

## Ahlan!

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We dedicate this issue to bring you our latest news from Farnborough International Airshow where Airbus won 115 orders across three product families.

We were particularly proud to announce a MoU with Middle East Airlines for 10 A320neo family order.

Since the A320 first entered service in 1988, it has transported some 7 billion passengers – that's equivalent to the current world population! A320 Family planes have totalled 120 million flight hours and today one of them takes off or lands every 2.5 seconds somewhere in the world.

Airbus also became the first aircraft manufacturer to provide its Electronic Flight Bag (EFB) performance-calculating applications for Pilots on iPad. Airlines will soon be able to download the first apps as part of its "FlySmart with Airbus" EFB portfolio from the App Store.

Ramadan Kareem!

*Fouad Attar*



Front section for first flyable A350 XWB arrives at Toulouse FAL.

Airbus starts production of the A320neo Family.

Airbus offers iPad Electronic Flight Bag solution.

Deliveries this month:

- Air Arabia A320
- Gulf Air 2 A320s, 1 A321
- Qatar Airways A320
- Tunisair A320

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**FARNBOROUGH**  
INTERNATIONAL AIRSHOW

At the 2012 Farnborough International Air Show, Airbus won about US\$16.9 billion worth of business for a total of 115 aircraft. The commitments comprise Memorandum of Understanding (MoU) for 61 aircraft worth US\$5.8 billion and firm purchase orders for 54 aircraft worth around US\$11.1 billion.

### 115 Airbus aircraft orders across three product families

### Another 'neo' customer for the MENA region, with Middle East Airlines' order

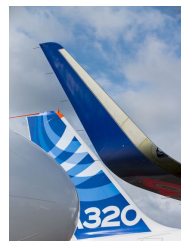
The A350-1000 was the notable star at the show, receiving a significant endorsement from one of the world's foremost carriers, Cathay Pacific Airways. The airline not only placed 10

new orders for the model, but also converted 16 previously ordered A350-900s to the new larger variant.

Another star at Farnborough was the A330 Family which won 10 firm orders worth US\$2.3 billion from CIT Group. This order is additionally significant since it marks the launch of the new upgraded 240 tonne take-off weight A330. This version opens more routes and offers up to 400nm more range and nearly five tonnes more payload than the A330s being delivered today.

The A320 Family also scored at Farnborough by winning 86 commitments worth over US\$8.4 billion. Overall there were 57 commitments for the 'current engine option' ('CEO') A320 Family which shows that it is still the industry's benchmark single-aisle aircraft.

Visit Airbus Farnborough Air Show page [here](#).



## Also at Farnborough: Middle East Airlines orders ten A320neo Family aircraft

Middle East Airlines-Air Liban (MEA), the flag carrier of Lebanon, has signed a Memorandum of Understanding (MoU) for five A320neo and five A321neo aircraft plus eight options. MEA will announce its engine choice at a later date.

"MEA is focused on continuing to grow and improving its profitability at the same time as offering its passengers a very luxurious

service," said MEA Chairman-Director General, Mohamad El Hout. "Adding the A320neo to our fleet means we can achieve all of these goals while benefitting from a 15 percent fuel saving and cost effectiveness."

MEA operates one of the most modern fleets in the Middle East region with four A330-200s, four A321s and nine A320s.