

Biography

Benoît DE SAINT-EXUPÉRY

Executive Vice President Sales of the Commercial Aircraft business
AIRBUS

Benoît de Saint-Exupéry is Executive Vice President Sales of the Commercial Aircraft business since January 2024.

He was previously Executive Vice President Contracts for Commercial Aircraft, a position he held since November 2018. In this position he was responsible for contracts negotiation, contracts management, commercial planning, aircraft customization and pricing for all commercial aircraft and services transactions.

Benoît joined Airbus in 2002 as contracts director for Spain and Latin America, then was seconded to the US in 2004 where he worked first on the North American market out of Herndon (VA) before joining in 2007 the newly created Latin America commercial office in Miami (FL) as Head of Contracts.

Upon his return to headquarters in Toulouse in 2011 he became Head of Contracts for Europe-Asia-Pacific and in 2014 Vice President Contracts worldwide.

Benoît is a graduated lawyer with a Master's degree in international private law from Universitat Autònoma de Barcelona and a post-graduate diploma in international business, trade and Tax law from the Université des Sciences Sociales de Toulouse.

He is married and is the father to 4 sons and 1 daughter. His hobbies include rugby, kite-surfing and anything related to wine.

