A350 XWB Programme Update

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This presentation includes forward-looking statements. Words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “projects”, “may” and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, ramp-up and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

THESE FACTORS INCLUDE BUT ARE NOT LIMITED TO:

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- Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
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- Significant collective bargaining labour disputes;
- The outcome of political and legal processes, including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- Research and development costs in connection with new products;
- Legal, financial and governmental risks related to international transactions;
- Legal and investigatory proceedings and other economic, political and technological risks and uncertainties.

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Any forward-looking statement contained in this presentation speaks as of the date of this presentation. EADS undertakes no obligation to publicly revise or update any forward-looking statements in light of new information, future events or otherwise.
Firm order status – end March 2014

812 orders from 39 customers

+ 196 Orders
Since June 2013

30 Countries – 3 Alliances – 5 Leasing companies

Europe
- BRITISH AIRWAYS
- AIRFRANCE KLM
- FINNAIR

Asia & Pacific
- Srilankan
- Vietnam Airlines
- JAPAN AIRLINES
- ASIANA AIRLINES
- CHINA AIRLINES
- CATHAY PACIFIC
- SINGAPORE AIRLINES

Americas
- SYNERGY GROUP
- UNITED
- HAWAIIAN AIRLINES
- LAN TAM

Africa & Middle East
- ETIHAD AIRWAYS
- QATAR
- ETIHAD AIRWAYS Abu Dhabi
- KUWAIT AIRWAYS
- ethnopian

Private Customer
- UNDISCLOSED

Leasing Companies
- ILFC
- CIT
- AWAS
- AIR LEASE CORPORATION
- ALFACO
Route to first customer aircraft delivery
Development aircraft kicking into life in 2013…

January
- MSN001 in Sta 30

February
- MSN001 & 003 in FAL

March
- MSN001 1st Engine Installation

April
- MSN001 & 003 in C63

May
- MSN001 painted

June
- MSN001 First Flight

July
- MSN002 moving to Sta 30

August
- MSN004 Fuselage junction

September
- MSN002 cabin installation

October
- MSN003 First Flight

November
- MSN005 moving to Sta 40

December
- MSN006 arrival in FAL
A350-900 Flight test aircraft progress

On track for Type Certification and customer delivery

Certification Standard
# A350-900 Flight test aircraft progress

**Above 50% flight test hours completed**

1,363 FH achieved out of 2,500 FH target

<table>
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<tr>
<th>As of 28th March</th>
<th>MSN001</th>
<th>MSN003</th>
<th>MSN002</th>
<th>MSN004</th>
<th>MSN005</th>
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<tr>
<td><strong>Number of flights</strong></td>
<td>149</td>
<td>111</td>
<td>10</td>
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<tr>
<td><strong>Total block hours</strong></td>
<td>682:15</td>
<td>534:10</td>
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A350-900 Flight test aircraft progress

Certification Stalls – Dec13

Major flight tests performed
Good progress towards certification

Flutter Tests – Oct13

VMU - Sep13 & Mar14
MSN002 and MSN004 First flights

Both first flights on the same day

26th Feb-14

Flight test fleet has doubled in size
MSN002 Cabin test in Hamburg

Cabin systems testing in progress

Preparation of Early Long Flight with passengers

MSN002 Cabin reveal to customers in Hamburg - 6th April-14
Key enablers for certification & maturity

Structure and systems testing proceeding to plan for certification and maturity

18 month FTB Campaign (278FH)

Cabin Virtual First Flight (Jul 2013)

Structural test campaign

Systems testing on A/C 0
Ultimate load testing on static test aircraft
Ultimate load testing on static test aircraft
Ramp-up
Moving from development to customer deliveries

Key Success Factors:
- Certification on time & stable design
- Industrial & supply chain readiness
- Customer definition freeze on time

Convergence of technical and industrial maturity with customer needs
2 customer A/C in Final Assembly Line

First 2 customer A/C progressing in Final Assembly Line

MSN006 & MSN007

MSN006 transfer to station 30

MSN007 transfer to station 40

MSN006 winglet fitting
Ramp-up - A/C sections in progress

Ramp-up is now reality and high rate production actively prepared
New customization approach

From concept to reality

New tools to enhance customers experience

A350 XWB Cabin Configurator

Customer Definition Centre (CDC)

Aircraft Description Document (ADD) + Annexes
**Priorities:**

- Short term RC, plants and subsidiaries costs
- Longer term RC, Make & Buy (DtC, Sourcing strategy)

**Toolbox and project team in place to deliver RC convergence**
A350-1000 update
A350-1000 Development status

- Low risk development from -900
- Tooling launched end 2013
- On track for EIS mid-2017

A350-1000 endorsed by the market
189 orders with 10 customers
Investing for additional capacity and ramp-up

FAL expanded with new dedicated stations for -1000 without interfering with the -900 ramp-up
Parts & Tools Manufacturing is Starting

MLG cylinder forging

Pylon Pyramid – Forging

Floor grid module tooling prototype

Wing Front Spar AFP Mandrels

Curing Tool – Shell - PAG

A350-1000 is becoming a reality with entry into FAL planned by end 2015
Conclusion
Conclusion

- Flight test campaign progressing well
- On route to certification in Q3 2014
- Toolbox and project team in place to deliver RC convergence
- A350 Programme organization adapted in order to
  - Prepare Transfer to Series for long-term sustainability
  - Strongly focus on the short-term hot items
- Deliver mature aircraft at EIS in Q4 2014