A Global Leader

- A global leader in aeronautics, space and related services
- 79% civil revenues, 21% defence as of FY 2020 (vs. FY 2019 86% / 14%)
- Three reportable segments: Airbus, Helicopters, Defence and Space
- Global footprint with European industrial roots

Financial Performance

- 566 commercial aircraft delivered in adverse market environment
- Financials reflect the early business adaptation and cash containment plan
- 2021 Guidance issued

Key Financials

<table>
<thead>
<tr>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues (€ bn)</td>
<td>70.5</td>
</tr>
<tr>
<td>EBIT Adjusted (€ bn)</td>
<td>6.9</td>
</tr>
<tr>
<td>% RoS (based on EBIT Adjusted)</td>
<td>9.9%</td>
</tr>
<tr>
<td>EBIT reported (€ bn)</td>
<td>1.3</td>
</tr>
<tr>
<td>Net Income / (Loss) (€ bn)</td>
<td>(1.4)</td>
</tr>
<tr>
<td>EPS reported (€)</td>
<td>(1.75)</td>
</tr>
<tr>
<td>Dividend</td>
<td>-</td>
</tr>
<tr>
<td>Net Cash Position (€ bn)</td>
<td>12.5</td>
</tr>
<tr>
<td>FCF before M&amp;A and Customer Financing (€ bn)</td>
<td>3.5</td>
</tr>
</tbody>
</table>

2020 Consolidated Airbus Order Book by Region

- Asia Pacific: 23%
- Europe: 36%
- North America: 21%
- Middle East: 9%
- Latin America: 5%
- Other: 3%

FCF before M&A and Customer Financing: €43bn

2020 Consolidated Airbus External Revenue by Division

- Airbus 67%
- Helicopters: 12%
- Defence and Space: 21%

2020 Orders & Deliveries

- Net Airbus orders: 268 aircraft
- Deliveries: 565 aircraft
- Backlog: 7,118 aircraft
- Operators worldwide: > 400
- Global fleet: > 11,000 aircraft

2020 Orders & Deliveries

- Net Helicopter orders: 268 h/c
- Deliveries: 263 h/c
- Backlog: 663 h/c
- Operators worldwide: > 3,000 h/c
- Global fleet of approx. 12,000 in-service rotocraft

2020 Orders & Deliveries

- Major orders include 115 Eurofighter (GAF) for the German and Spanish Eurofighter fleet and 38 Eurofighters to the German Air Force
- Major deliveries include 9 A400M, 4 A350/MRTT, 10 C295 & 1 Telecom Helicopter

2020 Airbus Defence and Space

- A330 MRTT, 10 C295 & 1 Telecom helicopters
- Military Aircraft: 36%
- Space Systems: 34%
- Other: 30%
**FY Results 2020**

**INVESTOR GUIDE**

**Airbus**

A leading manufacturer of aircraft in the category of 100 seats and more

- **A330 Family** – Cost-efficiency and reduced environmental footprint in the 250-300 seat market. Backlog*: 298 aircraft.
- **A350** – New generation designed to reduce operating costs, fuel burn and CO2 emissions. Backlog*: 509 aircraft.

* As of Dec. 31 2020

**Airbus Helicopters**

A global leader in the civil and military helicopter market

- **Light and light twin engine**: H125, H130, H135, and the new five-bladed H145.
- **Medium-lift** – H175, a new standard for offshore transportation, private business aviation, and public services and the all-new multi-mission H160.
- **Medium-heavy** – Super Puma Family (H225/H215), a multi-purpose helicopter for military and civil missions.
- **Multi-mission NH90** – Multi-role military helicopter for both tactical transport and naval applications.
- **Tiger attack helicopter** – Air-to-air and fire support helicopter.
- **Airbus Corporate Helicopters (ACH)** – Dedicated Private and Business Aviation Helicopter brand.

**Airbus Defence and Space**

Europe’s #1 defence and space company

- **Military Aircraft** – Designs, develops, delivers and supports a large family of aircraft including combat, mission, transport and tanker aircraft worldwide.
  - Key products: Eurofighter Typhoon, A400M, A330 MRTT, C295.
- **Space Systems** – Satellites, orbital systems, space equipment, deep-space exploration and space transportation capabilities (via ArianeGroup).
- **Connected Intelligence** – Satellite and secure land communications, large system integration projects, satellite-based intelligence, cyber security, digital applications.
- **UAS** – Solutions for military & commercial applications: Zephyr, Eurodrone and Operational Services.

**FY 2020 Airbus Key Priorities**

- Manage deliveries and backlog, including defence contracts
- Finalise the implementation of the restructuring plan
- Prepare the industrial ecosystem for when the market recovers
- Transformation of commercial aircraft industrial value chain
- Lead the development of sustainable aerospace
- Focus on earnings and cash growth trajectory beyond 2021

**2021 Agenda**

- **FY 2020 Earnings Release** 18 February 2021
- **Annual General Meeting 2021** 14 April 2021
- **Q1 2021 Earnings Release** 29 April 2021
- **H1 2021 Earnings Release** 29 July 2021
- **9M 2021 Earnings Release** 29 October 2021

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