	1,070	1,062	8	412	382	30	+159.7%
Order Book ¹⁾		5,503	5,299	210	4,639	4,414	236	+18.6%
Order Intake (net)	in value	127,062	126,410	815	40,909	39,359	1,691	+210.6%
Order Book		602,284	582,691	20,229	504,569	483,856	21,821	+19.4%
Deliveries (a/c) ¹⁾		459	445	18	414	405 ²⁾	11	+10.9%
Revenues		28,770	27,552	1,769	26,051	25,155	1,194	+10.4%
R&D expenses <i>in % of revenues</i>		1,698 5.9%	1,684 6.1%	14 0.8%	1,676 6.4%	1,664 6.6%	12 1.0%	+1.3%
EBIT* before one-off <i>in % of revenues</i>		1,691 5.9%	1,710 6.2%	8 0.5%	1,178 4.5%	1,157 4.6%	8 0.7%	+43.5%
EBIT* <i>in % of revenues</i>		1,502 5.2%	1,521 5.5%	8 0.5%	844 3.2%	823 3.3%	8 0.7%	+78.0%

Airbus Division External revenue split:



- Operational improvement driving revenue and EBIT*. EBIT* includes A350 support costs
- A350 XWB: Flight test programme advancing well with 2 aircraft now flying. Challenges ahead to ensure maturity, cost adherence and ramp-up in line with commitments to customers
- A400M: 2 deliveries to the French Air Force. A total of 3 deliveries now planned for 2013, in agreement with customers. Progressive enhancement of military capability will follow with subsequent upgrades

* Pre-goodwill impairment and exceptionals

** Capitalised R&D: € 295 m in 9m 2013 and € 268 m in 9m 2012
2012 figures are pro forma, amended with IAS 19 restatement and perimeter change

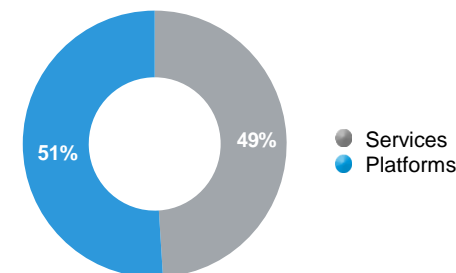
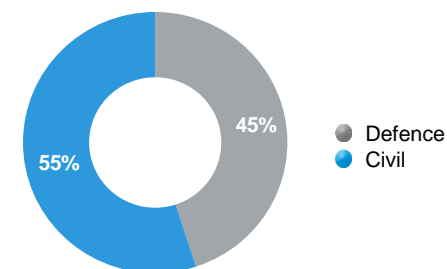
1) Excluding ATR order intake, order book and deliveries

2) 2 A330 delivered on operating lease



in € m		9m 2013	9m 2012 <i>pro forma</i>	Change
Order Intake (net)	in units	276	286	-3.5%
Order Book		1,034	1,062	-2.6%
Order Intake (net)	in value	4,177	3,586	+16.5%
Order Book		12,986	13,283	-2.2%
Deliveries (units)		312	300	+4.0%
Revenues		4,132	4,116	+0.4%
R&D expenses		218	204	+6.9%
<i>in % of revenues</i>		5.3%	5.0%	
EBIT* before one-off		217	275	-21.1%
<i>in % of revenues</i>		5.3%	6.7%	
EBIT*		217	275	-21.1%
<i>in % of revenues</i>		5.3%	6.7%	

External revenue split:

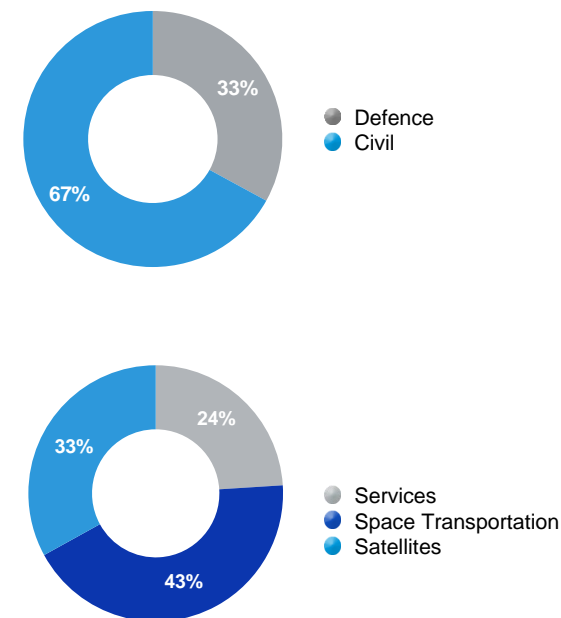


- EBIT* reflects a weaker revenue mix, lower Super Puma activity including services and higher R&D
- Super Puma: Major steps towards the EC225 recovery with approval for full mission operability worldwide. Pace of return to operations by customers will drive full year delivery level

* Pre-goodwill impairment and exceptionals
Capitalised R&D: € 27 m in 9m 2013 and € 9 m in 9m 2012
2012 figures are pro forma, amended with IAS 19 restatement

in € m	9m 2013	9m 2012 <i>pro forma</i>	Change
Order Intake (net)	4,250	2,866	+48.3%
Order Book	12,895	13,804	-6.6%
Revenues	4,014	3,934	+2.0%
R&D expenses <i>in % of revenues</i>	76 1.9%	85 2.2%	-10.6%
EBIT* before one-off <i>in % of revenues</i>	205 5.1%	190 4.8%	+7.9%
EBIT* <i>in % of revenues</i>	205 5.1%	190 4.8%	+7.9%

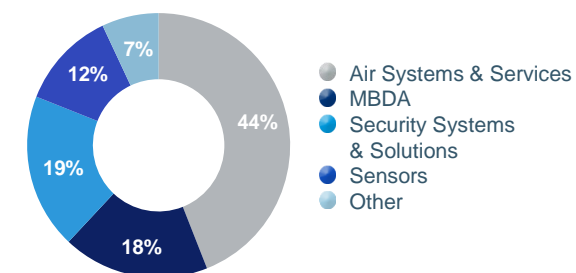
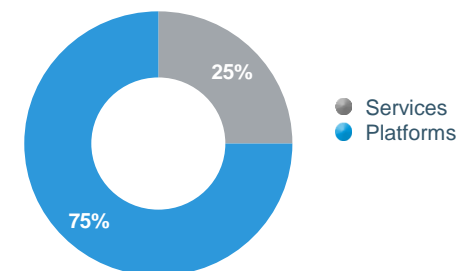
External revenue split:



- Programme execution in Q3: 2 new Ariane 5 launches, marking the 57th consecutive success for Ariane 5; launches include 2 Astrium-built satellites
- EBIT* reflects good performance in launchers and satellites businesses and lower R&D but budget constraints and competitive environment in services activity

in € m	9m 2013	9m 2012 <i>pro forma</i>	Change
Order Intake (net)	2,953	3,406	-13.3%
Order Book	14,808	15,928	-7.0%
Revenues	3,498	3,484	+0.4%
R&D expenses <i>in % of revenues</i>	172 4.9%	165 4.7%	+4.2%
EBIT* before one-off <i>in % of revenues</i>	153 4.4%	145 4.2%	+5.5%
EBIT* <i>in % of revenues</i>	153 4.4%	145 4.2%	+5.5%

External revenue split:



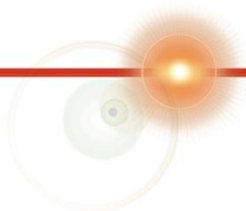
- Good programme execution particularly in Eurofighter
- Increased R&D due to recent acquisitions and Eurofighter export capability
- Transformation programme on track supporting margin improvement before R&D

9m Results 2013

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Guidance



2013 Guidance is based on \$/€ 1.35 as average rate

Airbus Orders & Deliveries

- Gross commercial aircraft orders above 1,200 aircraft
- Airbus deliveries should continue to grow up to 620 a/c

Revenues

- Due to lower A380 deliveries and assuming an exchange rate of €1: \$1.35, EADS revenues should see moderate growth in 2013

EBIT* and EPS* before one-off

- By stretching the 2012 underlying margin improvement, EADS targets a € 3.5 bn EBIT* before one-off in 2013
- EADS expects 2013 EPS* before one-off to be around € 2.50 (FY 2012: € 2.24), prior to on-going share buyback

EBIT* and EPS*

- Excluding the Wing Rib Feet A380 impact of around € 85 m in 2013 based on 25 deliveries, going forward, from today's point of view, the "one-offs" should be limited to potential charges on the A350 XWB programme, foreign exchange effects linked to PDP mismatch and balance sheet revaluation
- A350 XWB remains challenging. Any schedule change could lead to an increasingly higher impact on provisions
- An assessment of the need for potential one-off costs from the creation of Airbus Defence and Space will need to be conducted in Q4 2013

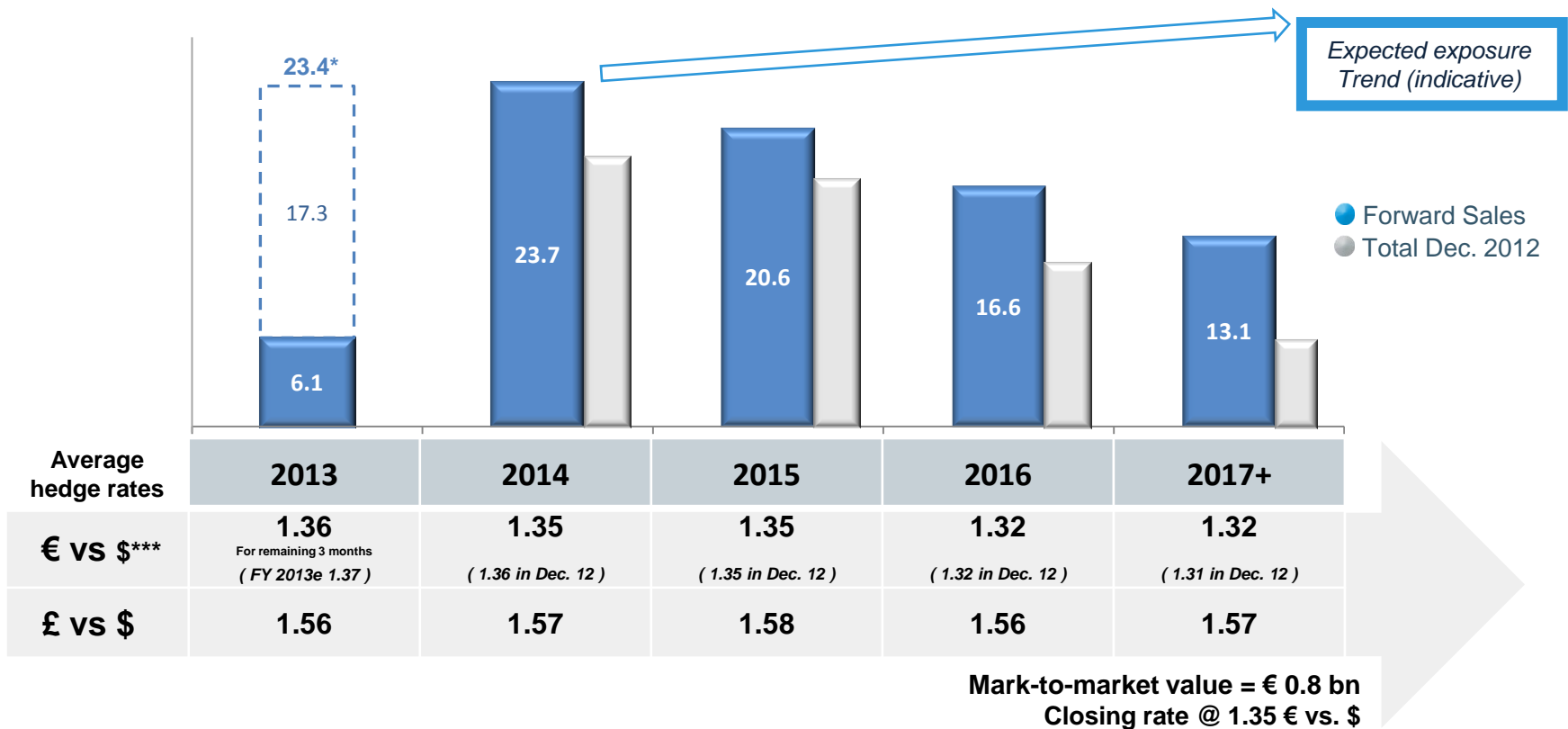
Free Cash Flow

- EADS Free Cash Flow is expected to be negative at around € -1.5 billion after customer financing and before acquisitions

Appendix



Currency Hedge Policy



- In 9m 2013, new hedge contracts of \$ 13.8 bn** were added at an average rate of € 1 = \$ 1.33
- In 9m 2013, hedges of \$ 17.3 bn** matured at an average hedge rate of € 1 = \$ 1.37
- **EADS hedge portfolio**, 30 Sept 2013 at \$ 80.1 bn (vs. \$ 83.6 bn in Dec. 2012), average rates of € 1 = \$ 1.34*** (vs. € 1 = \$ 1.35*** in Dec. 2012) and £ 1 = \$ 1.57 (vs. £ 1 = \$ 1.58 in Dec. 2012)**

Approximately 50% of EADS' US\$ revenues are naturally hedged by US\$ procurement. Graph shows USD Forward Sales.

* Total hedge maturing in 2013

** Total hedge amount contains \$/€ and \$/£ designated hedges

*** Includes collars at their least favourable rates (\$ 0.4 bn)

9m 2013 Detailed Income Statement & Adjustments

18

in € m	Thereof		Thereof				
	9m 2013	Goodwill Impair. & Fair value dep.	9m 2013*	OPERATIONAL one-offs	FX one-off	Fin. result one-off	9m 2013* before one-off
EBIT*	2,115	-31	2,146	-49	-140		2,335
<i>in % of revenues</i>	<i>5.3%</i>		<i>5.4%</i>				<i>5.8%</i>
<i>Interest income</i>	141		141				141
<i>Interest expenses</i>	-398		-398				-398
<i>Other Financial result</i>	-188		-188			-87	-101
Finance result	-445		-445			-87	-358
Income before taxes	1,670	-31	1,701	-49	-140	-87	1,977
Income taxes	-473	9	-482	15	42	26	-565
Non-controlling interest	-2		-2				-2
Net Income reported	1,195	-22	1,217	-34	-98	-61	1,410
<i>Number of shares</i>	<i>796,762,889</i>		<i>796,762,889</i>				<i>796,762,889</i>
EPS reported	€ 1.50		€ 1.53				€ 1.77

Airbus
Division

Net Income* before one-off excludes the following items:

- One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
- The Other Financial Result, except for the unwinding of discount on provisions

The tax effect on one-offs is calculated at 30%

EADS

9m 2012 Detailed Income Statement & Adjustments

in € m	Thereof		Thereof				
	9m 2012 <i>pro forma</i>	Goodwill Impair. & Fair value dep.	9m 2012* <i>pro forma</i>	Impact on EBIT*			9m 2012* before one-off <i>pro forma</i>
			OPERA- TIONAL one-offs	FX one- off	Fin. result one-off		
			Airbus Division				
EBIT* <i>in % of revenues</i>	1,554 4.2%	-29	1,583 4.2%	-399	65		1,917 5.1%
<i>Interest income</i>	168		168				168
<i>Interest expenses</i>	-405		-405				-405
<i>Other Financial result</i>	-100		-100			18	-118
Finance result	-337		-337			18	-355
Income before taxes	1,217	-29	1,246	-399	65	18	1,562
Income taxes	-337	9	-346	120	-20	-5	-441
Non-controlling interest	0		0				0
Net Income reported	880	-20	900	-279	45	13	1,121
<i>Number of shares</i>	818,525,740		818,525,740				818,525,740
EPS reported	€ 1.08		€ 1.10				€ 1.37

Net Income* before one-off excludes the following items:

- One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
- The Other Financial Result, except for the unwinding of discount on provisions

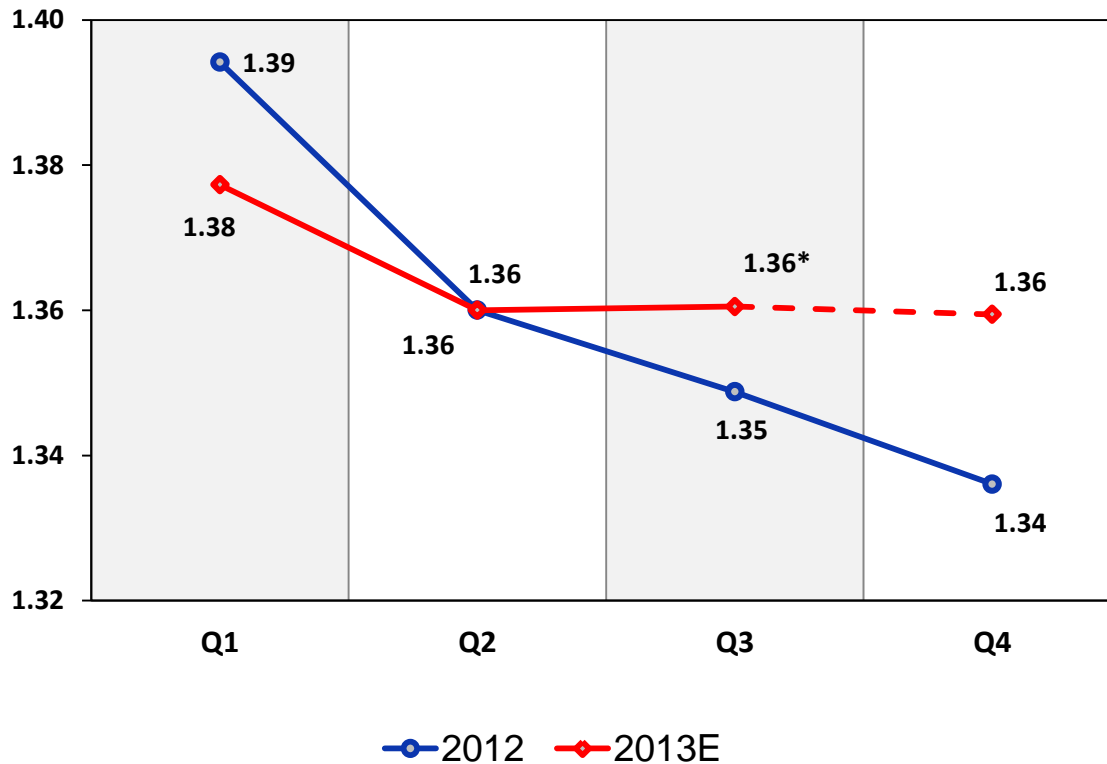
The tax effect on one-offs is calculated at 30%

9m 2013 Forex EBIT* Impact Bridge

in € bn	Bridge
Hedge rates stable (€: \$ 1.37)	-
PDP \$ mismatch and balance sheet revaluation	(0.2)
Compared to 9m 2012	(0.2)

Expected EADS Average Hedge Rates € vs. \$

Average hedge rates



	Average rates
FY 2012	1.36
FY 2013E	1.37

* Q3 2013 actuals

Q3 2013 Key figures

in € bn	Q3 2013	Q3 2012 <i>pro forma</i>
Revenues	13.6	12.3
EBIT*	0.7	0.5
FCF before customer financing**	(0.3)	(1.6)
Order Intake	41.6	22.2

in € m	Revenues		EBIT*	
	Q3 2013	Q3 2012 <i>pro forma</i>	Q3 2013	Q3 2012 <i>pro forma</i>
Airbus	9,846	8,526	409	281
Eurocopter	1,548	1,345	89	77
Astrium	1,206	1,273	82	61
Cassidian	1,212	1,298	67	64
HQ & Others	(178)	(118)	16	43
<i>of which Other Businesses</i>	91	130	(6)	(2)
<i>of which HQ & Eliminations</i>	(269)	(248)	22	45
Total EADS	13,634	12,324	663	526

* Pre-goodwill impairment and exceptionals

** Excluding change in securities

2012 figures are pro forma, amended with IAS 19 restatement

Detailed Free Cash Flow

in € m	9m 2013	9m 2012
Net Cash position at the beginning of the period	12,292	11,681
Gross Cash Flow from Operations*	2,618	3,113
Change in working capital	(5,467)	(4,578)
of which Customer Financing	(418)	(97)
Cash used for investing activities**	(1,981)	(1,911)
of which Industrial Capex (additions)****	(2,082)	(1,894)
of which M&A	(15)	(141)
Free Cash Flow***	(4,830)	(3,376)
Free Cash Flow*** before Acquisitions	(4,815)	(3,235)
Free Cash Flow*** before customer financing	(4,412)	(3,279)
Change in capital and non-controlling interests	219	138
Change in treasury shares	(1,913)	(5)
Contribution to plan assets of pension schemes	(35)	(331)
Cash distribution to shareholders/Non-controlling interests	(468)	(371)
Others	(21)	339
Net cash position at the end of the period	5,244	8,075

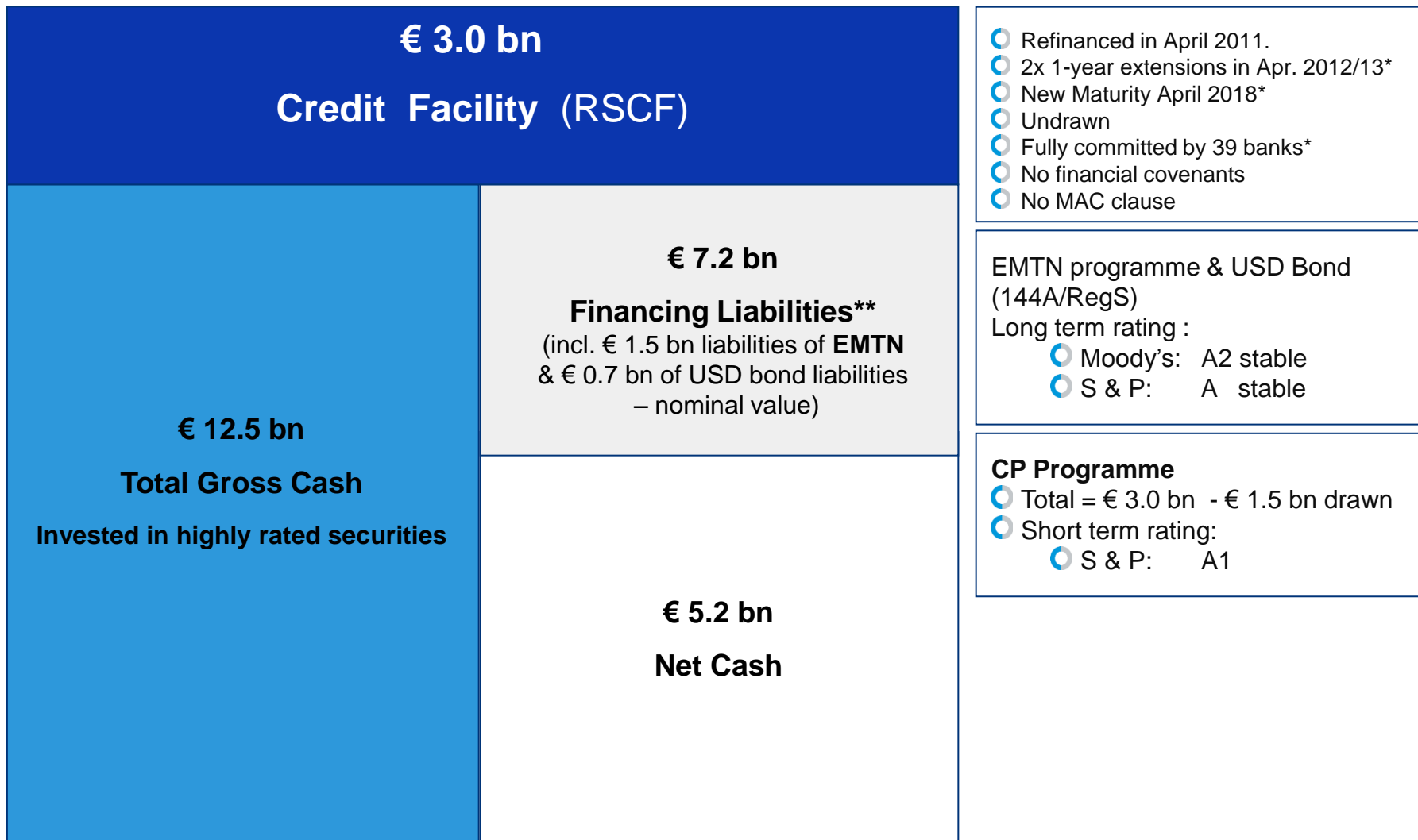
* Gross Cash Flow from Operations, excluding working capital change and contribution to plan assets of pension schemes

** Excluding change of securities

*** Excluding contribution to plan assets of pension schemes and change of securities

**** Excluding leased and financial assets

EADS: Strong Liquidity Position as of 30 September 2013



* On 14 April 2012, EADS successfully extended for the first time the maturity of its RSCF for one-year with 38 out of 39 banks and on 14 April 2013, successfully extended for the second time the maturity of its RSCF for one year, under the same conditions, with 37 out of 39 banks for a total commitment of € 2,907 m

** On 17 April 2013, EADS successfully issued an inaugural US\$ 1 bn bond with a 10-year maturity

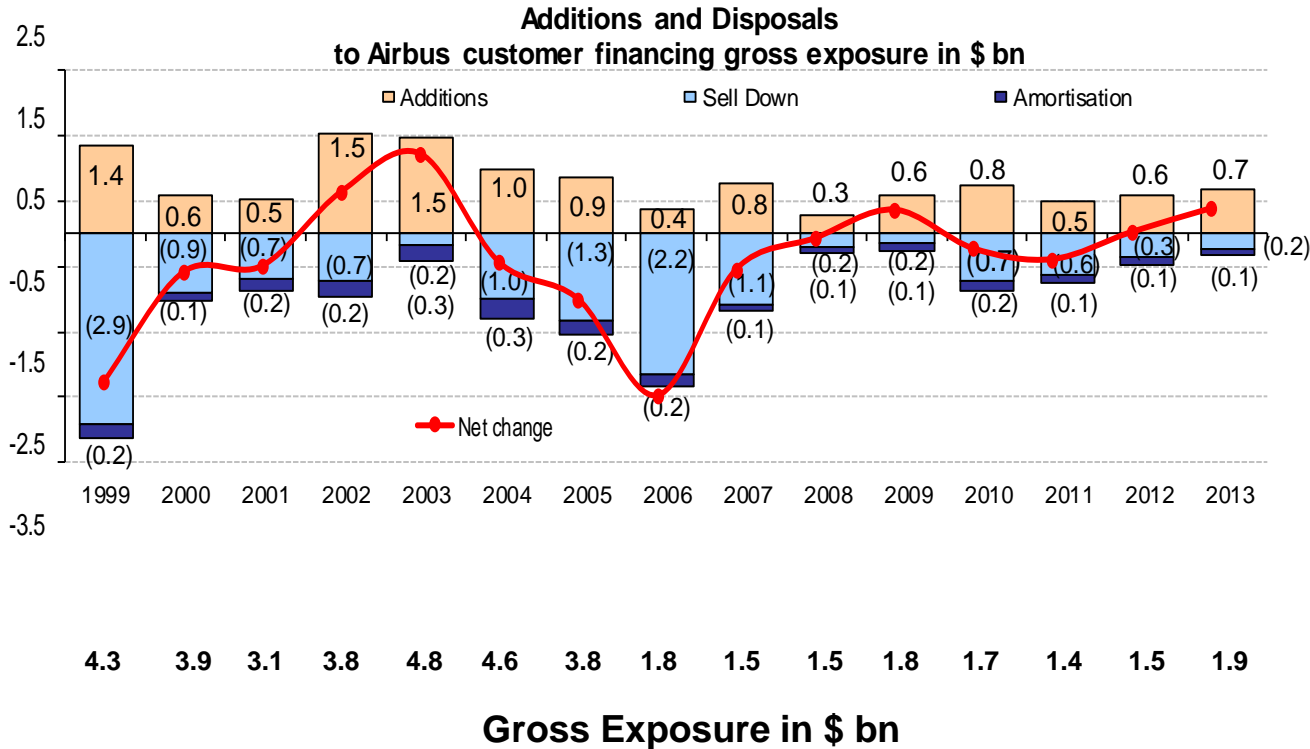
Net Cash Position

in € m	Sep. 2013	Dec. 2012
Gross Cash	12,463	17,071
Financing Debts		
Short-term Financing Debts	(2,870)	(1,273)
Long-term Financing Debts	(4,349)	(3,506)
Reported Net Cash	5,244	12,292
Airbus non-recourse debt	262	345
Net Cash excl. non-recourse	5,506	12,637

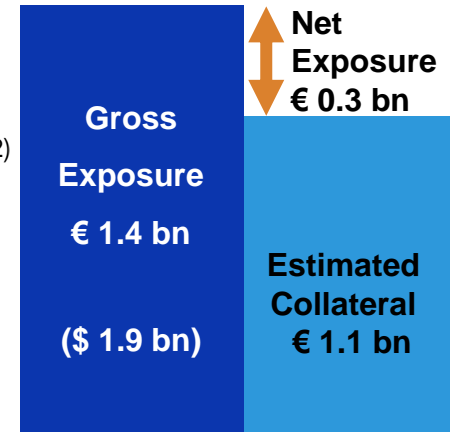
Customer Financing Exposure

€ m	100% Airbus		50% ATR		100% Eurocopter	
	Sep. 2013	Dec. 2012	Sep. 2013	Dec. 2012	Sep. 2013	Dec. 2012
Closing rate € 1 =	\$ 1.35	\$ 1.32				
Total Gross exposure of which off-balance sheet	1,384 99	1,139 124	58 41	74 45	79 9	84 12
Estimated value of collateral	(1,061)	(741)	(52)	(61)	(42)	(48)
Net exposure	323	398	6	13	37	36
Provision and asset impairment	(323)	(398)	(6)	(13)	(37)	(36)
Net exposure after provision	0	0	0	0	0	0

Active exposure management



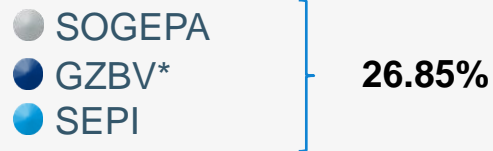
Net Exposure fully provisioned



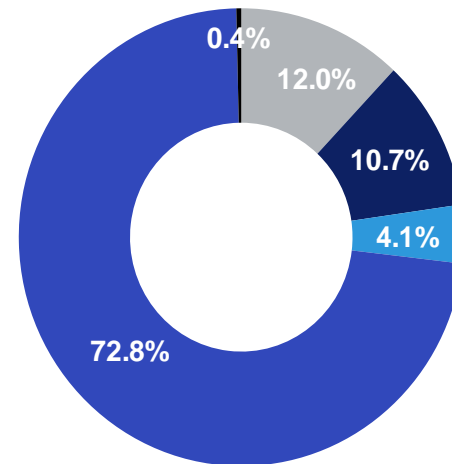
30 Sep. 2013

Shareholding Structure as at 30 September 2013

New Shareholder Agreement



Free Float



○ Number of shares outstanding as of 30 September 2013 is 779,479,422

* KfW & other German public entities
** Including warehoused shares of SOGEPA (0.07%)
*** Shares to be cancelled

Balance Sheet Highlights: Assets

in € m	Sep. 2013	Dec. 2012 *
Non-current Assets	46,258	46,778
of which Intangible & Goodwill	13,657	13,422
of which Property, plant & equipment	15,555	15,196
of which Investments & Financial assets	4,926	4,777
of which positive hedge mark-to-market	1,499	1,197
of which Non-current securities	4,329	5,987
Current Assets	46,014	45,329
of which Inventory	27,422	23,216
of which Cash	5,048	8,756
of which Current securities	3,086	2,328
of which positive hedge mark-to-market	528	321
Total Assets	92,272	92,107
<i>Closing rate €/€</i>	1.35	1.32

Balance Sheet Highlights: Liabilities

in € m	Sep. 2013	Dec. 2012 *
Total Equity	10,102	10,428
of which OCI (Other Comprehensive Income)	2,326	1,513
of which Non-controlling interests	39	25
Total Non-current liabilities	34,529	33,031
of which pensions	6,444	6,158
of which other provisions	3,665	3,669
of which financing debts	4,349	3,506
of which European governments refundable advances	5,901	5,754
of which Customer advances	9,859	9,881
of which negative hedge mark-to-market	796	1,159
Total Current liabilities	47,641	48,648
of which pensions	300	312
of which other provisions	4,728	5,733
of which financing debts	2,870	1,273
of which European governments refundable advances	430	358
of which Customer advances	25,047	25,333
of which negative hedge mark-to-market	449	852
Total Liabilities and Equity	92,272	92,107

Quarterly Revenues Breakdown (cumulative)

€ m	Q1			H1			9m			FY		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
Airbus Division	9,181	8,019	7,909	18,924	17,525	17,246	28,770	26,051	25,621		39,273	38,592
t/o Airbus Comm.*	8,822	7,609	7,499	18,235	16,864	16,585	27,552	25,155	24,725		37,624	36,943
t/o Airbus Military	615	425	425	1,067	843	843	1,769	1,194	1,194		2,131	2,131
Eurocopter	1,038	1,199	1,199	2,584	2,771	2,771	4,132	4,116	4,116		6,264	6,264
Astrium	1,369	1,325	1,325	2,808	2,661	2,661	4,014	3,934	3,934		5,817	5,817
Cassidian	941	925	925	2,286	2,186	2,186	3,498	3,484	3,484		5,740	5,740
HQ & others	(142)	(64)	46	(270)	(209)	70	(448)	(327)	103		(614)	67
of which other BUs	78	197	361	205	331	721	296	461	1,067		586	1,524
of which HQ & Elim.	(220)	(261)	(315)	(475)	(540)	(651)	(744)	(788)	(964)		(1,200)	(1,457)
EADS Group	12,387	11,404	11,404	26,332	24,934	24,934	39,966	37,258	37,258		56,480	56,480

* Includes EFW and excludes A400M

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly EBIT* Breakdown (cumulative)

€ m	Q1			H1			9m			FY		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
Airbus Division	456	172	183	1,093	563	553	1,502	844	837		1,252	1,230
t/o Airbus Comm.*	463	135	146	1,092	558	548	1,521	823	816		1,147	1,125
t/o Airbus Military	15	11	11	10	2	2	8	8	8		93	93
Eurocopter	20	64	65	128	198	199	217	275	277		309	311
Astrium	66	65	65	123	129	130	205	190	191		311	312
Cassidian	7	5	8	86	81	88	153	145	156		128	142
HQ & others	47	27	22	53	86	108	69	129	154		144	191
of which other BUs	(4)	(2)	(6)	2	(6)	13	(4)	(8)	15		2	49
of which HQ & Elim.	51	29	28	51	92	95	73	137	139		142	142
EADS Group	596	333	343	1,483	1,057	1,078	2,146	1,583	1,615		2,144	2,186

* Pre-goodwill impairment and exceptionals

* Includes EFW and excludes A400M

2012 pro forma figures are amended with IAS 19 restatement and Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly Order Intake Breakdown (cumulative)

€ m	Q1			H1			9m			FY		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
Airbus Division	47,337	7,938	7,877	90,351	21,164	20,955	127,062	40,909	40,659		88,909	88,142
t/o Airbus Comm.*	46,826	7,591	7,530	89,782	19,991	19,782	126,410	39,359	39,109		87,283	86,478
t/o Airbus Military	540	372	372	643	1,271	1,271	815	1,691	1,691		1,901	1,901
Eurocopter	804	1,248	1,248	2,448	2,448	2,448	4,177	3,586	3,586		5,392	5,392
Astrium	817	1,163	1,163	1,911	2,198	2,198	4,250	2,866	2,866		3,761	3,761
Cassidian	1,066	1,806	1,806	2,022	2,766	2,766	2,953	3,406	3,406		5,040	5,040
HQ & others	(120)	(151)	(90)	(170)	(328)	(119)	(270)	(358)	(108)		(631)	136
of which other BUs	75	51	205	147	114	457	196	260	731		472	1,549
of which HQ & Elim.	(195)	(202)	(295)	(317)	(442)	(576)	(466)	(618)	(839)		(1,103)	(1,413)
EADS Group	49,904	12,004	12,004	96,562	28,248	28,248	138,172	50,409	50,409		102,471	102,471

* Includes EFW and excludes A400M

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)

Quarterly Order Book Breakdown

€ m	March			June			September			December		
	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>	2013	2012 <i>pro forma</i>	2012 <i>reported</i>
Airbus Division t/o Airbus Comm.* t/o Airbus Military	574,527 554,221 21,130	482,289 462,266 21,272	480,322 460,288 21,272	595,792 575,721 20,810	508,158 487,730 21,661	506,120 485,682 21,661	602,284 582,691 20,229	504,569 483,856 21,821	502,680 481,957 21,821		525,482 505,333 21,139	523,410 503,218 21,139
Eurocopter	12,708	13,863	13,863	12,806	13,491	13,491	12,986	13,283	13,283		12,942	12,942
Astrium	12,061	14,515	14,515	11,675	14,317	14,317	12,895	13,804	13,804		12,734	12,734
Cassidian	15,532	16,178	16,178	15,078	16,326	16,326	14,808	15,928	15,928		15,611	15,611
HQ & others of which other BUs of which HQ & Elim.	(537) 506 (1,043)	(667) 487 (1,154)	1,300 2,805 (1,505)	(514) 437 (951)	(581) 444 (1,025)	1,457 2,817 (1,360)	(510) 383 (893)	(108) 450 (558)	1,781 2,696 (915)		(276) 494 (770)	1,796 2,908 (1,112)
EADS Group	614,291	526,178	526,178	634,837	551,711	551,711	642,463	547,476	547,476		566,493	566,493

* Includes EFW and excludes A400M

2012 pro forma figures are amended with Airbus Division perimeter change (SOGERMA and ATR now included in Airbus Commercial)