H1 Results 2013

Tom Enders

Chief Executive Officer

Harald Wilhelm

Chief Financial Officer













Safe Harbour Statement

DISCLAIMER

This presentation includes forward-looking statements. Words such as "anticipates", "believes", "estimates", "expects", "intends", "plans", "projects", "may" and similar expressions are used to identify these forward-looking statements. Examples of forward-looking statements include statements made about strategy, rampup and delivery schedules, introduction of new products and services and market expectations, as well as statements regarding future performance and outlook. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances and there are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements.

THESE FACTORS INCLUDE BUT ARE NOT LIMITED TO:

- Changes in general economic, political or market conditions, including the cyclical nature of some of EADS' businesses;
- Significant disruptions in air travel (including as a result of terrorist attacks);
- Currency exchange rate fluctuations, in particular between the Euro and the U.S. dollar;
- The successful execution of internal performance plans, including cost reduction and productivity efforts;
- Product performance risks, as well as programme development and management risks;
- Customer, supplier and subcontractor performance or contract negotiations, including financing issues;
- O Competition and consolidation in the aerospace and defence industry;
- Significant collective bargaining labour disputes;
- The outcome of political and legal processes, including the availability of government financing for certain programmes and the size of defence and space procurement budgets;
- Research and development costs in connection with new products;
- Legal, financial and governmental risks related to international transactions;
- Legal and investigatory proceedings and other economic, political and technological risks and uncertainties.

As a result, EADS' actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements. For a discussion of factors that could cause future results to differ from such forward-looking statements, see EADS "Registration Document" dated 3 April 2013.

Any forward-looking statement contained in this presentation speaks as of the date of this presentation. EADS undertakes no obligation to publicly revise or update any forward-looking statements in light of new information, future events or otherwise.



H1 Results 2013

Group Highlights

Divisional Highlights

Guidance













H1 Key Messages



Key Messages

- Strong commercial aircraft momentum
- Good operational progress on execution
- Strategy conclusions: Re-organisation and Re-branding
- Full year 2013 Guidance re-affirmed

Financial Highlights

- © Revenues: +6%
- EBIT* before one-off: +21%, EBIT*: +40%
- EPS: increase to € 0.94, +32%
- FCF**: € 4.1 bn, expected to reverse in Q4



Pre-goodwill impairment and exceptionals

^{**} FCF before acquisitions

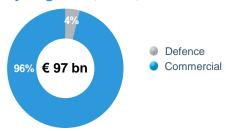
H1 2013 Commercial Environment



in € bn	H1 2013	H1 2012	Change
Order Intake*	96.6	28.2	+241.8%
in € bn	Jun. 2013	Dec. 2012	Change

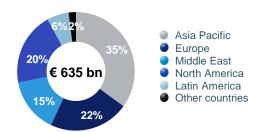
in € bn	Jun. 2013	Dec. 2012	Change
Order Book*	634.8	566.5	+12.1
of which Defence	48.2	49.6	-2.8%



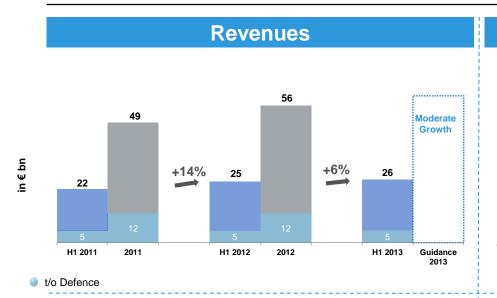


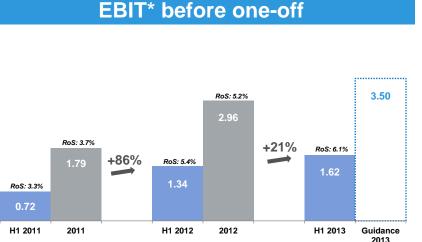
- Airbus: Strong commercial momentum with 758 gross commercial aircraft orders, including 65 additional A350XWB
- Eurocopter: 34 NH90 booked for France. Temporary slower commercial bookings in H1
- Astrium: 1 telecom satellite (Express AMU1) for Russian operator, slower activity in services
- Cassidian: Stable book to bill, close to 1

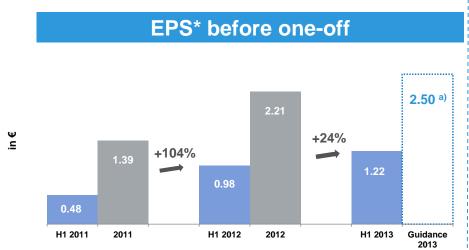
EADS Order Book* by Region (in value):

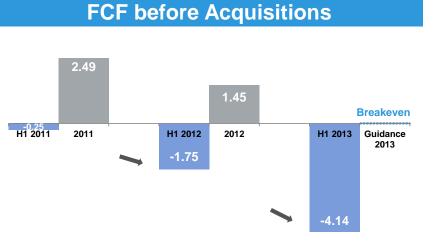












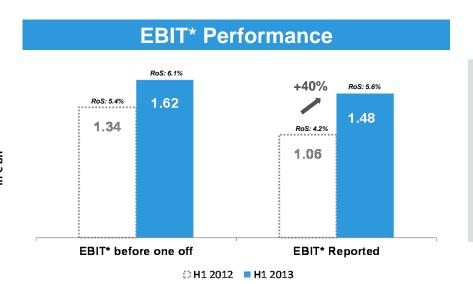


^{*} Pre-goodwill impairment and exceptionals

a) Guidance prior to proposed share buyback

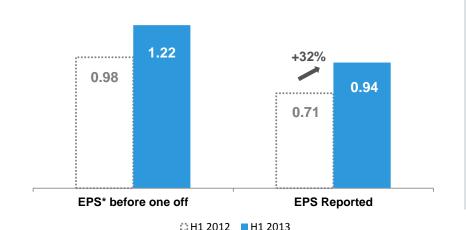
H1 2013 Profitability





- O H1 2013 EBIT* reported +40%
- H1 2013 one-offs are limited to known A380 impact and \$ PDP Mismatch and Balance Sheet Revaluation

EPS Performance



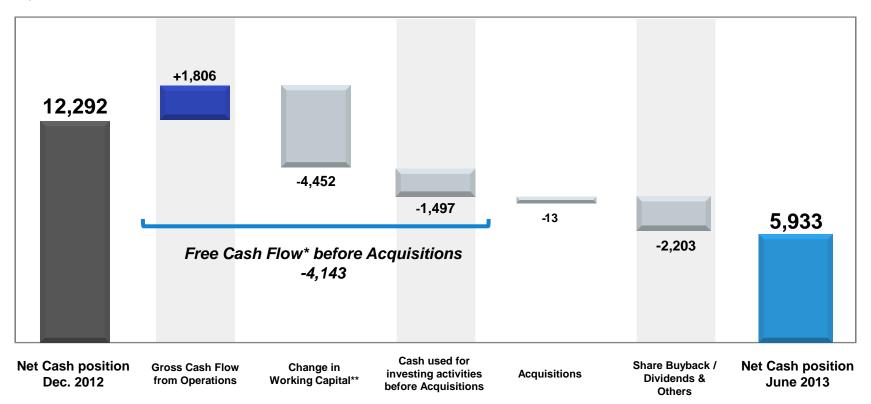
- O H1 2013 Net Income of € 759 m, + 31%
- H1 2013 EPS + 32%
- H1 2013 Financial one-offs linked to negative foreign exchange revaluation
- H1 2013 tax rate 28%



H1 Cash Evolution







- FCF reflects significant temporary deterioration in working capital linked mainly to inventory ramp up and phasing of delivery plans
- Financial flexibility: Gross cash € 12.6 bn at 30 June 2013



^{*} Excluding contribution to plan assets of pension schemes and change of securities

^{**} Includes customer financing in other assets and liabilities

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Airbus Division (incl. ATR & Sogerma)



€m		H1 2013			H1 2012 pro forma			Change	
		Airbus Division	Airbus Comm.	Airbus Military	Airbus Division	Airbus Comm.	Airbus Military	Airbus Division	External revenue split:
Order Intake (net) 1)	in units	730	722	8	251	230	21	+190.8%	5%
Order Book 1)	iii uiits	5,318	5,109	216	4,607	4,388	231	+15.4%	
Order Intake (net)	in value	90,351	89,782	643	21,164	19,991	1,271	+326.9%	95%
Order Book	III Value	595,792	575,721	20,810	508,158	487,730	21,661	+17.2%	Defence
Deliveries (a/c) 1)		304	295	12	285	279	7	+6.7%	• Civil
Revenues		18,924	18,235	1,067	17,525	16,864	843	+8.0%	
R&D expenses in % of revenues		1,104 5.8%	1,096 6.0%	9 0.8%	1,130 <i>6.4%</i>	1,123 <i>6.7%</i>	7 0.8%	-2.3%	5%
EBIT* before one-off in % of revenues		1,229 6.5%	1,228 6.7%	10 0.9%	845 <i>4.8%</i>	840 5.0%	2 0.2%	+45.4%	95%
EBIT* in % of revenues		1,093 5.8%	1,092 6.0%	10 0.9%	563 3.2%	558 3.3%	2 0.2%	+94.1%	ServicesPlatforms

- Ramp-up and favourable pricing in deliveries driving revenue and EBIT* improvement
- A350 XWB: Flight test programme underway. Challenges ahead to ensure maturity and ramp-up in line with commitments to customers
- A400M: Conditions for IOC and Type Certificate agreement with OCCAR and 7 Launch Nations in final stage of discussions. First aircraft delivery to the French Air Force to follow within days.



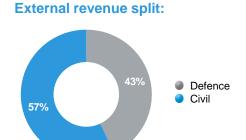
^{*} Pre-goodwill impairment and exceptionals

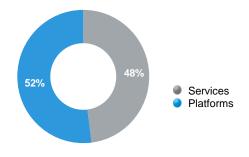
^{**} Capitalised R&D: € 205 m in H1 2013 and € 140 m in H1 2012





in € m		H1 2013	H1 2012 pro forma	Change
Order Intake (net)	in units	167	195	-14.4%
Order Book	in units	1,047	1,073	-2.4%
Order Intake (net)	in value	2,448	2,448	0%
Order Book	iii vaiue	12,806	13,491	-5.1%
Deliveries (units)		190	198	-4.0%
Revenues		2,584	2,771	-6.7%
R&D expenses in % of revenues		143 5.5%	131 <i>4.</i> 7%	+9.2%
EBIT* before one-off in % of revenues		128 5.0%	198 7.1%	-35.4%
EBIT* in % of revenues		128 5.0%	198 7.1%	-35.4%





- Super Puma flight restrictions impacted deliveries and services, weighing strongly on all H1 **KPIs**
- Super Puma: technical solution approved by EASA & CAAs. Major step towards recovery. Pace of return to operations by customers will drive full year delivery level





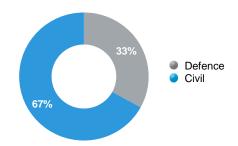


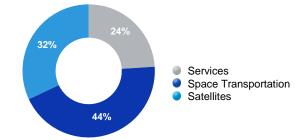


in € m	H1 2013	H1 2012 pro forma	Change
Order Intake (net)	1,911	2,198	-13.1%
Order Book	11,675	14,317	-18.5%

Revenues	2,808	2,661	+5.5%
R&D expenses in % of revenues	51 1.8%	54 2.0%	-5.6%
EBIT* before one-off in % of revenues	123 4.4%	129 4.8%	-4.7%
EBIT* in % of revenues	123 4.4%	129 <i>4.8%</i>	-4.7%

External revenue split:





- Good Programme execution: 4th successful Automated Transfer Vehicle (ATV) docking at the ISS also marking the 55th consecutive successful Ariane 5 launch
- EBIT* reflects progress in launchers and satellites but competitive environment and budget constraints are impacting order intake, revenue and margin growth in services



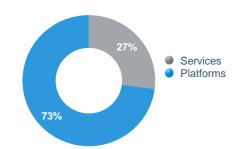


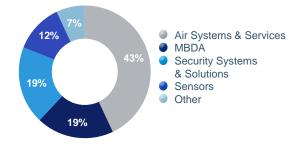


in € m	H1 2013	H1 2012 pro forma	Change
Order Intake (net)	2,022	2,766	-26.9%
Order Book	15,078	16,326	-7.6%

Revenues	2,286	2,186	+4.6%
R&D expenses in % of revenues	112 4.9%	101 4.6%	+10.9%
EBIT* before one-off in % of revenues	86 3.8%	81 3.7%	+6.2%
EBIT* in % of revenues	86 3.8%	81 3.7%	+6.2%

External revenue split:





- Programme execution as planned, supporting revenues and profitability
- Increased R&D due to recent acquisitions and Eurofighter export capability
- Restructuring Programme on track supporting expected margin improvement in H2



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Guidance 2013



2013 Guidance is based on €/\$ 1.35 as average rate

Airbus
Order & Deliveries

- O Gross commercial aircraft orders expected to be above 1,000 aircraft
- Airbus deliveries should continue to grow to between 600-610 a/c

Revenues

O Due to lower A380 deliveries and assuming an exchange rate of €1:\$1.35, EADS revenues should see moderate growth in 2013

EBIT* and EPS* before one-off

- Sy stretching the 2012 underlying margin improvement, EADS targets a € 3.5 bn EBIT* before one-off in 2013
- C EADS expects 2013 EPS* before one-off to be around € 2.50 (FY 2012: € 2.24), prior to on-going share buyback

EBIT* and EPS*

- Excluding the Wing Rib Feet A380 impact of around € 85m in 2013 based on 25 deliveries, going forward, from today's point of view, the "one-offs" should be limited to potential charges on the A350 XWB programme, foreign exchange effects linked to PDP mismatch and balance sheet revaluation.
- A350 XWB remains challenging. Any schedule change could lead to an increasingly higher impact on provisions
- An assessment of the need for potential one-off costs from the creation of Airbus Defence and Space will need to be conducted in H2 2013

Free Cash Flow

 EADS aims to be Free Cash Flow breakeven after customer financing and before acquisitions



EADS 2.0 Strategy Key Messages



- Evolutionary development for EADS 2.0
- EADS will remain a world leader in Commercial Aerospace and a significant player in Defence and Space
- EADS will capture further growth in Commercial Aerospace with A350 XWB and cost effective evolutions like A320 NEO
- EADS will adopt a pragmatic approach to flat or shrinking Defence and Space budgets with integration of Airbus Military, Astrium and Cassidian into one Defence and Space entity to optimise market access and improve competitiveness
- EADS will use the global brand AIRBUS to increase international recognition and enhance integration
- Strategy will reinforce EADS' ability to reach the Group 2015 EBIT* target of 10% RoS**, and enable its newly created Defence & Space division to achieve a sustainable benchmark profitability.

Updates on implementation will be given before year-end 2013



Airbus Group



Focus on Profitability and Value Creation

Airbus

Revenues: €36.9bn
 EBIT*: €1.125m
 Employees: ~68.000**
 Market trend:

- Maintain world leadership in all commercial aircraft segments
- O Pursue A350 and A320neo Families development to meet EIS targets
- Ensure serial programme deliveries on time, quality and cost
- Strengthen supply-chain performance to flexibly capture growth
- Enforce wordwide presence in all strategic markets
- Deploy value-added service solutions
- Foster innovations to address industry challenges

Airbus Defence & Space

Revenues: €13.7bn
 EBIT*: €547m
 Employees: ~45.000

- Market trend: ⇒
- Focus on customer-funded, profitable
 Defence and Government business
- Increase effectiveness on export markets
- Merging of today's fragmented
 Defence & Space activities bringing
 together what fits together
- Protect profitability by addressing costs

Airbus Helicopters

Revenues: €6.3bn
 EBIT*: €311m
 Employees: ~23.000
 Market trend:

- Continue to lead the commercial and public markets
- Improve productivity and profitability
- Continue to expand in services globally
- Prepare the future through product evolutions and new innovative helicopters



** Including PAG, Aerolia, Subsidiaries

^{*} Pre-goodwill impairment and exceptionals

Appendix







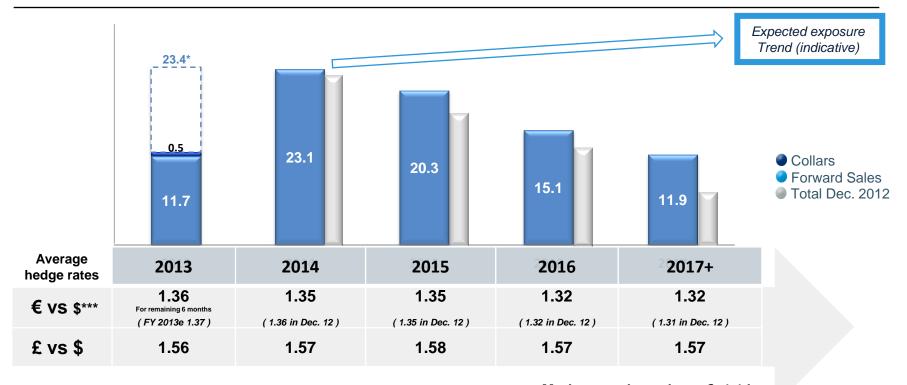






Currency Hedge Policy





Mark-to-market value = € -1.1 bn Closing rate @ 1.31 € vs. \$

- In H1 2013, new hedge contracts of \$ 10.3 bn** were added at an average rate of € 1 = \$ 1.32
- In H1 2013, hedges of \$ 11.8 bn** matured at an average hedge rate of € 1 = \$ 1.37
- EADS hedge portfolio**, 30 June 2013 at \$ 82.1 bn (vs. \$ 83.6 bn in Dec. 2012), average rates of € 1 = \$ 1.34*** (vs. € 1 = \$ 1.35*** in Dec. 2012) and £ 1 = \$ 1.57 (vs. £ 1 = \$ 1.58 in Dec. 2012)

Approximately 50% of EADS' US\$ revenues are naturally hedged by US\$ procurement. Graph shows USD Forward Sales.



Total hedge maturing in 2013

Total hedge amount contains \$/€ and \$/£ designated hedges

^{**} Includes collars at their least favourable rates

H1 2013 Detailed Income Statement & Adjustments



					thereof		
		thereof		Impact o	n EBIT*		
in € m	H1 2013	Goodwill Impair. & Fair value dep.	H1 2013*	OPERA- TIONAL one-offs	FX one- off	Fin. result one-off	H1 2013* before one-off
				Airbus Division			
EBIT* in % of revenues	1,464 5.6%	(19)	1,483 5.6%	(28)	(108)		1,619
Interest income Interest expenses Other Financial result Finance result	92 (264) (235) (407)		92 (264) (235) (407)			(166) (166)	92 (264) (69) (241)
Income before taxes	1,057	(19)	1,076	(28)	(108)	(166)	1,378
Income taxes	(297)	6	(303)	8	32	50	(393)
Non-controlling interest	(1)		(1)				(1)
Net Income reported	759	(13)	772	(20)	(76)	(116)	984
Number of shares	806,014,369		806,014,369				806,014,369
EPS reported	0.94		0.96				1.22

- O Net Income* before one-off excludes the following items:
 - One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
 - O The Other Financial Result, except for the unwinding of discount on provisions
- The tax effect on one-offs is calculated at 30%



H1 2012 Detailed Income Statement & Adjustments



					thereof		
		thereof		Impact c	on EBIT*		
in € m	H1 2012 pro forma	Goodwill Impair. & Fair value dep.	H1 2012* pro forma	OPERA- TIONAL one-offs	FX one- off	Fin. result one-off	H1 2012* before one-off <i>pro forma</i>
				Airbus Division			
EBIT* in % of revenues	1,038 <i>4.2%</i>	(19)	1,057 <i>4.2%</i>	(305)	23		1,339 <i>5.4%</i>
Interest income Interest expenses Other Financial result Finance result	129 (272) (96) (239)		129 (272) (96) (239)			(14) (14)	129 (272) (82) (225)
Income before taxes	799	(19)	818	(305)	23	(14)	1,114
Income taxes	(221)	6	(227)	92	(7)	4	(316)
Non-controlling interest	1		1				1
Net Income reported	579	(13)	592	(213)	16	(10)	799
Number of shares	817,333,453		817,333,453				817,333,453
EPS reported	€ 0.71		€ 0.72				€ 0.98

- O Net Income* before one-off excludes the following items:
 - One-offs impacting the EBIT* line (as reported in the EBIT* before one-off)
 - O The Other Financial Result, except for the unwinding of discount on provisions
- The tax effect on one-offs is calculated at 30%



H1 2013 Forex EBIT* Impact Bridge



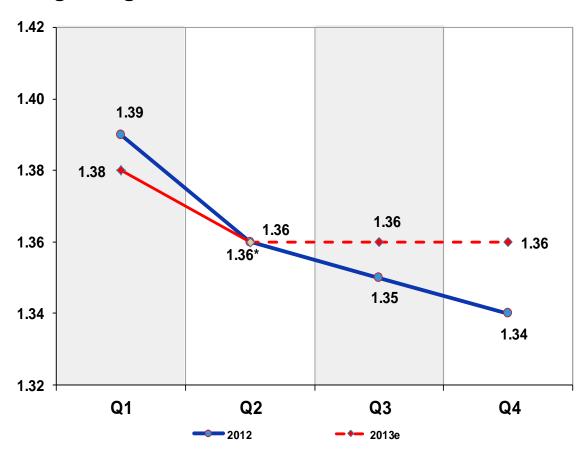
in € m	Bridge
Improvement of hedge rates (€:\$ 1.38 to 1.37)	0.05
PDP \$ mismatch and balance sheet revaluation	(0.13)
Compared to H1 2012	(0.08)



Expected EADS Average Hedge Rates € vs. \$



Average hedge rates



	Average rates
FY 2012	1.36
FY 2013 ^e	1.37



^{*} Q2 2013 actual

Q2 2013 Key figures



in € bn	Q2 2013	Q2 2012 pro forma
Revenues	13.9	13.5
EBIT*	0.9	0.7
FCF before customer financing **	(1.0)	(0.4)
Order Intake	46.7	16.2

	Reve	nues	EBIT*			
in € m	Q2 2013	Q2 2012 pro forma	Q2 2013	Q2 2012 pro forma		
Airbus	9,743	9,506	637	391		
Eurocopter	1,546	1,572	108	134		
Astrium	1,439	1,336	57	64		
Cassidian	1,345	1,261	79	76		
HQ & Others	(128)	(145)	6	59		
of which Other Businesses	127	134	6	(4)		
of which HQ & Eliminations	(255)	(279)	0	63		
Total EADS	13,945	13,530	887	724		

^{*} Pre-goodwill impairment and exceptionals



^{**} Excluding change in securities

Detailed Free Cash Flow



in € m	H1 2013	H1 2012
Net Cash position at the beginning of the period	12,292	11,681
Gross Cash Flow from Operations*	1,806	2,129
Change in working capital of which Customer Financing	(4,452) (53)	(2,808) (80)
Cash used for investing activities** of which Industrial Capex (additions)**** of which M&A	(1,510) (1,407) (13)	(1,072) (1,168) (5)
Free Cash Flow***	(4,156)	(1,751)
Free Cash Flow*** before Acquisitions	(4,143)	(1,746)
Free Cash Flow*** before customer financing	(4,103)	(1,671)
Change in capital and non–controlling interests Change in treasury shares Contribution to plan assets of pension schemes Cash distribution to shareholders/Non-controlling interests Others	130 (1,828) (24) (468) (13)	87 (5) (320) (371) 384
Net cash position at the end of the period	5,933	9,705

**** Excluding contribution to plan assets to
**** Excluding leased and financial assets



^{*} Gross Cash Flow from Operations, excluding working capital change and contribution to plan assets of pension schemes

Excluding change of securities

^{***} Excluding contribution to plan assets of pension schemes and change of securities

EADS: Strong Liquidity Position as at 30 June 2013



€3.0 bn

Credit Facility (RSCF)

€12.6 bn

Total Gross Cash

Invested in highly rated securities

€6.7 bn

Financing Liabilities**

(incl. €1.5 bn liabilities of **EMTN** & €0.8 bn of USD bond liabilities – nominal value)

€5.9 bn Net Cash

- Refinanced in April 2011
- New Maturity 2018*
- 1-year extension April 2012*
- Undrawn
- Fully committed by 39 banks*
- No financial covenants
- No MAC clause

EMTN programme

- O Long term rating:
 - Moody's: A2 stable
 - S & P: A positive

CP Programme

- Total = €2 bn €1.1 bn drawn
- Short term rating:
 - OS&P: A1

^{*} On 14 April 2012, EADS successfully extended for the first time the maturity of its RSCF for one-year with 38 out of 39 banks and on 14 April 2013, successfully extended for the second time the maturity of its RCF for one year, under the same conditions ,with 37 out of 39 banks for a total commitment of € 2,907 m.





Net Cash Position



in € m	June 2013	Dec. 2012
Gross Cash	12,634	17,071
Financing Debts Short-term Financing Debts Long-term Financing Debts	(2,192) (4,509)	(1,273) (3,506)
Reported Net Cash	5,933	12,292
Airbus non-recourse debt	333	345
Net Cash excl. non-recourse	6,266	12,637



Customer Financing Exposure



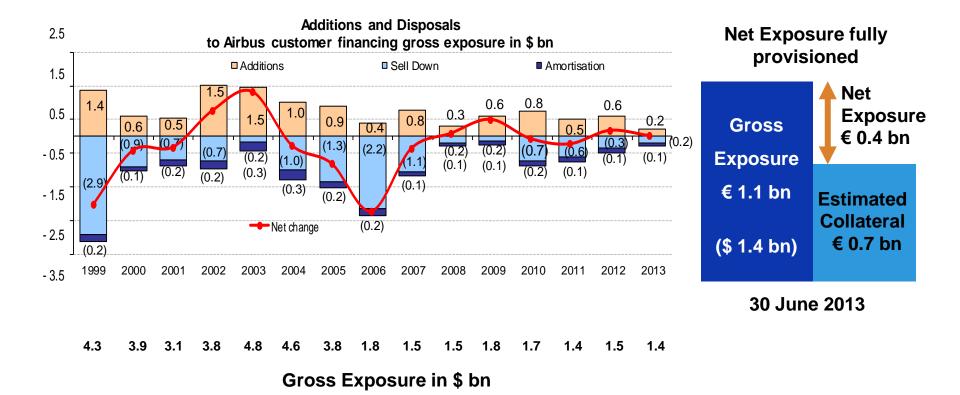
€ m	100%	Airbus	50%	ATR	100% Eurocopter		
	June 2013	Dec. 2012	June 2013	Dec. 2012	June 2013	Dec. 2012	
Closing rate € 1 =	\$1.31	\$ 1.32					
Total Gross exposure of which off-balance sheet	1,106 102	1,139 124	73 42	74 45	80 9	84 12	
Estimated value of collateral	(750)	(741)	(64)	(61)	(43)	(48)	
Net exposure	356	398	9	13	37	36	
Provision and asset impairment	(356)	(398)	(9)	(13)	(37)	(36)	
Net exposure after provision	0	0	0	0	0	0	



Airbus Customer Financing



Active exposure management





Shareholding Structure as at 30 June 2013



New Shareholder Agreement

SOGEPA

GZBV*

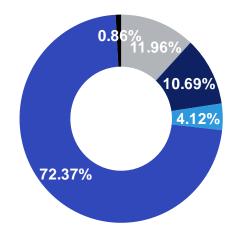
SEPI

26.77%

Free Float

Institutional Investors & Retail**

■ Treasury shares**** (without economic or voting rights)





^{*} KfW & other German public entities

^{**} Including warehoused shares of SOGEPA (0.07%) and SEPI (0.36%)

^{***} Shares to be cancelled

Balance Sheet Highlights: Assets



in € m	June 2013	Dec. 2012 ¹⁾
Non-current Assets of which Intangible & Goodwill of which Property, plant & equipment of which Investments & Financial assets of which positive hedge mark-to-market of which Non-current securities	45,552 13,597 15,337 4,772 849 4,479	46,778 13,422 15,196 4,777 1,197 5,987
Current Assets of which Inventory of which Cash of which Current securities of which positive hedge mark-to-market	46,110 27,070 5,148 3,007 248	45,329 23,216 8,756 2,328 321
Total Assets	91,662	92,107
Closing rate €/\$	1.31	1.32



Balance Sheet Highlights: Liabilities



in € m	June 2013	Dec. 2012 ¹⁾
Total Equity of which OCI (Other Comprehensive Income) of which Non-controlling interests	8,328 1,134 47	10,428 1,513 25
Total Non-current liabilities of which pensions of which other provisions of which financing debts of which European governments refundable advances of which Customer advances of which negative hedge mark-to-market	34,590 6,480 3,650 4,509 5,839 9,737 1,314	33,031 6,158 3,669 3,506 5,754 9,881 1,159
Total Current liabilities of which pensions of which other provisions of which financing debts of which European governments refundable advances of which Customer advances of which negative hedge mark-to-market	48,744 323 5,080 2,192 420 25,198 848	48,648 312 5,733 1,273 358 25,333 852
Total Liabilities and Equity	91,662	92,107



Quarterly Revenues Breakdown (cumulative)



€m	Q1				H1			9m		FY		
	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported
Airbus Division t/o Airbus Comm.* t/o Airbus Military	9,181 8,822 615	8,019 7,609 425	7,909 7,499 425	18,924 18,235 1,067	17,525 16,864 843	17,246 16,585 843		26,051 25,155 1,194	25,621 24,725 1,194		39,273 37,624 2,131	38,592 36,943 2,131
Eurocopter	1,038	1,199	1,199	2,584	2,771	2,771		4,116	4,116		6,264	6,264
Astrium	1,369	1,325	1,325	2,808	2,661	2,661		3,934	3,934		5,817	5,817
Cassidian	941	925	925	2,286	2,186	2,186		3,484	3,484		5,740	5,740
HQ & others of which other BUs of which HQ & Elim.	(142) 78 (220)	(64) 197 (261)	46 361 (315)	(270) 205 (475)	(209) 331 (540)	70 721 (651)		(327) 461 (788)	103 1,067 (964)		(614) 586 (1,200)	67 1,524 (1,457)
EADS Group	12,387	11,404	11,404	26,332	24,934	24,934		37,258	37,258		56,480	56,480



Quarterly EBIT* Breakdown (cumulative)

€m	Q1			H1				9m		FY		
	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported
Airbus Division t/o Airbus Comm.* t/o Airbus Military	456 463 15	172 135 11	183 146 11	1,093 1,092 10	563 558 2	553 548 2		844 823 8	837 816 8		1,252 1,147 93	1,230 1,125 93
Eurocopter	20	64	65	128	198	199		275	277		309	311
Astrium	66	65	65	123	129	130		190	191		311	312
Cassidian	7	5	8	86	81	88		145	156		128	142
HQ & others of which other BUs of which HQ & Elim.	47 (4) 51	27 (2) 29	22 (6) 28	53 2 51	86 (6) 92	108 13 95		129 (8) 137	154 15 139		144 2 142	191 49 142
EADS Group	596	333	343	1,483	1,057	1,078		1,583	1,615		2,144	2,186

^{*} Pre-goodwill impairment and exceptionals

^{*} Includes EFW and excludes A400M

Quarterly Order Intake Breakdown (cumulative)



€m	Q1			H1				9m		FY		
	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported
Airbus Division t/o Airbus Comm.* t/o Airbus Military	47,337 46,826 540	7,938 7,591 372	7,877 7,530 372	90,351 89,782 643	21,164 19,991 1,271	20,955 19,782 1,271		40,909 39,359 1,691	40,659 39,109 1,691		88,909 87,283 1,901	88,142 86,478 1,901
Eurocopter	804	1,248	1,248	2,448	2,448	2,448		3,586	3,586		5,392	5,392
Astrium	817	1,163	1,163	1,911	2,198	2,198		2,866	2,866		3,761	3,761
Cassidian	1,066	1,806	1,806	2,022	2,766	2,766		3,406	3,406		5,040	5,040
HQ & others of which other BUs of which HQ & Elim.	(120) 75 (195)	(151) 51 (202)	(90) 205 (295)	(170) 147 (317)	(328) 114 (442)	(119) 457 (576)		(358) 260 (618)	(108) 731 (839)		(631) 472 (1,103)	136 1,549 (1,413)
EADS Group	49,904	12,004	12,004	96,562	28,248	28,248		50,409	50,409		102,471	102,471



Quarterly Order Book Breakdown



€m		March			June			eptembe	r	December		
	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported	2013	2012 pro forma	2012 reported
Airbus Division t/o Airbus Comm.* t/o Airbus Military	574,527 554,221 21,130	482,289 462,266 21,272	480,322 460,288 21,272	595,792 575,721 20,810	508,158 487,730 21,661	506,120 485,682 21,661		504,569 483,856 21,821	502,680 481,957 21,821		525,482 505,333 21,139	523,410 503,218 21,139
Eurocopter	12,708	13,863	13,863	12,806	13,491	13,491		13,283	13,283		12,942	12,942
Astrium	12,061	14,515	14,515	11,675	14,317	14,317		13,804	13,804		12,734	12,734
Cassidian	15,532	16,178	16,178	15,078	16,326	16,326		15,928	15,928		15,611	15,611
HQ & others of which other BUs of which HQ & Elim.	(537) 506 (1,043)	(667) 487 (1,154)	1,300 2,805 (1,505)	(514) 437 (951)	(581) 444 (1,025)	1,457 2,817 (1,360)		(108) 450 (558)	1,781 2,696 (915)		(276) 494 (770)	1,796 2,908 (1,112)
EADS Group	614,291	526,178	526,178	634,837	551,711	551,711		547,476	547,476		566,493	566,493

