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Airbus EVP Programmes

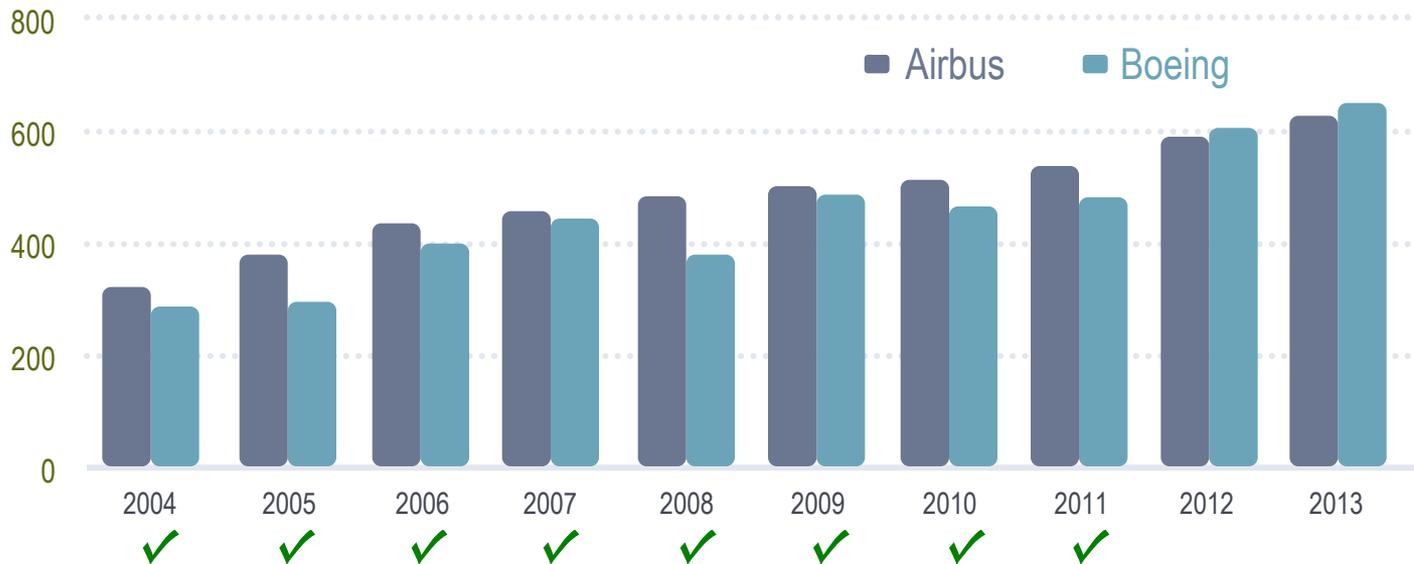
Airbus Annual Press Conference

January 13, 2014



Over last 10 years we doubled our annual output

Annual deliveries



Steady increase in deliveries

Deliveries – 2013 was a new Airbus record

626 Deliveries in 2013 (+38 vs 2012 record)

Deliveries to 93 customers in 2013 (15 new)

- A320 Family – 493
- A330 Family – 108
- A380 – 25

Key delivery milestones in 2013

- 100th A380 to Malaysian Airlines (March)
- 1,000th A330 delivery to Cathay Pacific (July)
- 8,000th Airbus delivery - an A320 with Sharklets to AirAsia Indonesia (August)
- 150th delivery from FAL China (November)



A320 Family – the best keeps getting better

- 5,895 A320 Family deliveries in total
- Rate 42 – highest ever rate for a commercial aircraft
 - A321 production to double (today at 35% of production)
- Transition to NEO - completed by early 2018
- NEO:
 - Development on track (First Flight Q4 2014, EIS Q4 2015)
 - First parts for first NEO to fly in pre-FALs
- Sharklets:
 - Delivered 250 Sharklet equipped A320s in 2013
 - Over 90% of A320 Family aircraft are delivered with Sharklets
 - Launched Sharklet retrofit
- 300 million € spent each year on A320 – incremental innovation



250 A320s with Sharklets delivered to 50 customers



At least
4% fuel
burn saving

A330 Family – highly reliable, versatile, affordable

- Stable production rate 10 (since Q2 2013)
 - Highest rate for a Widebody aircraft
- Delivered 108 in 2013 to 35 customers
- 242t A330 – EIS from mid 2015 with Delta Air Lines
 - 500 nautical miles more range, up to 2% less fuel burn
- Regional – EIS early 2015
 - Strong market interest
 - Solution for high growth regions (China, Asia...)
- 150 million € spent each year on A330 – incremental innovation



A380 – Own the Sky

- Achieved 25 deliveries - as promised
- 122 delivered in total
- British Airways became the 10th A380 operator in 2013
- 4 new A380 operators to come in 2014

