



**BNP PARIBAS
SECURITIES SERVICES**

ORDER ¹

PURCHASE ²

SALE

Form to be sent to:
BNP Paribas Securities Services
AIRBUS GROUP Securities Department
Les Grands Moulins de Pantin
9, rue du Débarcadère
93761 PANTIN CEDEX - FRANCE

Tel. : +33 1 57 43 35 00
Fax: +33 1 57 43 01 54

Confirmation of the order dated / ... / made by phone ³
DD/MM/YYYY

I the undersigned,

| | | |
|---|---|---|
| Mr. / Mrs. / Ms. (Strike out as appropriate) | Last name _____ (For legal persons: name of signatory) | First name(s) _____ (For legal persons: first name of signatory) |
| Company name _____ | | SIREN _____ (For legal persons) |
| Date and place of birth _____ | at _____ (DD/MM/YYYY) | Phone _____ (Mandatory) |
| Account number _____ | | |
| Residing at _____ | | Town _____ |
| Post code _____ | | Country _____ |
| Tax address _____ (if different only) | | |

give instructions to BNP Paribas Securities Services to transmit the following order:

| | | | |
|-----------------------------|---|---|---|
| Stock | <input type="text" value="AIRBUS GROUP"/> | ISIN Code | <input type="text" value="NL0000235190"/> |
| Number of shares | <input type="text"/> | | |
| | (In words) | | |
| | <input type="text"/> | | |
| | (In figures) | | |
| Type of order ⁱ¹ | <input type="checkbox"/> At market price | <input type="checkbox"/> Limit order at _____ EUR (Specify the maximum purchase price or minimum sale price) | |
| | Validity of order (maximum end of month): _____ | | |

Account details to be credited by wire:

| | | | |
|-----------------------------------|----------------------------------|-----------------------------------|--|
| Name of the account holder | <input type="text"/> | Bank's name | <input type="text"/> |
| Bank address | <input type="text"/> | | |
| Country | <input type="text"/> | Account currency | <input type="text"/> |
| In France: | Code Banque <input type="text"/> | Code Guichet <input type="text"/> | Numéro de compte <input type="text"/> Clé RIB <input type="text"/> |
| In other countries ⁴ : | BIC Code <input type="text"/> | IBAN | <input type="text"/> |
| ABA Code | <input type="text"/> | BSB Code | <input type="text"/> |
| Bank Code | <input type="checkbox"/> | Branch Code | <input type="text"/> |
| Bank account | <input type="text"/> | | |

- For payment to an account using an IBAN / BIC code, please specify the payment currency in which the account is held:
- **Documents to be supplied for a sale order ⁵:** a Bank Account identity (RIB), Postal Account identity (RIP), Savings Account identity (RICE) or IBAN number for payment by transfer of the proceeds of the sale of shares, after deduction of brokerage fees, taxes and commissions.

By signing this document, I declare that I have previously signed an agreement for account opening and taken note of the General Conditions of BNP Paribas Securities Services for Stock Market Services annexed in page 2 and 3, which I accept unreservedly.

Signed in _____

on _____

Signature: _____

¹ Tick the appropriate box.

² By this instruction, I request that the purchased registered shares be registered in an account opened in my name in BNP Paribas Securities Services books.

³ Mandatory if the order has been made by phone.

⁴ Depending on countries, just fill in the data in force (BIC code compulsory except for payments in France).

⁵ If your bank references have changed since the signature of the dealing services agreement.

General Conditions of BNP Paribas Securities Services regarding the execution of purchase or sale orders for Registered Financial Securities

BNP Paribas Securities Services, as a licensed investment service provider, is authorised to receive stock market orders (purchase or sale of Registered Financial Securities) and to transmit them to an authorised intermediary for execution.

Within this framework, the Issuer has authorised the Authorised Agent to transmit for execution stock market orders (purchase or sale of Registered Financial Securities) received from Holders whose securities are registered in a pure registered account or to be registered in a pure registered account.

As a reminder, in order to place stock market orders, the Holder must imperatively have signed and sent this Agreement beforehand. The stock market orders may then be sent to the Authorised Agent by letter, fax or telephone in accordance with the modalities set out below. The orders placed through the Authorised Agent's website Planetshares are subject to specific execution conditions, which are available directly on the website.

Article 1. Quote

NYSE Euronext Paris is open from Monday to Friday on Stock Market trading days (hereinafter a "Trading Day"). The securities are continuously quoted from 9.00 a.m. to 5.35 p.m. Paris CET (Central European Time).

Shares issued by the Issuer are quoted on the cash market of the regulated market of NYSE Euronext Paris.

Article 2. Classification of the clients

In accordance with the provisions of the General Regulations of the French Financial Markets Authority ("Autorité des Marchés Financiers") ("AMF"), the Authorised Agent, as a licensed investment services provider, specifically authorised to receive and transmit stock market orders, has proceeded with the classification of its clients and considers the Holder as falling within the category of non-professional clients. Accordingly, his transactions shall be treated pursuant to the conditions provided in the General Regulations of the AMF, and particularly in strict compliance with the rules of good conduct, including those pertaining to:

- the information sent to the Holders;
- conflicts of interest, for the management of which BNP Paribas Securities Services has established a policy of detection, an organisation and internal procedures allowing it to ensure the verification thereof;
- the best execution policy for the orders, which consists in regularly seeking the best result possible by favouring the criteria of speed, liquidity and security of the transactions. In this respect, the orders of the Holder shall be transmitted via stockbrokers selected by BNP Paribas Securities Services on regulated markets, notably NYSE Euronext Paris for securities listed on this market.

The Holder may request to change category and, to do so, must inform the Authorised Agent as soon as possible by letter. It is specified that the classification in the category of non-professional clients offers the best level of protection stipulated by the AMF.

Article 3. Execution policy for the orders

The orders of the Holder shall be transmitted via stockbrokers selected by the Authorised Agent on the regulated market, including, specifically, NYSE Euronext Paris for securities listed on this market.

It is specified that the appropriate nature of the specific instructions sent by the Holder to the Authorised Agent shall not be verified before their transmission to the regulated markets. The term "specific instruction" means any stock market order by which the Holder requests modalities of execution not falling within the execution policy established by the Authorised Agent.

Article 4. Processing of the purchase or sale transactions

Article 4.1. Purchase or sale transactions

4.1.1 Recipient of the order

By imperatively using the form provided to the Holder, the instructions are sent:

- by internet via the secure website Planetshares (www.planetshares.bnpparibas.com)
- by telephone to the following number: +33 (0)1 57 43 35 00 (only orders lower or equal to 10,000 euros, outstanding included)
Any order placed by telephone shall be imperatively confirmed by letter or fax.
- by fax to the following number: +33 (0)1 55 77 34 17
- by letter to the following address:
BNP Paribas Securities Services
AIRBUS GROUP Securities Department
Les Grands Moulins de Pantin - 9, rue du Débarcadère
93761 PANTIN CEDEX - FRANCE

4.1.2 Transmission time

BNP Paribas Securities Services processes the request, after verification of the assets for sale orders, in a maximum time of two hours as of the receipt of the letter (day/time stamping) or fax if it is received by BNP Paribas Securities Services before 3.30 p.m. (CET Paris, on Trading days).

Beyond this time, during the closing hours of NYSE Euronext Paris, the request shall be processed by BNP Paribas Securities Services at the latest by 11.00 a.m. (CET Paris) on the following Trading Day.

In the case of Stock Market orders placed by telephone, the order is recorded during the phone conversation under conditions validated by the common control steps.

In the case of Stock Market orders placed on Planetshares website, the order is recorded in the order book once the order is validated by the Holder.

4.1.3 Types of orders available

The price of the securities is established by the confrontation of the supply and demand on the market.

Two types of instructions are proposed for the transmission of a Stock Market orders:

- **"Market order":**

At the opening: The "Market order" takes priority over all the other types of orders, after the other "Market orders" already present in the book. In the event of sufficient counterparty, it is fully executed with the purchase orders with a price higher than the theoretical opening price ("CTO") or the sale orders with a price lower than the CTO.

During the trading session: The order "Market order" is executed immediately at any price if the book only contains "Limit orders", against the first limit that is quoted to it and to the following limits if the quantities present at the first limit are insufficient to fully execute it. **It shall thus be executed at different price levels and can remain in the book for its remaining quantity.**

- **"Limit order":**

At the opening: All the purchase orders limited to prices higher than and all the sale orders limited to prices lower than the opening price are fully executed (no splitting possible). The orders limited to the opening price are called "On the open". They are executed in line with the balances available according to the "first come, first served" rule.

During the trading session: The execution of a "Limit order" is subject to the existence of sufficient counterparty at one or several prices compatible with its limit.

4.1.4 Documents and information to provide

Non-compliance with the compulsory entries on the purchase or sale form shall entail rejection of the order. Any modification relating to civil status and tax domiciliation must be notified as soon as possible to the address specified above.

The order must contain the following compulsory information:

- the identity of the Holder: last name, first name, postal address, date of birth and Holder number;
- the characteristics of the order: name of the security to trade, direction of the trade (purchase or sale), quantity of securities, (in figures and in letters), limit of the order and validity date;
- the telephone number at which the Authorised Agent can contact the Holder. In the case of a Stock Market order exceeding €5,000, this telephone number may be used by the Authorised Agent for identity control purpose of the ordering party.
- signature of the Holder;
- for a purchase order, the Holder must imperatively have sent beforehand a bank identity statement (RIB), postal bank statement (RIP) or Caisse d'Épargne bank statement (RICE) corresponding to a bank account opened in a financial institution based in France or an IBAN / BIC code and the account number for the bank account open abroad: if the Holder holds a bank account open in France, he will also have the possibility to transmit an authorisation of debit;
- for a sale order, the Holder must imperatively have sent beforehand a statement (RIB), postal bank statement (RIP) or Caisse d'Épargne bank statement (RICE) for bank accounts opened in a financial

institution based in France or an IBAN /BIC code + account number for bank accounts opened abroad.

Particular cases:

- for orders transmitted by telephone (reminder: orders lower or equal to 10,000 euros, outstanding included), the Holder declares that he allows the recording of his telephone communications and their conservation by the Authorised Agent. The recordings can be produced as proof in the event of dispute and shall be kept for 5 years. An order confirmation by letter must be systematically sent within 48 hours to the address specified at Article 4.1.1. This confirmation must contain the information stipulated above;
- for orders transmitted on behalf of an underage (minor), it is mandatory to include, in addition to the above documents, a photocopy of the front and the back of an identity document (national identity card or passport) and a photocopy of proof of tax domicile (electricity receipt or telephone invoice) as well as the agreement of the 2 parents or, failing this, that of the Guardianship Judge (in the event of pure and simple administration or of administration under supervision) or that of the Family Council (in the event of trusteeship);
- for orders transmitted on behalf of a protected adult, it is mandatory to include, in addition to the above documents, a photocopy of the front and back of an identity document (national identity card or passport) of the legal representative. Furthermore, for each sale or purchase order transmitted to the Authorised Agent, the authorisation of the guardian to proceed with this purchase and this sale, in the event of guardianship, or the authorisation of the Family Council to proceed with this purchase or this sale in the event of trusteeship shall be required.

4.1.5 Processing of a purchase transaction

As soon as it is placed by the Authorised Agent, a "Market order" is irrevocable. Consequently, it cannot be modified nor cancelled by the Holder.

The price limit and the validity date of a "Limit order" can be modified by the Holder if the order was not executed.

If the purchase order amounts to € 10,000 euros or less (outstanding included): the purchase order is authorised within the limit of a total outstanding of €10,000 or less. The outstanding results from the sum of the net amounts of the trades not settled and of the provisional amounts of the orders not executed (quantity X last known price).

If the purchase order amounts to more than € 10,000 (outstanding included):

- The order must be sent with a cheque or a credit transfer to the following account: BIC Code/SWIFT: PARBFRPPXXX, number 41329 00001 0000084011Z 35 (IBAN: FR38 4132 9000 0100 0008 4011 Z35) as deposit representing 75% of the projected amount of the trade. This deposit can be modified until a rate of 100% beyond some amounts determined by the Authorised Agent.
- The purchase order shall only be transmitted to NYSE Euronext Paris after the collection period for the cheque of maximum of 10 working days or for the above-mentioned transfer.
- If the order is not be executed (by the validity date or dropped following a corporate action on the financial securities), the Authorised Agent shall reimburse the margin without interest within a period of 5 business days from the date of the dropping of the order.

When securities are purchased and when the settlement delivery period is expired, the final registration of the Registered Financial Securities in the account registered in the name of the Holder shall take place when the period for the processing of the debit is expired. In case of failure to pay within a period of 15 business days, the signatory(ies) of this document hereby irrevocably authorise(s) the Authorised Agent to proceed with the sale of the unpaid Registered Financial Securities and to thus allocate the proceeds of the sale plus a lump sum of 5% of the gross amount of the trade (file and processing charges) to the payment of the claim of Authorised Agent.

4.1.6 Processing of a sale transaction

As soon as it is placed by the Authorised Agent, a "Market order" is irrevocable. Consequently, it cannot be modified nor cancelled by the Holder.

The price limit and the validity date of a "Limit order" can be modified by the Holder provided the order was not executed.

These General Conditions apply to sale orders of Registered Financial Securities as soon as they are available.

As from the transmission of the order by the Holder, regardless of the method of transmission, the Registered Financial Securities are frozen to allow the sale execution, and the order is then transmitted to NYSE Euronext Paris within the delay set out above.

4.1.7 Order at a limited price and payment of the dividend

The Holder is informed and accepts that when a payment of dividend takes place even though an order at a limited price has been initiated by him/her and not yet executed, this order shall be cancelled. The limited price shall be reduced by the amount of the dividend and the order replaced by the Authorised Agent to be executed under these new conditions.

4.1.8 Default of payment

The Authorised Agent reserves the right to refuse to transmit any new purchase or sale order sent by a Holder who is in default of payment. In this event, the Authorised Agent shall terminate the present Appendix 1 without prior notice and shall notify this in writing to the Holder.

Article 4.2. Documents sent to the Holder

After execution of the order, the Holder shall receive a purchase/sale notice including the conditions of execution of the order and the modalities of settlement.

In order to fulfil his declaratory obligations, the Holder must keep his purchase/sale notice for:

- 3 years as of 31 December of the year of the sale of the Registered Financial Securities, for sale orders,
- the whole duration of holding of the Registered Financial Securities, for the purchase orders.

After the execution of a purchase order, a registered account certificate shall be also addressed to the Holder.

Article 5. Charges

Charges deducted from (sale orders) or added to (purchase order) the gross amount of the trade, excluding taxes⁶:

- Brokerage rate: 0.30 % with a minimum of € 6.10.
- Bank fee: € 7.62.
- In the event of transfer on a foreign account, the potential transfer fees generated by the intermediate financial institutions will be the charged to the Holder, regardless whether the transfer is issued in euros or any other currency.

Article 6. Validity of the order

The validity period of the order is set out by the Holder at the time of the transmission of the order. The Holder can choose a validity for the order either of "D" (in this event, the validity is limited to the day of transmission of the order) or "End of month" (The order shall be valid until the last day of the month). If the order at a limited price falls, it is the Holder's responsibility to transmit it again. Given the characteristics of the "day" limit, the orders with a "day" limit cannot be received by letter.

⁶ The bank fees and the brokerage expenses are subject to Value Added Tax at the rate in effect in France.