

## **Equipment Procurement**

Equipment Procurement covers the outsourcing of complete aircraft systems to suppliers. Airbus in the UK is responsible for the Fuel Systems, Landing Gear Systems and Structures.

Integral to Equipment Procurement are quality, supply chain and development. The primary function is to monitor supplier performance, invoices and demand, as well as to actively develop supplier improvement in terms of deliveries and rejections.

Procurement is the main interface between Airbus and the supplier and the other Airbus stakeholders, such as, programmes, engineering, finance and estimating. It is responsible for approximately 80% of the Airbus cost base. The main focus of equipment procurement is strategic supplier relationship management and contract management and, as a result, as with other areas of Procurement, travel is encouraged to visit suppliers, build and maintain relationships, negotiate contracts, as well as for product awareness, product support, factory and capability viewing/research, etc. The department works with over 40 major suppliers worldwide; therefore travel is an intrinsic requirement.

Continuous learning is very much encouraged including the completion of courses in negotiation, e-sourcing, SAP training and off-site team building, amongst others.

The team environment that is friendly, supportive and nurturing, with time dedicated to resolving any issues. This culture provides a good platform for progression within Airbus.